LEGACY FOODSERVICE ALLIANCE Click on the link below to view updates: Market Report -Dairy Market Link Eggs **Produce Weekly** Link North America FOODSERVICE Mar G * Cheerios Pillsbury **Produce Market** Update **Flour Facts** USD 5 ThePlasticsExchange STRATAS FOODS Market updates USDA Weekly Livestock, from The Plastics Poultry & Grain Market Oil Market Watch Exchange Highlights Schreiber. **Monthly Species** Daily Market Summary Watch

Egg Markets

Week of March 21, 2022

TONE: Retail demand fairly good to good. Supplies tight and held confidently. Market firm.

The regional egg markets are as follows:

	Northeast	Midwest	Central	Southeast
Lg	\$1.73	\$1.70	\$1.85	\$1.84
Md	\$1.54	\$1.49	\$1.58	\$1.56

Source: Esbenshade, Inc.



Egg Markets Overview

The weekly Egg Markets Overview is now available on our website and may be accessed by clicking on the link or graphic below.



https://www.ams.usda.gov/sites/default/files/media/Egg%20Markets%20Overview.pdf



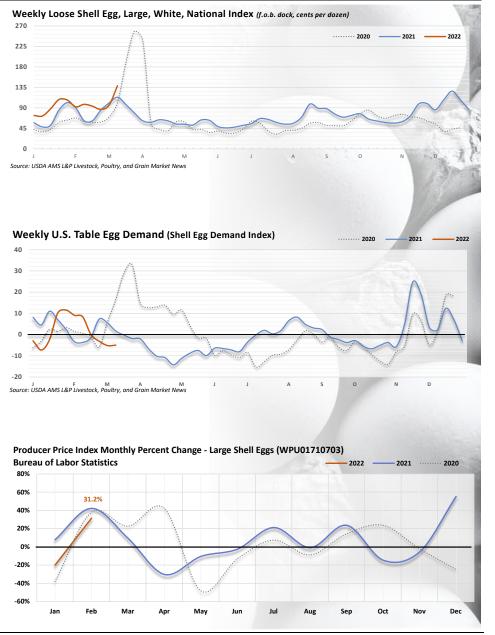
Wholesale prices for cartoned shell eggs are sharply higher with limited offerings but moderate to heavy supplies. Interest is moderate to good and trading is moderate to active. Wholesale prices for graded loose eggs are moving sharply higher as supplies are tight with moderate to fully adequate supplies. Interest is good and trading is becoming more active. Concerns over potential supply disruptions stemming from recent outbreaks of highly pathogenic avian influenza in commercial flocks is keen on marketer's minds as the Easter demand season approaches. The volume of trailer load sales this week decreased 7% into next week but the recent supply concerns have yet to factor in. Prices for national trading of trucklot quantities of graded, loose, White Large shell eggs rose \$0.42 to \$1.386 per dozen with a higher undertone. The wholesale price on the New York market for Large cartoned shell eggs delivered to retailers was unchanged at \$1.44 per dozen with a steady undertone. The Midwest wholesale price for Large, white, shell eggs delivered to warehouses rose \$0.25 to \$1.35 per dozen with a higher undertone. Prices paid to producers in the Midwest for Large cartoned shell eggs gained \$0.05 to \$1.15 per dozen with a higher undertone. The California benchmark for Large shell eggs increased \$0.09 to \$2.03 per dozen with a higher undertone. Delivered prices on the Californiacompliant wholesale loose egg market increased \$0.48 to \$2.044 per dozen with a firm to higher undertone.

Consumer demand for shell eggs is in a holding pattern as other seasonal selections take precedence. Demand among marketers is strong as they work aggressively to aggregate supplies for anticipated needs for the coming Easter demand period, now about a week away. Some retailers are testing the water with increased feature activity starting this week into next, far enough in advance of Easter so as not to dampen holiday demand. Retailers usually have little seasonal incentive to promote eggs in the period leading up to Easter but recent softness in the wholesale market have a few rethinking their plans. The production of Large eggs, the size typically in highest demand, is holding as a share of total supply at 49.5%. According to the Bureau of Labor Statistics, the producer price index for Large shell eggs in February increased 31% for the month.

Promotional activity for conventional shell eggs in retail outlets increases into this marketing period and the average ad price retreats \$0.46 to \$1.03 per dozen. Retail purchases for delivery into this week were estimated to be down 8% from the prior week. Promotional activity for specialty shell eggs continues at an active level with cage-free and nutritionally-enhance offerings leading the category. Feature activity for <u>UEP-defined</u> <u>cage-free</u> shell eggs is down slightly but accounts for 38% of all shell egg types on feature. The average ad price jumped \$0.62 to \$2.73 per dozen and the average ad price spread between 12-packs of Large caged eggs and UEP cage-free eggs widening by \$1.08 per dozen to a spread of \$1.70 per dozen.

The overall inventory of shell eggs was about unchanged as was the nation-wide inventory

Source: USDA AMS Livestock & Poultry Program, Livestock, Poultry, and Grain Market News Division



of Large eggs. The inventory of Large eggs in the key Midwest production region was down 4% as eggs cleared into marketing channels to support the increased retail promotions. The inventory share of Large class shell eggs held at a 49.5% share of all shell egg stocks on inventory at the start of the week as marketers moved stocks to support retail activity while working aggressively in the spot market to replenish their inventories. Stocks of cage-free eggs decreased 0.5% at the start of the week as supplies moved to support last week's retail ads. The inventory of nutritionally-enhanced shell eggs declined by nearly 3.5% to support active features in grocery outlets. Supplies of organic eggs gained 6% as retail activity remains flat. Breaking stock inventories decreased 4% as breakers drew from stocks to limit exposure to a strong spot market. Total estimated table egg production was unchanged from last week and last year and remains at an estimated 1 million cases over last year's level.

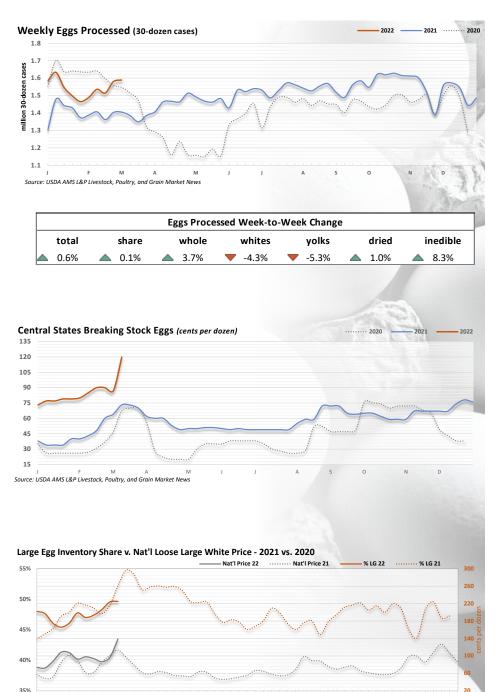
Wholesale prices for breaking stock in the Central States increased sharply, up \$0.33 to \$1.20 with a higher undertone. Offerings are light while supplies are light to moderate. Demand is moderate to mostly good and trading is moderate to active. Schedules are full-time. The volume of eggs processed over the past week increased about 0.5%, representing a 31% share of weekly table egg production. Production of whole egg rose 3.5% while production of components declined from last week's elevated pace with whites down 4% and yolk down 5%. Dried egg production was up a percentage point and inedible production rose 8%. Breaking yields without inedible improved to 41.22 pounds per case broken.

Wholesale prices for whole certified liquid whole eggs are too few to report. Offerings are light to moderate and demand is moderate to good for whole egg and yolk. The wholesale price for frozen whole egg products rose \$0.05 to \$1.30 per pound and the price for liquid whites increased \$0.08 to \$0.90 per pound. The undertone is firm to higher. Offerings and supplies are light to moderate for moderate to good demand and good spot market interest. The pace of trading is moderate to active. Wholesale prices for whole dried egg rose \$0.10 to \$4.60 per pound, prices for dried yolk gained \$0.15 to \$4.15 per pound, and prices for dried albumen were up \$0.25 to \$5.50 per pound. The undertone is firm to higher. Offerings are light to moderate and held with confidence with light supplies and good to very good demand. Trading is moderate to active.

According to NASS, the January monthly volume of frozen eggs in storage increased 5% from December, 19% below the 2021 level. Stocks of whole frozen egg increased 5% from last month and were 2% below year ago levels. The share of whole egg stocks remained at 46% of total frozen stocks. Stocks of frozen yolk declined 3%, 4% over last year's level while stocks of frozen egg whites grew by 6%, 14% over last year. Stocks of unclassified eggs gained 6%, 39% below 2021 levels. The share of unclassified frozen stocks remained at 37% following adjustments to the December numbers.

Cage-free commitments as of February 2022 remain about unchanged, requiring 66.7 billion cage-free eggs per year to meet 100% of needs from an approximate cage-free flock of 221 million hens (68% of the U.S. non-organic flock), indicating a shortage of 128 million hens from the current non-organic cage-free flock of 92.9 million hens. The average lay rate for non-organic cage-free production is currently estimated at 82.1%.

Source: USDA AMS Livestock & Poultry Program, Livestock, Poultry, and Grain Market News Division

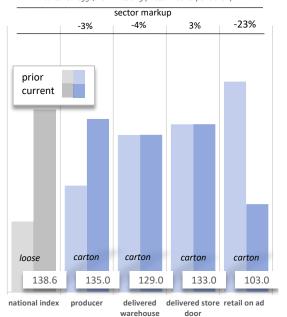


J F M A M Source: USDA AMS L&P Livestock, Poultry, and Grain Market News

Egg Markets Overview

Shell Eggs Market Price Comparisons

(as of March 18, 2022) (National Index on a loose-egg basis, all other prices for cartoned eggs; LG White avg prices in cents per dozen)



Producer, warehouse, & store door = MW; retail no sale NY market; retail on sale Nat'l Retail Feature; loose eggs include minimal

Key Egg Markets Overview				Re	cent Histo	ry	
	18-Mar	% Change	11-Mar	4-Mar	25-Feb	18-Feb	11-Feb
SHELL EGGS (Large, White, conventional in cents per doz	en)						
National, Loose, (f.o.b. dock prices)	138.59	44%	96.43	86.88	93.83	97.84	92.44
New York, Cartoned (price to retailers)	189.00	31%	144.00	144.00	152.00	164.00	184.00
Midwest, Cartoned (price dlvrd to warehouse)	129.00	0%	129.00	137.00	154.00	171.00	176.00
California, Cartoned, benchmark (<i>cage-free</i>)	203.00	5%	194.00	216.00	235.00	238.00	265.00
National Retail Shell Egg (avg. ad price in dollars per c	lozen)					13	
Conventional, Large, White	1.03	-31%	1.49	1.52	1.33	1.05	1.57
Cage-Free, Large, Brown	2.73	29%	2.11	2.22	2.18	2.18	2.41
EGG PRODUCTS (f.o.b. dock prices; dollars per pour	nd)						1
Central States Breaking Stock (dlvd prices per doz)	120.00	38%	87.00	90.00	90.00	85.00	80.00
Whole Frozen Eggs	130.00	4%	125.00	122.00	119.00	117.00	117.00
Whole Dried Eggs	4.60	2%	4.50	4.25	4.15	4.12	4.12
Processed Share of Weekly Egg Production	31.3%	0.1%	31.2%	29.9%	30.4%	29.4%	28.9%
SHELL EGG DEMAND INDICATOR (no units)	-5.0	0.2	-5.2	-3.1	0.0	8.3	9.0
Source: USDA AMS Livestock, Poultry, and Grain Market N	ews					1-14	
Key Shell Egg Markets Snapshot - 2022							
(Large, White, Conventional Shell Eggs in cents per dozen)	18-Mar	Change	11-Mar	2022	High	2022	Low
National, Loose, (f.o.b. dock prices)		4 4%	96.4	138.6	18-Mar	71.4	12-Jan
New York, Cartoned (price to retailers)	189.0	a 31%	144.0	191.0	02-Feb	126.0	13-Jan
Midwest, Cartoned (price dlvrd to warehouse) ¹	129.0	— 0%	129.0	176.0	07-Feb	111.0	18-Jan
California, Cartoned, benchmark	203.0	۵% 📥	194.0	298.0	31-Jan	194.0	07-Mar
Central States Breaking Stock (delivered prices) ¹	120.0	a 38%	87.0	120.0	18-Mar	73.0	07-Jan
Whole Frozen Egg Products (f.o.b. dock prices)	130.0	▲ 4%	125.0	130.0	18-Mar	115.0	07-Jan

4.60 📥 2%

1.03 🔻 -31%

2.73 📥 29%

-5.0 📥 0.2

4.50

1.49

2.11

-5.2

4.60

1.57

2.73

11.5

18-Mar

11-Feb

18-Mar

02-Feb

Whole Dried Egg Products (f.o.b. dock prices)

Natl Average Retail Ad Price - Conventional

Natl Average Retail Ad Price - Cage-free²

Shell Egg Demand Indicator

¹ mostly high; ² non-organic

4.12

0.86

2.11

-7.3

07-Jan

28-Jan

11-Mar

12-Jan

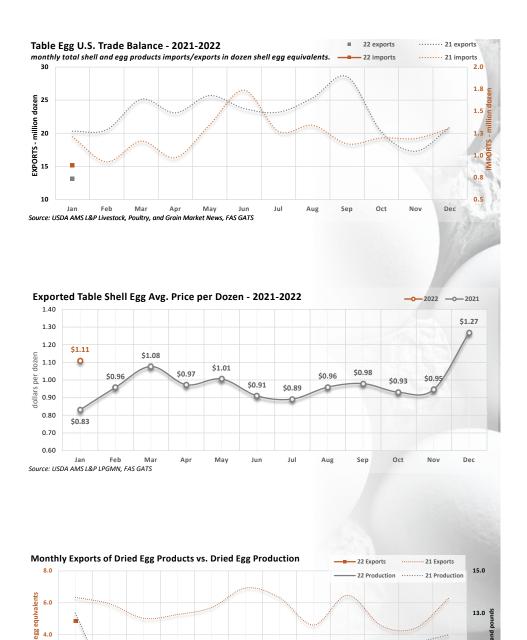
The overall export volume of shell egg and egg products in January decreased 37 percent from December 35 percent under January 2021. The overall value of all table egg and egg product exports was likewise lower, down 39 percent from last month but only 9 percent under last year. Exports of table shell eggs dropped by half in January from December levels, down 49 percent and 49 percent from 2021. Canada, which had dominated December exports, bought little more than a token amount in January. Hong Kong remained the top customer for U.S. table shell eggs with 55 percent of monthly shipments while Mexico accounted for another 28 percent. The value of table shell egg exports declined 56 percent in January and the average price per dozen decreased 13 percent (from \$1.27 to \$1.11 per dozen).

The volume of egg product exports in January decreased 21 percent from last month and year and the value of all egg product exports decreased 17 percent. Exports of liquid egg products decreased 15 percent with a 7 percent decrease in total value. Exports of liquid yolk led all types and volume was down slightly for the month. Liquid albumen exports dropped significantly, down 91 percent with all important export destinations largely out of the market in January. Exports of liquid whole egg were down 21 percent with United Arab Emirates, South Korea, and Hong Kong accounting for three-fourths of export volume.

The export volume of dried egg products in January decreased 24 percent and the total value declined 28 percent. Exports of dried whole egg posted the least decline, down 3 percent with Canada continuing to be the primary destination with more than half of exports for the month. Exports of dried yolk decreased 55 percent as Japan remains the largest buyer but cut volumes in half for the month. The volume of dried albumen remained respectable but declined 32 percent from December's large volume. Japan remains the largest destination for dried egg components but Canada and South Korea accounted for 85 percent of dried whole egg exports.

Import volumes of table shell egg and egg products for the month decreased 32 percent but value managed to hold to only a 4 percent decline. Imports of table shell eggs to the U.S. continue to be non-existent as the U.S. continues to produce more than enough to meet domestic needs. Total imports of liquid egg declined 9 percent but with a 7 percent increase in value, driven largely by increased value of whole egg. Imports of liquid whole egg and of albumen were down only slightly from December levels, with whole egg down 3 percent and albumen 4 percent. Canada remained the primary source of both liquid whole egg and albumen. Imports of liquid yolk dropped off by 62 percent, driven largely by China shipments which declined sharply from their December levels. No imports of dried egg products were recorded during the month of January.





4.0 gga llada

2.0

0.0

Jan Feb Mai Source: USDA AMS L&P LPGMN, FAS GATS qA



11.0

9.0

2022 Monthly - U.S. Table Egg Exports (all numbers in dozen shell egg equivelents)

		Shell Eggs		Liq	uid			Dri	ied	
2022	Total Dozens	(dozens)	Whole	Yolk	Albumen	Total Liquid	Whole	Yolk	Albumen	Total Dried
2022	Total Dozens	0407210000	0408990000	0408190000	3502190000	Total Liquid	0408910000	0408110000	3502110000	Total Dried
Jan	13,119,711	6,117,927	435,064	1,683,677	23,268	2,142,009	3,092,020	739,124	1,028,632	4,859,775
Feb	-					-				-
Mar	-					-				-
Apr	-					-				-
May	-					-				-
Jun	-					-				-
Jul	-					-				-
Aug	-					-				-
Sep	-					-				-
Oct	-					-				-
Nov	-					-				-
Dec	-					-				-
Total Shell	6,117,927		435,064	1,683,677	23,268	2,142,009	3,092,020	739,124	1,028,632	4,859,775
Total Products	7,001,784									
Total All	13,119,711									

2022 Monthly - U.S. Table Egg Imports (all numbers in dozen shell egg equivelents)

		Shell Eggs		Liq	uid		Dried				
2022	Total Dozens	(dozens)	Whole	Yolk	Albumen	Total Liquid	Whole	Yolk	Albumen	Total Dried	
2022	Total Dozens	407210090	0408990000	0408190000	3502190000		0408910000	0408110000	3502110000		
Jan	888,877	-	742,572	35,990	110,314	888,877	-	-	-	-	
Feb	-					-				-	
Mar	-					-				-	
Apr	-					-				-	
May	-					-				-	
Jun	-					-				-	
Jul	-					-				-	
Aug						-				-	
Sep						-				-	
Oct						-				-	
Nov						-				-	
Dec	-					-				-	
Total Shell	-		742,572	35 <i>,</i> 990	110,314	888,877	-	-	-	-	
Total Products	888,877										
Total All	888,877										

USAPEEC	Conversions fo	or MT's to lbs. to dozens
Whole	0408990000	lbs exported x 0.7593
Yolk	0408190000	lbs exported x 0.7593
Albumen	3502190000	lbs exported x 0.7593
Whole	0408910000	lbs exported x 2.2 x 0.7593
Yolk	0408110000	lbs exported x 2.2 x 0.7593
Albumen	3502110000	lbs exported x 7.71 x 0.7593

Source: USDA AMS Livestock & Poultry Program, Livestock, Poultry, and Grain Market News Division



Egg Markets Overview

U.S. Egg Products Export Destinations

Jan 2022 (metric tons)

Destination	Tatal		Lie	quid			Dried		
Destination	Total	Whole	Yolk	Albumen	Total	Whole	Yolk	Albumen	Total
TOTALS:	2,399.4	259.9	1,005.7	14.0	1,279.6	839.5	200.7	79.6	1,119.8
Japan	540.5	0.7	377.9		378.6	21.4	103.0	37.5	161.9
Canada	518.6	0.2	19.8	7.6	27.6	491			491.0
Korea, South	445.9	62.4	159.0		221.4	224.5			224.5
Mexico	362.6		344.6		344.6		18		18.0
Taiwan	91.9		79.7		79.7	12.2			12.2
United Arab Emirates	65.4	65.4			65.4				
Hong Kong	60.0	57.8	2.2		60.0				
Netherlands	49.2			0.2	0.2	49			49.0
Trinidad and Tobago	41.5						41.5		41.5
Bahamas, The	36.1	29			29.0	7.1			7.1
China	26.2					6.0		20.2	26.2
Qatar	21.1	21.1			21.1				
Ecuador	19.0					19.0			19.0
Singapore	18.1					0.3	17.8		18.1
Colombia	17.1						17.1		17.1
Vietnam	16.8		15.8		15.8			1.0	1.0
United Kingdom	10.9							10.9	10.9
Cayman Islands	10.0		6.7		6.7	3.3			3.3
Israel	10.0							10	10.0
Honduras	9.0	4.5			4.5	4.5			4.5
Netherlands Antilles	8.5	8.5			8.5				
Belgium-Luxembourg	5.8	0.4		5.4	5.8				
Guatemala	4.6	1.3			1.3		3.3		3.3
Barbados	3.9	3.9			3.9				
Dominican Republic	3.7	3.7			3.7				
Australia	1.2					1.2			1.2
Equatorial Guinea	0.9	0.9			0.9				
Ireland	0.8			0.8	0.8				
Panama	0.1	0.1			0.1				

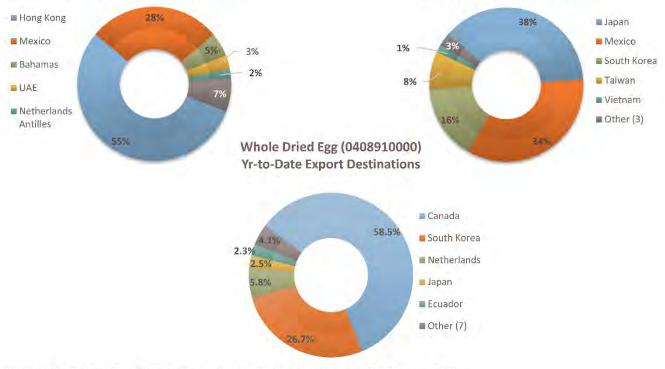


U.S. Shell Egg and Egg Products Trade Data - as of January 2022

(does not include hatching eggs)

EXPORTS			Volume					Value		
	Dec 21	Jan 22	Jan 21	Jan 2022 : Dec 21	as a % of Jan 21	Dec 21	Jan 22	Jan 21	Jan 2022 as Dec 21	s a % of Jan 21
		(dozens)		(perci	ent)	1.2	(\$US)		(percer	nt)
Shell Eggs	12,059,058	6,117,927	11,449,201	51	53	15,302,000	6,789,000	9,512,000	44	7:
year-to-date	175,044,458	6,117,927	11,449,201	3	53	171,293,000	6,789,000	9,512,000	4	7:
	(4	metric tons)		(perce	ent)		(\$US)		(percer	nt)
Egg Products										
yolk, dried	447.3	200.7	343.1	45	58	2,220,000	1,057,000	1,241,000	48	8
year-to-date	4,068.1	200.7	343.1	5	58	18,585,000	1,057,000	1,241,000	6	85
yolk, frsh/frz	1,018.7	1,005.8	1,205.1	99	83	3,288,000	3,491,000	2,909,000	106	120
year-to-date	14,061.3	1,005.8	1,205.1	7	83	38,553,000	3,491,000	2,909,000	9	120
whole, dried	865.0	839.6	1,177.4	97	71	2,413,000	2,229,000	3,327,000	92	67
year-to-date	11,598.8	839.6	1,177.4	7	71	30,112,000	2,229,000	3,327,000	7	67
whole, frsh/frz	330.6	259.9	285.2	79	91	811,000	827,000	537,000	102	154
year-to-date	3,737.3	259.9	285.2	7	91	7,904,000	827,000	537,000	10	154
albumen, dried	118.0	79.7	57.4	68	139	911,000	686,000	627,000	75	109
year-to-date	789.6	79.7	57.4	10	139	6,546,000	686,000	627,000	10	109
albumen, other	153.3	13.9	15.0	9	93	2,243,000	1,567,000	45,000	70	3,482
year-to-date	812.8	13.9	15.0	2	93	7,417,000	1,567,000	45,000	21	3,482
total egg products	2,932.9	2,399.6	3,083.2	82	78	11,886,000	9,857,000	8,686,000	83	113
year-to-date	35,067.9	2,399.6	3,083.2	7	78	109,117,000	9,857,000	8,686,000	9	113

Shell Eggs (0407210000) Yr-to-Date Export Destinations Egg Yolk frsh/frzn (0408190000) Yr-to-Date Export Destinations



Source: USDA AMS L&P LPGMN; USDA Foreign Agricultural Service, Global Agricultural Trade System (GATS)

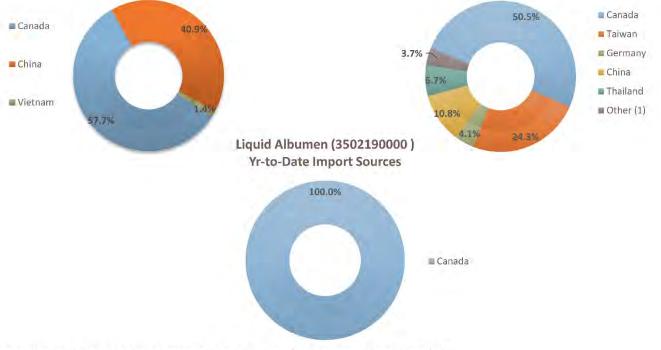
U.S. Shell Egg and Egg Products Trade Data - as of January 2022

(does not include hatching eggs)

IMPORTS		5	Volume					Value		
	Dec 21	Jan 22	Jan 21	Jan 2022 Dec 21	as a % of Jan 21	Dec 21	Jan 22	Jan 21	Jan 2022 as Dec 21	a % of Jan 21
Shell Eggsyear-to-date		(dozens)		(perc	ent)		(\$US)		(percent	t)
	(.	metric tons)	-	(perc	ent)				(percent	t)
Egg Products										
yolk, dried			18.2					54,000		
year-to-date	18.2		18.2			54,000		54,000		
yolk, frsh/frz	56.7	21.5	83.6	38	26	244,000	203,000	278,000	83	73
year-to-date	1,281.9	21.5	83.6	2	26	3,928,000	203,000	278,000	5	73
whole, dried	40.0		19.9			130,000		50,000		
year-to-date	180.0		19.9			527,000		50,000		
whole, frsh/frz	456.4	443.6	432.4	97	103	1,189,000	1,354,000	1,007,000	114	134
year-to-date	5,749.4	443.6	432.4	8	103	14,348,000	1,354,000	1,007,000	9	134
albumen, dried	14.4		8.6			43,000		26,000		
year-to-date	100.4		8.6			319,000		26,000		
albumen, other	69.0	65.9	56.9	96	116	86,000	68,000	99,000	79	69
year-to-date	596.8	65.9	56.9	11	116	1,023,000	68,000	99,000	7	69
total egg products	636.5	531.0	619.6	83	86	1,692,000	1,625,000	1,514,000	96	107
year-to-date	7,926.7	531.0	619.6	7	86	20,199,000	1,625,000	1,514,000	8	107

Yolk frsh/frzn (0408190000) Yr-to-Date Import Sources

Whole Egg frsh/frzn (0408990000) Yr-to-Date Import Sources



Source: USDA AMS L&P LPGMN; USDA Foreign Agricultural Service, Global Agricultural Trade System (GATS)



FLOUR FACTS Information Provided by General Mills Foodservice GeneralMillsCF.com



MARCH 17, 2022

Weekly Market Highlights

- The Fed confirmed that they will increase interest rates by .25%.
- The Market continues to trade on news headlines. Wheat was limit down yesterday on potential cease fire talks but is back up today with talks off the table.
- Outside of Russia-Ukraine conflict, drought conditions in the U.S., and continued higher fertilizer prices and input costs have farmers worried about new crop plantings.

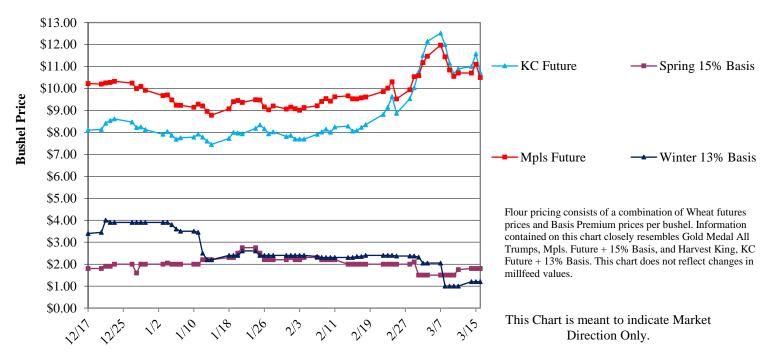
Facts on Flour

Durum Wheat

Most of the durum wheat grown in the U.S. is produced in the northern Plains, with 70 to 80 percent grown in North Dakota and Montana. Durum wheat is milled into a granular product called semolina, which is used primarily for pasta products in the U.S. Other uses of semolina include couscous and bread products.

Pasta products from durum are superior because of the desirable golden color and nutty flavor, and because they hold their shape and firm texture when cooked. A by-product of semolina production is durum flour, which is used in breads and pre-cooked pasta products.

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Futures & Basis Markets

General Mills Foodservice is your trusted partner in baking – providing quality products, innovative business solutions and technical support to baking professionals. With product solutions for cakes, pizzas, bagels and breads, we're backed by trusted brands and recognized industry experts to offer a holistic approach to build your business.



Experience inspires confidence.





Produce Market Update

For the week of: March 20th, 2022 <u>"Produce from the Ground Up"</u>

Baked Chicken with Bacon – Tomato Relish



Ingredients

1 cup Panko Breadcrumbs

1 lb. Chicken Tenderloins

- 2 tablespoons plus 1 teaspoon minced fresh thyme, divided
- 1/2 teaspoon salt, divided
- 4 bacon strips, cut into 1/2-inch pieces 1 1/2 cups grape tomatoes, halved
- 1 tablespoon red wine vinegar
- 1 teaspoon Brown Sugar

1 1/2 teaspoon pepper, divided 1 1/2 cups grape tomatoes, halved 1/3 cup All – Purpose Flour 1 Large Egg, Beaten

- **Directions**
- Preheat oven to 425°. In a shallow bowl, mix breadcrumbs, 2 Tbsp. thyme, and 1/4 tsp. each salt and pepper. Place flour and egg in separate shallow bowls. Dip chicken in flour; shake off excess. Dip in egg, then in crumb mixture, patting to help coating adhere. Place chicken on a greased rack in a 15x10x1-in. baking pan. Bake until a thermometer reads 165°, about 15 minutes.
- 2. Meanwhile, in a large skillet, cook bacon over medium heat until crisp, stirring occasionally, about 5 minutes. Remove with a slotted spoon; drain on paper towels. Reserve 2 tablespoons drippings in pan; discard remaining drippings.
- 3. Add tomatoes, vinegar, sugar and remaining salt and pepper to drippings; cook and stir until tomatoes are tender, 2-3 minutes. Stir in bacon and remaining thyme. Serve with chicken.

Source: Taste of Home

WEATHER

The desert will be warm reaching 90 degrees and no rain. Salinas will be mostly in the 60's but hitting 70 at least one day with rain forecasted for Tuesday and Saturday. Northerly wind gusts up to 25 mph along the Lower Colorado River valley Mon. Strong gusty winds up to 40-45 mph SE CA and 25-30 mph elsewhere Wed into Thu. Morning lows in the Mohawk valleys: low-mid 40s warming Wed to the upper 40s-low50s. Cooler Fri, low-upper 40s.

EXTENDED OUTLOOK

A Pacific NW low pressure system digs far south and morphs into a cut-off March 19-21 bringing a slight chance for rain March 20-21 and cooler temps. Warmer Mar 22-23 as high-pressure ridge rebuilds. Minor cooling Mar 24-25 should a passing cold front weaken high pressure ridge. Warmer afternoon highs likely the remainder of the outlook.

ARUGULA -- Very Good quality and supply.

ASPARAGUS -- Finally, with better temps in Mexico, we are seeing more product available and prices becoming more stable. We also have the first arrivals from Peru starting this week, so we have availability on both coasts.

AVOCADO – Alert We expect to see firm markets continue as the supply of normal crop remains below expectations, particularly on larger sized fruit. This time last year 40s and larger accounted for almost 20% of the crop, and this year it's running close to 10%. Large sized fruit is expected to be tight through June when we expect the first big portion of Peruvian fruit to arrive. Overall demand within Mexico is higher this week due to Lent which is also putting additional pressure on domestic pricing as markets remain firm.

BOK CHOY -- volume is slowly picking back up with more supply in Santa Maria.

BROCOLLI -- Supplies are very good this week and are able to load volume of Iced and Iceless Broccoli.

BRUSELL SPROUTS -- Supplies in the sprout category have improved for the coming week and we look to be back in brand for most SKUs. The spot market is still soft and basically unchanged. They are priced right for promotion. Quality is good as the sprouts are showing good uniform shape, density, and color.

CABBAGE -- is looking beautiful in Florida. Texas also has good supplies. Market is a little high right now because of the post St Patrick's Day holiday pulls.

CARROTS -- Current demand exceeds predicted supply while lower than average yields caused by cold wet weather has limited availability. Shippers continue to struggle with labor due to COVID and not having enough workers show daily to pack carrots.

CAULIFLOWER -- Overall good supply for current demand. Quality, sizing & texture look good.

CELERY -- Lighter supplies for us and the industry. Quality is good and the market is slightly lower in Oxnard. We are harvesting in Mexico and Oxnard. Business is steady.

CILANTRO -- volume is going to be light for the foreseeable future.

GREEN ONIONS -- Supplies are a bit on the light side due to labor issues and ice delays.

KALE -- Bunched Kale supplies are expected to be on budget this week. The quality is reported as good, by Mr. Tucker, however demand is soft.

LETTUCE -- Here is a tentative timeline for transition.

First Day Shipping Salinas

April 18th Taylor and Church April 4th Mann

Supplies continue to be below budget. Industry wide there are lighter volumes and smaller sizes. We are sending a lot of small, framed Lettuce to the process plant as pounds and keeping the bigger heads for the cartons. Quality has been good but not perfect. The market is very active, and the forecast is to be the same all week.

LEAF & ROMAINE -- Quality in the desert is good and slightly lighter in color and appearance. Occasional insect is present as the desert season is on the decline. Sizing is slightly smaller. Markets are stronger and demand continues to increase.

NAPPA -- Volume is expected to be plentiful for the next few weeks as we are growing in two regions: Yuma and Santa Maria.

ONIONS -- Simply stated low volume, high demand, big prices. Same message, with a few more words, Northwest growers had a short crop this year, so some growers are finishing sooner than normal, and supplies are tight. But overall, demand is strong this week, and pricing is also very strong. You can pick which works best for you. So, I reached out to an industry veteran simply known as the "King', who stated the message much more eloquently than I ever could ... "Well, demand is high, and supplies are low,"

PARSLEY -- Both quality and demand are good. Supplies are expected to be on budget this week.

PEPPERS/CUCUMBERS/ /SQUASH --

Pepper: Green bell market will remain short for the next 2 weeks due to colder weather that has slowed production. Red and gold bell volume should pick up by next week, with lower cost the following week.

Cucumber: The volume from Mexico is not coming fast enough. Product continues to have setbacks due to the cooler temperatures in the regions. We do expect the volume to come, but it is not here yet. Florida's local season is still weeks away and with volume expected toward the beginning of April.

Squash: Yellow squash availability is not getting any better in both regions. New growing regions of Hermosillo are still not producing the volume, and cooler temperatures are not helping. Zucchini will continue to be readily available in both regions.

POTATOES -- The potato market has stabilized on all sizes. Overall, the market has remained relatively 'flat' in terms of pricing this month. We are seeing smaller size profiles on potatoes than we previously had, which is helping to lower the FOBs on those items. Non-size A potatoes, and #2s are more plentiful than they have been in recent months as well. Processor demand remains heightened and continues to put pressure on the fresh crop as they are offering record prices for bulk product. Growers in all regions are preparing for a very strong April, where product is expected to significantly tighten up and remain snug until new crop in August.

RADISH – *Pro Mark* has partnered with <u>"Harvest Crisp"</u> brand red radish. They have created long term partnerships with two great growers in the USA, these partnerships allow us to provide consistent high quality radishes year around with minimal or no weather-related gaps. Simply stated, Pro Mark is offering the premier radish program in the nation.

SPINACH -- Good supply for current demand. Overall good quality, size and texture.

SPRING MIX -- Supplies and quality are both good this week.

TOMATOES -

Cherry -- Cherries have reacted upward slightly. Demand on cherries is off this week because school business is off (spring break nationally). We expect cherries to take off next week. Cherries crossing in Nogales are short, their prices are up and the quality out of Nogales is uncertain.

Grape -- This market is on the move up. Prices are going up daily and won't level out until demand falls off. Florida is hitting their gap from a bloom drop. Plus, they had hot weather, so the staggered plantings bunched up and came on at once. They are through that now and the production is a lot lower this week. There is also less supply crossing from Mexico. Supplies are sold out ahead of time. It is challenging booking and loading product on the same day.

Roma -- Market is stable. There may be less volume on the market overall, but so far there is not enough demand to drive up the price. Roma's crossing in Nogales is mainly from new fields which means the sizing is up. There is a lot of XLG and Jumbo sizes available and not very many mediums or large. Texas is the opposite being short on larger sizes but plenty of smaller sizes available. Florida has good production this week but is expected to tail off next week.

Round -- Not much change in the round market. Everything is steady Eddie currently. Quality continues to be very good from Mexico. Florida quality is fair to good. Demand has been holding steady as well. The biggest change is the daily increases of diesel fuel to haul product both inbound and outbound. With no end in sight, we see this hidden cost continuing to rise.

APPLES -- The apple market has leveled out this week and the prices are stable on most items. Overall movement has been above expectations the last several months, leaving growers with less inventory than expected; therefore, pushing prices higher. They are also experiencing more shrink loss as they pack the fruit this year due to weather issues during the growing process. The overall crop is down this year, as we have previously reported. The tightest items this week are Honeycrisp and Gala apples. The quality of the fruit has been good so far, but we will need to see how the fruit holds up in storage as we begin to open the storage rooms later in the year. This is shaping up to be a challenging year, but we have a very good grower base who will work with us to get through these challenges.

BANANAS -- availability will continue to be less than desired, but we are expecting to turn that corner over the next few weeks. Cooler weather this time of year in the growing regions typically makes this time of year the lowest production period of the season, and we should see this improve as the weather begins to warm up. We are still seeing greener fruit in supply chain than normal due to inventories being so light and turning quicker than normal which does not allow fruit to fully color up. We are seeing some pro-rates and substitutions but should also improve over the next few weeks.

BLACKBERRIES -- Central Mexico has seen good overall quality. We are entering the transition period between the mid and late part of the central Mexico season. We expect to remain with low volume through the next 2-3 weeks. After the 3rd week, our supply will be increasing rapidly week over week. The California regions will contribute minimal volume during the next 2-3 weeks.

BLUEBERRIES -- We are entering the transition period between the mid and late part of the central Mexico season. We expect to remain with low volume through the next 2-3 weeks. After the 3rd week, our supply will be increasing rapidly week over week. The California regions will contribute minimal volume during the next 2-3 weeks. Central Mexico saw a reduction in reject rates, but slightly increased basket counts.

CITRUS --

Oranges: There is good demand on 88ct and larger fancy and choice fruit. There are supplies of smaller fruit showing up (113/138). Fruit quality is very good, especially when packed in the *Pro Mark* label.

Lemons: Market and supply are currently steady and on the downward trend. Peak sizing is on 115/140 count fancy, with limited 165 and smaller. The crop is producing about 85% fancy and 15% choice. Supply highly outweighs demand currently.

Limes: I have heard of a few issues, Quality issues being reported include oil spots, blanching, scarring, and skin breakdown. However, our current inventory on hand looks good. Lower temperatures in the region are causing concerns for the growth of the crop. The demand for limes has been moderate.

GRAPES –

Red, we have plenty of red seedless on both coasts. Red globes and black grapes are available as well as snack packs.

Green, There are decent supplies of green seedless and this market will remain firm for the duration of the season.

KIWI -- California and Imported kiwi are available. California sizes mostly 36 and smaller, larger sizes are limited. Fruit is firm with some soft in box.

MANGO -- farmers in the fields of Michoacán and Oaxaca, the cost of fruit is higher than current purchase prices from most shippers. Currently, there is speculation of these regions stopping harvest to increase or hold the current pricing in the field.

MELONS -- Better supplies this week on both cantaloupes & honeydews here on the West Coast. Market is slightly lower than last week. depending on size. And quality is still good to excellent on both cantaloupes & honeydews. On watermelon, supplies on seedless and minis are tight. Southern Mexico is starting to wind down shipping from Arizona and Texas. Florida has limited supplies of offshore melons. The Yucatan, Mexico crop started this week, shipping out of Pelham, Georgia. Supplies will be tight in March on seedless and minis. Florida will start at the end of March and Northern Mexico will start around the third week of March.

RASPBERRIES -- Production volume is forecasted to increase each week going forward. Increases will be gradual in the next two weeks but will quickly ramp up into our Spring Peak. Mexico will continue to be the largest supply contributor through the end of May. Central Mexico has been working with growers to stay on top of quality.



STRAWBERRIES -- Overall, we expect volumes to decrease for the next couple of weeks, as Mexico and Florida production declines due to the natural downtrend, paired with an elevated focus to only harvest volume from high-quality sections of ranches. Central Mexico continues to receive cool weather and small fruit size. On the other hand, Oxnard continues a supply uptrend. Due to cool weather, we expect the uptrend to be gradual, however, they will become our primary producing region in the coming weeks. Oxnard has seen good overall quality as production increases. Santa Maria is ramping up production and overall quality has been good with good flavor.



As for the next season, the cherry harvest looks promising. There are currently many varieties in full bloom in California and they are expecting to package cherries between the third week of April and early June. It is still early here in Washington, but there is the potential for a good harvest starting from early June and until late August. Photo taken from Stemilt



Ron Orr

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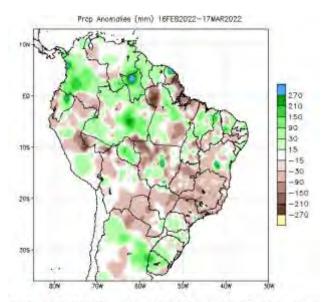
Stratas Foods Market Watch 03.18.22

What to Watch For in the Week Ahead

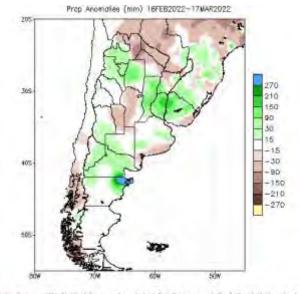
•Fundamentals-CFTC COT, Weekly Export data

•Weather – Northern Hemisphere planting is around the corner while South American weather is still the focus. Late season dryness for Brazil is a continued concern while North American subsoil moisture looks mostly on average.

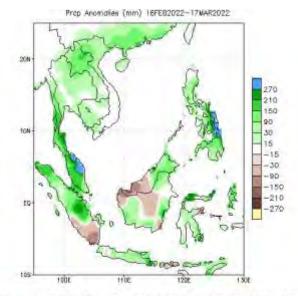
•**Politics/Macro** – Ukraine/Russia holds the most sway, but how will Chinese-US relations be affected? What is the level of concern with new COVID lockdowns in China? Is the Indonesian government done playing with the export program now?



Data Source: CPC Unified (gauge-based & 0.5x0.5 deg resolution) Presipilation Analysis Climatelogy (1991-2020)

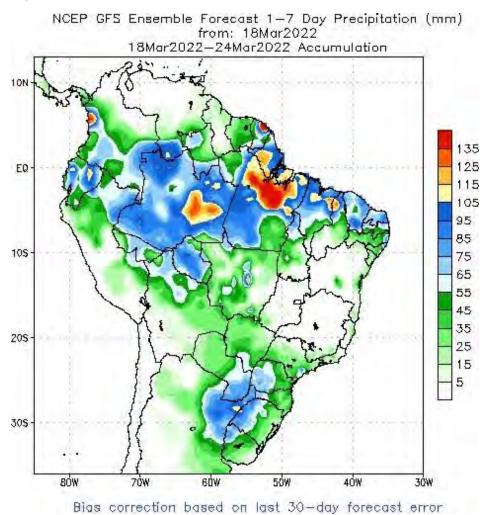


Data Source: CPC Unified (gauge-based & 0.5x0.5 deg resolution) Precipitation Analysis Climatology (1991-2020)

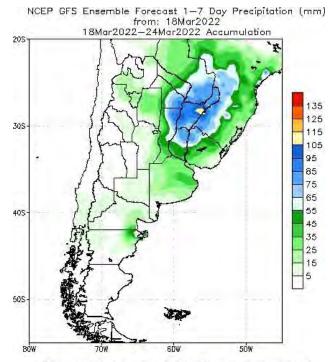


Data Source: CPC Unified (gauge-based & 0.5x0.5 deg resolution) Precipitation Analysis Climatology (1991-2020)

Brazil 7 Day Forecast

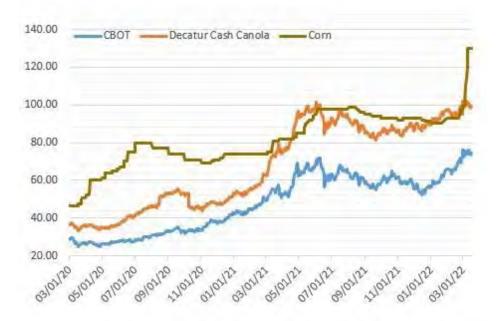


Argentina 7 Day Forecast

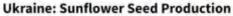


Bias correction based on last 30-day forecast error





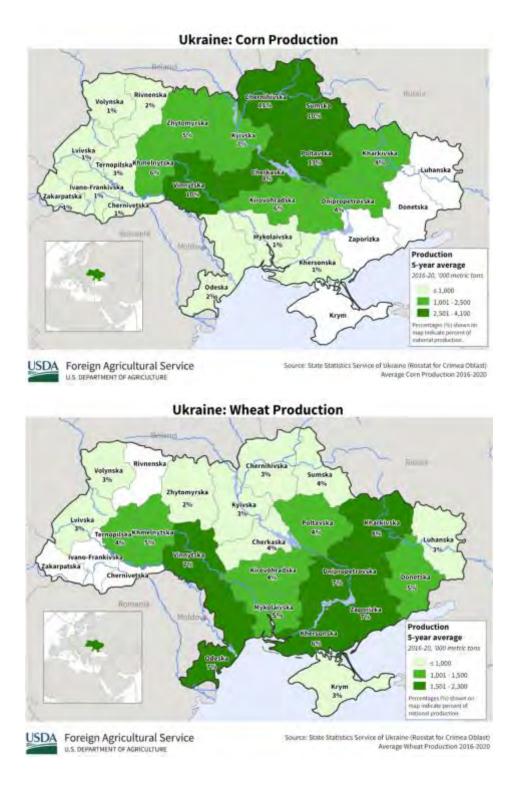
	CBOT	Canola	Palm Olein	Coconut
3/17 Price	74.1	63 99.1	101.00	119.00
9-day MA	74.	52 99.7	74 103.67	121.89
20-day MA	72.	94 98,7	78 99.88	120.25
50-day MA	66.	71 96.2	87.47	113.49
200-day MA	62.	13 90.8	31 76.28	99.57







Source: State Statistics Service of Ukraine (Rosstat for Crimea Oblast) Average Sumflower Seed Production 2016-2020



Soybean Oil

NOPA Highlights:

- Soybean crush was in line expecations at 165.06M bu in February
- Soybean oil stocks increased 33M lbs vs expectations of a 40M lb decline
 - Soybean oil yield was its highest level in NOPA since March 2013.

Flash Summary

- Futures broke on Friday and the spreads came in as well. May futures were down 374 points on the week while December futures fell only 81.
- Oil share values traded weaker as the trade seemed to price out some war risk as more leaders seem to be in touch with one another.
- Global vegoil concerns are seeing an influx of buying CBOT futures as protection from shocks to the system. If peace talks resume/resolve, watch for a quick exiting of risk by speculators/cross-hedgers in our market place.
 - Not be lost in the price action is the spreads. Market selling is tough to find nearby from a producer, but forward books are relatively open. The feeding frenzy is in the nearby contracts where the funds are while the selling is in the deferred where the production has room to grow. What happens when things reverse?
 - Expected CBOT Range 67.00 75.00

Canola/Rapeseed Oil



Fundamental Updates

- STATS CANADA estimated production at 12.6 MMT.
- US Canola crush for January was 136,632T in January vs 176,931 T last month and 186,114 T last year. Crude canola oil production was 113M lbs down 28% vs last year.

Flash Summary

- Canola seed futures leveled out near the top of the all time highs for the new crop futures. Wheat prices are a major talking point as Ukrainian farmers should be in the fields shortly. How will this affect North American farming decisions?
- Canola is a high fertilizer input crop. How much is needed from Russia vs how much will be received?
 - Canola crush margins ended the week poorly with another down week.
- Long term, if oilseeds are grown for their oil (and not the protein meal), can Canola win farmers' hearts and minds? There is roughly 50% more oil per acre of Canola vs Soy. How about Wheat prices? Will canola lose acres to the grain trade?
 - How will the world trade in the next 3 months? 9 months? 2 years? Is the US Navy going to continue to insure free seas or will there be new trade flows? Canola and Rapeseed is grown in most areas with export for at least part of their harvest. China is the maj or importer.

Tropical Oils



Fundamental Updates

MPOB:

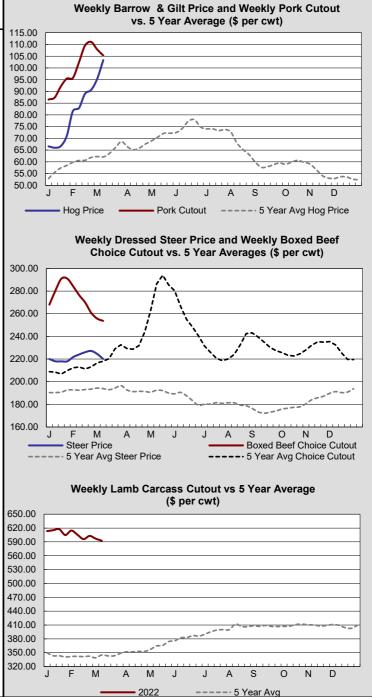
- Production: 1.137 MMT(1.19 average guess)
 - Exports: 1.097 (1.25 avg guess)
 - Stocks: 1.518 (1.375)
- Palm values softened throughout the week as the major story was the Indonesian government backing off of their reserve policy of palm for domestic consumption. In its place will be an export tax.
- Prices had soared to lofty levels and now producers are able to sell as they see production return to normal.
- Chinese lockdowns have forward demand somewhat in question, however, the Black Sea conflict could have the market firm for edible oils well into the summer
- What will next week bring? If China/Taiwan goes hot, then Palm oil will be more closely affected than Ukraine/Russia. Black Sea Sun Oil is a competitor with Palm, but it's not a competitor on

volume. If the South China Sea sees naval battles, the export markets could look very different very fast.

USDA Weekly Livestock, Poultry & Grain Market Highlights March 14, 2022

Hogs and Pork	Current Week	Change From Past Week	Change From Past Year	Weekly Barro
Nat'l Purchased Carc Wtd Avg Price - Barrows & Gilts (\$/cwt)	103.33	8.4%	21.2%	110.00 105.00
Pork Carcass Cutout FOB Plant (\$/cwt)	105.31	-2.4%	8.0%	100.00 95.00
Segregated Early Weaned (SEW) Feeder Pigs (\$/head)	79.22	-6.7%	43.7%	90.00
Iowa/So. Minn Avg Weight Barrows & Gilts (lbs)	287.5	-0.1%	0.2%	85.00
Est. Hog Slaughter	2,475,000	2.3%	-4.2%	75.00
YTD Est. Hog Slaughter	24,702,000	N/A	-7.5%	65.00
Est. Pork Production (mil lbs)	540.1	2.3%	-3.8%	60.00
YTD Est. Pork Production (mil lbs)	5,395.3	N/A	-7.5%	50.00 J F M A
Cattle and Beef				Hog Price
Live Wtd Avg Steer Price, 5 Area FOB (\$/cwt)	138.30	-1.6%	21.7%	Weekly Dres
Dressed Wtd Avg Steer Price, 5 Area Del (\$/cwt)	220.11	-2.0%	22.7%	300.00 Choice Co
Boxed Beef Cutout, Choice (\$/cwt)	253.70	-0.8%	11.3%	
Boxed Beef Cutout, Select (\$/cwt)	247.29	-1.3%	11.7%	280.00
Boxed Beef, Choice/Select Spread (\$/cwt)	6.41	1.18	-0.16	260.00
By-Product Drop Value, Steer (\$/cwt live)	13.76	-1.5%	39.0%	240.00
CME Feeder Cattle Index (\$/cwt)	152.56	-2.3%	13.7%	220.00
Est. Cattle Slaughter	644,000	-1.5%	-0.8%	200.00
YTD Est. Cattle Slaughter	6,455,000	N/A	-0.3%	180.00
Est. Beef Production (mil lbs)	540.7	-1.6%	0.9%	160.00
YTD Est. Beef Production (mil lbs)	5,420.0	N/A	-0.2%	J F M A Steer Price 5 Year Avg Steer
Lamb and Veal				Weekly Lamb
Slaughter Lamb, Comprobansiva, Care, Wtd Avg Price (\$/cwt)	215.64	1.9%	29.6%	620.00
Slaughter Lamb, Comprehensive, Carc. Wtd Avg Price (\$/cwt) Lamb Carcass Cutout (\$/cwt)	592.57	-0.7%	29.6% 45.8%	560.00
Est. Sheep Slaughter	34,000	-0.7% 6.3%		530.00 500.00
YTD Est. Sheep Slaughter	312,000	0.3% N/A	-17.1% -14.0%	470.00
Est. Lamb Production (mil lbs)	2.2	4.8%		440.00
		4.8% N/A	-21.4% -16.3%	410.00
YTD Est. Lamb Production (mil lbs) Veal Carcass Wtd Avg Packer & Non-Packer Owned (\$/cwt)	20.6 373.60	0.0%	-16.3% 25.8%	350.00 320.00 J F M A

Source: USDA AMS Livestock, Poultry & Grain Market News Portal LSWLPGMrktHighlight





Weekly Livestock, Poultry & Grain Market Highlights March 14, 2022

Grain	Current Week	Change From Past Week	Change From Past Year	Weekly National Broiler Whole Body Delivered Price (Cents /lb)
Grain				145.00
Central Illinois Avg Corn Price (\$/bu)	7.4200	2.1%	39.9%	135.00
Central Illinois Avg Soybean Price (\$/bu)	16.5100	0.7%	16.9%	125.00
Central Illinois 48% Soybean Meal, Rail (\$/ton)	494.10	4.0%	18.5%	115.00
Hard Red Winter Wheat Truck to Kansas City (\$/bu)	10.6900	-4.3%	68.7%	105.00
Dark Northern Spring Wheat, 14%, MN, Rail (\$/bu)	12.0325	-3.6%	63.2%	95.00
Soft White Wheat Portland (\$/bu)	11.7000	1.2%	59.2%	
Sorghum, Kansas City, Truck (\$/bu)	7.1600	-2.7%	11.7%	85.00
Broilers				75.00 J F M A M J J A S O N D
				2022 2021 5 Year Avg
Nat'l Delivered Whole Body Price (cents/lb)	140.58	3.6%	67.4%	Weekly National Frozen Whole Body Hen Turkey FOB
Est. Young Chicken Slaughter - Current Week (000's)	153,140	-3.3%	N/A	Price (cents/lb)
Actual Slaughter of Young Chickens (000's)	166,498	0.7%	-3.5%	155.00
YTD Actual Slaughter of Young Chickens (000's)	1,624,536	N/A	2.5%	
Actual RTC Pounds of Young Chickens (000's)	802,254	0.0%	-3.7%	135.00
YTD RTC Pounds of Young Chickens (000's)	7,865,470	N/A	2.6%	125.00
Turkeys				115.00
Nat'l FOB Frozen 8-16 lb. Hens,Wtd Avg Prices, cents/lb	134.07	-0.1%	20.1%	95.00
Actual Slaughter of Turkeys (000's)	3,858	3.6%	-6.3%	85.00
YTD Actual Slaughter of Turkeys (000's)	35,759	N/A	-1.4%	J F M A M J J A S O N D
Actual RTC Pounds of Turkeys (000's)	102,831	2.9%	-6.8%	2022 — 2021 5 Year Avg
YTD RTC Pounds of Turkeys (000's)	957,327	N/A	-2.6%	Weekly Combined Regional Large Egg Price
				(Cents/Dozen)
Eggs				
Combined Regional Large Eggs (cents/dozen)	138.73	-5.5%	4.2%	165.00
National Shell Egg Inventory (30 doz. Cases/000,s)	1641.3	-0.2%	N/A	135.00
Shell Egg Demand Indicator (SEDI)	-5.20	0.68	-10.80	
Central States Breaking Stock Av. Price (cents/dozen)	85.00	-1.7%	20.6%	105.00
National Breaking Stock Inventory (30 doz. Cases/000's)	315.7	-3.9%	N/A	90.00
Eggs Broken Under Federal Inspection (30 doz cases)	1,579,941	4.4%	12.5%	75.00
YTD Eggs Broken Under Federal Inspection (30 doz cases)	13,843,494	N/A	9.1%	60.00 J F M A M J J A S O N D 2022 2021 5 Year Avg

Source: USDA AMS Livestock, Poultry & Grain Market News Portal LSWLPGMrktHighlight



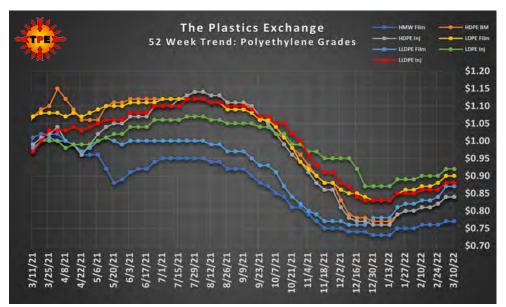
ThePlasticsExchange

bringing the market to you

The spot resin markets began the week with a bang, sending both Polyethylene and Polypropylene prices into new highs for the year before PP peeled a penny back off at week's end. There was a flurry of demand as processors continued to seek material for both immediate use and to pad inventories during this volatile geopolitical and economic period. The little feeding frenzy seemed to chill later in the week as rapidly rising energy and feedstocks prices moderated, providing participants a moment to contemplate. Spot offerings remained thin all week, there were very few prime PP railcars made available and they were priced based on March PGP plus margin, but with spot monomer jumping around it was a challenge to lock in transactions without firm pricing. A very wide range of prices transacted in Polypropylene as the top end of the market continued higher while some lower end materials languished. Most good offgrade PP cars shown came without price and we had to place a bid to see if the price was acceptable. For PE in both the Houston and domestic markets, if one were to simply pay the full \$.04/lb price increase nominated for March contracts, producers would find some resin to sell. Still, good volumes of both PE and PP resins transacted this week, though more so in truckloads than railcars.

Spot resin prices bottomed out in December and had already been moving higher during the first quarter, though much of the most recent demand surge had been largely inspired by the Russian invasion of Ukraine that could still potentially lead to a much larger conflict, and impact key energy and derivative supplies in Europe and the rest of the world. Many key nations and corporations have piled on sanctions against Russia, including the latest energy import ban announced by the US, which will definitely impact trade flows across many markets, including the resin sector. These sanctions come at a time when the industry has already been impacted by rising costs and extended logistics delays from both packaging warehouses and freight providers. Although upstream resin inventories have recovered nicely from the year ago production disruptions, the spot markets have remained tightly supplied. Any additional disruptions to the market and the delicate supply chain, be it geopolitical or otherwise, could further complicate the resin markets and pricing. The industry knows how high resin prices can go based on record levels seen in 2021 after the Texas freeze brought production in that region to a halt and sent buyers scrambling to the spot market for material.

Resin for Sale 14,	958,035 lbs	Spot	Range	🌞 TPE Market			
Resin	Total lbs	Low	High	Bid	Ask		
HDPE - Blow	2,560,545	\$ 0.760	\$ 0.860	\$ 0.790	\$ 0.840		
HDPE - Inj	2,346,598	\$ 0.770	\$ 0.850	\$ 0.790	\$ 0.840		
LDPE - Film	2,046,956	\$ 0.800	\$ 0.920	\$ 0.850	\$ 0.900		
LLDPE - Film	1,870,760	\$ 0.800	\$ 0.910	\$ 0.820	\$ 0.870		
HMWPE - Film	1,614,576	\$ 0.725	\$ 0.780	\$ 0.720	\$ 0.770		
PP Copo - Inj	1,373,104	\$ 0.960	\$ 1.180	\$ 1.000	\$ 1.100		
LLDPE - Inj	1,350,024	\$ 0.810	\$ 0.940	\$ 0.830	\$ 0.880		
PP Homo - Inj	1,249,104	\$ 0.880	\$ 1.030	\$ 0.900	\$ 1.000		
LDPE - Inj	546,368	\$ 0.850	\$ 0.930	\$ 0.870	\$ 0.920		



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Page 1



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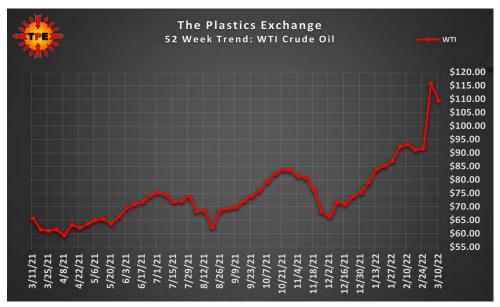
Page 2 Market Update — March 11th, 2022

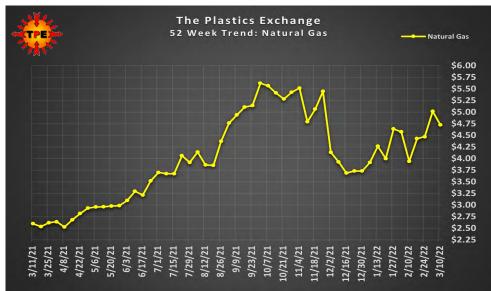
The spread between current resin price levels and 2021 record highs is quite wide with spot PE grades as much as \$.31/lb below peak prices last year and PP prices \$.40/lb below last year's peak.

International energy markets saw very volatile trading indeed, as much as a 25% swing, as futures peaked at multi-year highs during the week before ending Friday with weekly net losses. Supply concerns brought on by the war in Eastern Europe somewhat subsided as traders assessed recent sanctions against Russia and inventory outlooks. The Crude Oil complex took off to the upside with huge gains right out of the starting gate on Monday with WTI and Brent establishing 14-year highs, before giving back much of their gains that day. Apr WTI topped out at \$130.50/bbl on Monday, while May Brent peaked at \$137/bbl. By Wednesday, Apr WTI dropped a sizeable chunk of nearly \$27/bbl to bottom out to a low of \$103.63/bbl, before rebounding a bit on Friday to settle at \$109.33/bbl for a weekly loss of \$6.35/bbl (-5.5%). May Brent hit a low of \$107.13/bbl on Friday, erasing an enormous \$30/bbl from Monday's high but then managed to close at \$112.67/bbl for a weekly decline of \$5.44/bbl (-4.6%).

The continued rally in Nat Gas was also short-lived as warmer spring weather conditions ahead squelched momentum. Nat Gas futures initially continued its upward trend on Monday with the Apr contract pushing to the week's high of \$5.184/mmBtu, only to lose steam by the end of the day. By Wednesday, Apr Nat Gas had fallen a tad over \$.30/mmBtu to establish a low of \$4.45/mmBtu. The market rebounded some for the balance of the week and closed Friday at \$4.725/mmBtu, down a net \$.291/mmBtu. NGL prices followed the global downturn as Ethane slid just more than a penny to \$.417/gal (\$.176/lb), while Propane saw a fierce freefall of more than \$.15/lb (-9.6%) from the previous week's 8-year high and finished Friday at \$1.45/gal (\$.410/lb).

Spot monomer markets saw hefty participation with steady volume and prices for both Ethylene and Polymer Grade Propylene (PGP) prices retreated following direction from upstream energy markets. Spot Ethylene saw good interest but took a back seat to PGP.





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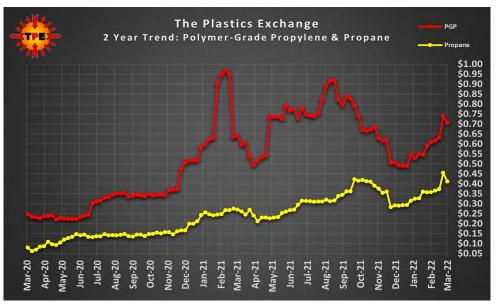
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Monday began with a Mar Ethylene transaction at \$.34/lb in LA, followed by another Mar transaction at \$.365/lb in TX on Tuesday, noting the geographic price spread. Participants proceeded to pelt the market with offers, well outnumbering bids, and the market was pressured lower. By Friday, prices eased to trade at \$.30/lb in LA for Mar and Apr delivery, while the TX weighted average benchmark settled just under \$.336/lb, for a weekly loss of \$.035/lb. Forward month trading was thin outside of Friday's LA deal. Deferred months remained backwardated as the forward curve widened slightly with prices in the lower \$.30s/lb through Oct and high \$.20/lb by Dec. The more active spot PGP market ended a five-week rally, as prices hit this year's peak level so far on Monday / Tuesday before profit taking set in. PGP trading began Monday with a couple of Mar deals confirmed at \$.75/lb and a follow-up Mar deal on Tuesday at the same level.

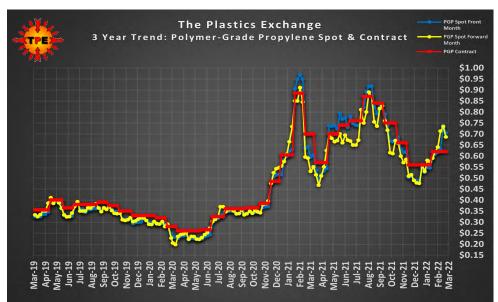
PGP business for 2H confirmed on Wednesday a few times at \$.69/lb and once at \$.68/lb, followed by a Thursday deal at \$.67/lb. The week ended Friday with Mar material changing hands at \$.69/lb, before the monthly weighted average settled Friday at \$.705/lb for a weekly loss of \$.0341/lb (-4.6%). Forward month trading remained backwardated with Apr ending the week at \$.686/lb, down nearly a nickel (-6.5%) from a week earlier. Further out, a pair of transactions for Q2 delivery were done midweek at \$.72/lb, followed by a deal at \$.68/lb on Thursday for Q3 delivery. With the pullback in PGP the expected upcoming Mar increase has been tempered by roughly \$.05/lb, as current spot levels now call Mar PGP contracts to increase somewhere in the high single digits. However, plenty of time remains before the Mar PGP contract is settled this month, leaving the market prone to directional impact from energy costs, which are still quite elevated, but volatile. As a reminder Feb PGP settled up \$.06/lb to \$.62/lb.

Polyethylene trading and volumes remained elevated but were not quite as robust compared to recent weeks, still the majority of grades extended gains by another cent as prompt availability remained limited and overall demand still elevated. LDPE and LLDPE Film were the primary movers this past week, followed by LLDPE Injection, with a smattering of deals done across the balance of the other commodity PE grades.



Market Update — March 11th, 2022

Page 3



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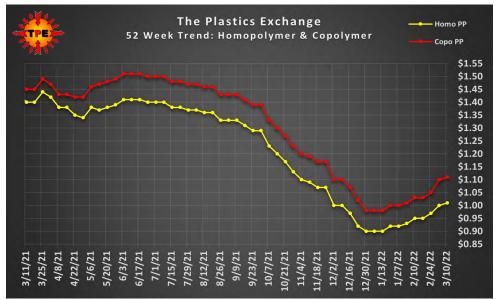
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Market Update — March 11th, 2022

Page 4

HDPE Blow Mold, which had seen a significant amount of buying interest and volume changing hands in the two weeks prior, saw reduced interest. In light of the late week slowdown, most prime PE grades remain scarcely available despite warehouses full to the brim due to ongoing logistical export constraints.

The slight easing in activity has not deterred the collective push for a March price increase and some producers have now nominated an April increase as well with an average of \$.06/lb. North American PE producers are building on the moderate upward momentum and keeping the market tightly supplied. They derive the vast majority of their feedstocks from Ethane (Natural Gas) and have a huge cost advantage compared to their international counterparts who mostly derive their feedstocks from Naphtha (Crude Oil). Polyethylene producers here have kept operating rates high and seem comfortable building inventories rather than inundate the market with their excess supply; however, producers will need to figure out a way to export more material moving forward, especially as new production capacity is on track to come online during the year.



Polypropylene trading was solid, although it slowed a bit from the strong activity seen in late February/early March, fueled by strong buyer demand on the heels of rising energy/feedstock costs and general supply uncertainty. Tight supplies crimped completed PP volumes during the first half of the week as more deals could have been done if more well-priced resin was available. Retreating energy and feedstock prices pushed buyers to the side-lines in the back half of the week. Despite the reflective pause, HoPP and CoPP prices added another couple of cents early in the week to send both grades to yearly highs, before shaving a penny back off on Friday. Prime HoPP mid-melts was our top seller this week with high flow CoPP following right behind. As a reminder, the lack of availability comes as upstream PP inventories have backed off-peak levels, so producers are in no rush to flood the market with material. Overseas imports do remain an option, and some fresh deals have been booked, but ship space remains limited, key ports are still congested and nearby warehouse space is running a hefty premium. March PP contracts are still pointing to a strong single digit cost-push increase, but energy prices could have already peaked, so PGP could still ease back more during March.

Stay tuned for more excitement as this complex resin market and supply chain continues to evolve and keep participants on its toes.

Be sure to follow us on LinkedIn for daily news updates!

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03/18/2022

Dairy Market

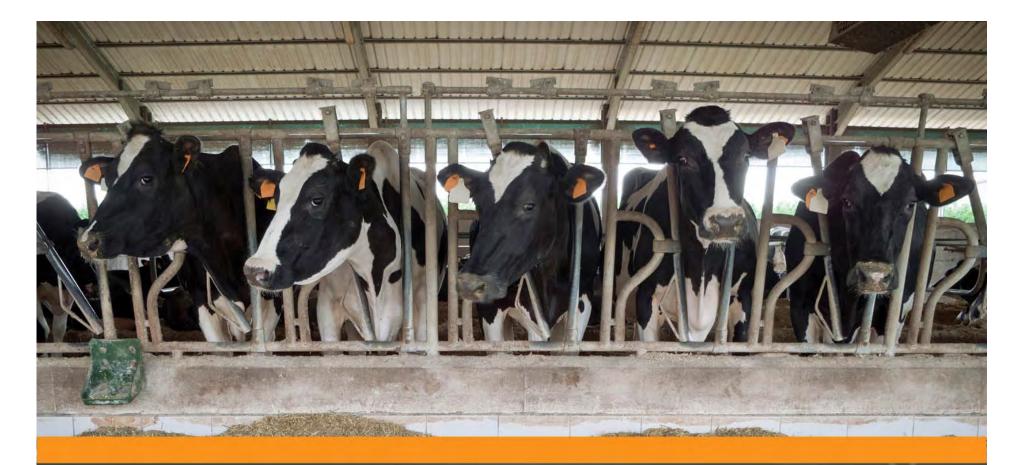
Up .0525	@ \$ 2.1300	2 Sales
Up .0450	@ \$ 2.0300	7 Sales
Up .0250	@ \$ 2.7250	0 Sales
Down .0025	@ \$ 1.8600	6 Sales
Unchanged	@\$.7600	0 Sales
	Up .0450 Up .0250 Down .0025	Up .0450 @ \$ 2.0300 Up .0250 @ \$ 2.7250 Down .0025 @ \$ 1.8600

Date	<u>Blocks</u>	Block Change	Block Sales	Barrels	Barrel Change	Barrel Sale	<u>Spread</u>
03/14/2022	2.1900	Unchanged	0	2.0300	Up .0200	2	0.1600
03/15/2022	2.1200	Down .0700	1	2.0200	Down .0100	0	0.1000
03/16/2022	2.0500	Down .0700	1	1.9800	Down .0400	0	0.0700
03/17/2022	2.0775	Up .0275	6	1.9850	Up .0050	9	0.0925
03/18/2022	2.1300	Up .0525	2	2.0300	Up .0450	7	0.1000
Average Market:	2.1135		10	2.0090		18	

Date	<u>Butter</u>	Butter Change	Butter Sales	<u>Grd A</u>	<u>Grd A Change</u>	Grd A Sales
03/14/2022	2.7350	Up .0250	8	1.8450	Up .0050	2
03/15/2022	2.7350	Unchanged	0	1.8450	Unchanged	5
03/16/2022	2.7350	Unchanged	0	1.8450	Unchanged	1
03/17/2022	2.7000	Down .0350	9	1.8625	Up .0175	0
03/18/2022	2.7250	Up .0250	0	1.8600	Down .0025	6
Average Market:	2.7260		17	1.8515		14

Date	Dry Whey	Dry Whey Change	Dry Whey Sales
03/14/2022	0.7575	Unchanged	0
03/15/2022	0.7575	Unchanged	0
03/16/2022	0.7600	Up .0025	1
03/17/2022	0.7600	Unchanged	0
03/18/2022	0.7600	Unchanged	0
Average Market:	0.7590		1

Year Ago									
Date	<u>Blocks</u>	Barrels	<u>Butter</u>	NFDM Grade A	Dry Whey				
03/16/2021	1.8000	1.5425	1.7100	1.1725	0.5975				
03/17/2021	1.8000	1.5150	1.7100	1.1700	0.6050				
03/18/2021	1.8000	1.4900	1.7100	1.1650	0.6125				
03/19/2021	1.7900	1.4525	1.6650	1.1525	0.6125				



WINS ATT BRIDE PARS OUT HAR ANT

UDDER INTELLIGENCE

In-Depth Analysis





Udder Intelligence



March 17, 2022

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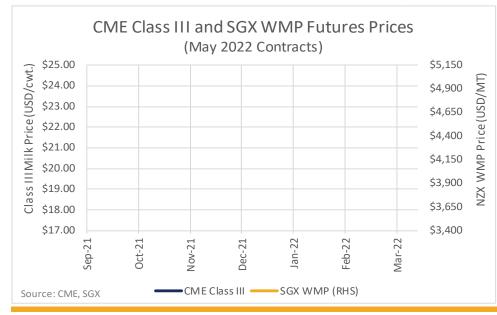
What you need to know

- GDT was weaker than expected, down 0.9% with WMP -2.1%, butter -1.8%, SMP +1.6%
- Dairy futures across the major exporters • moved lower Wednesday, found some footing Thursday
- The underlying fundamentals haven't • changed much in the past two weeks, but the weak GDT is affecting sentiment

Dairy Prices (USD)									
Cheese	Last (lb.)	Chg.	Last (MT)	WMP	Last (lb.)	Chg.	Last (MT)		
CME Blocks (Wk Avg)	\$2.10	-\$0.11	\$4,636	US	\$2.26	\$0.00	\$4,982		
CME Barrels (Wk Avg	\$2.00	-\$0.05	\$4,406	Dutch	\$2.53	\$0.12	\$5,572		
EU Gouda	\$2.35	\$0.07	\$5,186	GDT (Avg)	\$2.08	-\$0.07	\$4,596		
GDT Cheddar (Avg)	\$2.91	\$0.01	\$6,412						
				Dry Whey					
Butter				Central US	\$0.78	-\$0.01	\$1,709		
CME Spot (Wk Avg)	\$2.72	-\$0.01	\$5,999	EEX Index	\$0.70	\$0.02	\$1,537		
EEX Index	\$3.24	\$0.14	\$7,153						
GDT (Avg)	\$3.16	-\$0.06	\$6,958	US WPC34	\$1.70	\$0.00	\$3,748		
				US Lactose	\$0.42	\$0.01	\$915		
SMP/NFDM									
CME Spot (Wk Avg)	\$1.85	\$0.00	\$4,082	Rennet Case	ein				
EEX Index	\$1.98	\$0.07	\$4,369	US	\$5.13	\$0.03	\$11,299		
GDT (Avg)	\$2.06	\$0.03	\$4,545						
Sources: CME, USDA, EEX, Gl	obalDairyTr	ade, Dutc	h Dairy Board	, Trigona, FRED	USD/euro ra	ite used: :	1.103, +0.008		

Market Summary

There is no sign milk production in Europe is closing the gap to last year (especially after adjusting for components). The pasture growth index for New Zealand is well below last year and the 5-year average. We'll get a read on U.S. production next week and it will probably be better than January, but still down 1% from last year. There doesn't appear to be any shifts on the supply side, but some prices have pulled back over the past week (or three weeks for U.S. powders). On the bearish side we could be seeing some demand pushback developing and the fundamentals in China are looking more bearish which helps to explain the weakness in GDT WMP. But I have a hard time getting bearish until we see some evidence of sustained improvement in milk production globally.



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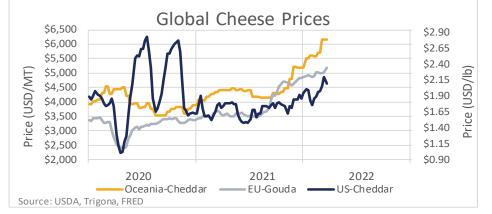
Udder Intelligence



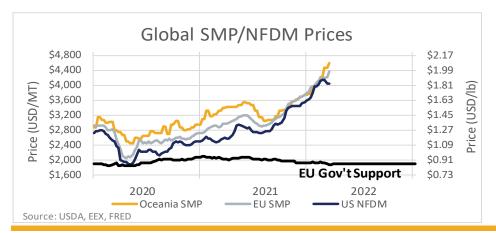
March 17, 2022

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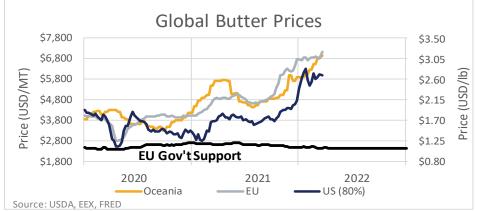




Butter: CME spot butter was a little lower, but like the broader dairy market, I'm not sure the underlying fundamentals have changed much. I have \$2.70 (\$5,950) plugged in for the next 2 weeks before prices start to work higher again. Prices in Europe moved higher, led by the Netherlands. Retail demand is reportedly very strong with anxiety around Ukraine driving consumers to stock up.



Cheese: CME spot cheese prices were down, but I'm not exactly sure why. Domestic demand seems good, and with the wide spread to the world market, export orders should be good as well. Supply is increasing seasonally, but inventory should be close to year ago levels during March. While the underlying fundamentals would argue for blocks at \$1.80 (\$3,970), the market has been running 30-40 cents higher than the model, so \$2.10-\$2.20 (\$4,750) still seems reasonable. EU prices were stronger on good demand and weak supply.



Powders: In my mind, Europe is still the leader in SMP/NFDM prices, and cash prices there are still firm, but NZ might be the canary in coal mine on global demand. EU end users have been chasing product and keeping prices supported, but if we see a significant correction for Oceania it would signal that global demand has cooled. With EU/ Oceania pricing still firm and at a big premium to the U.S., I think the downside for U.S. prices is limited for the next month or two despite a U.S. market that feels a little heavy.

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Udder Intelligence



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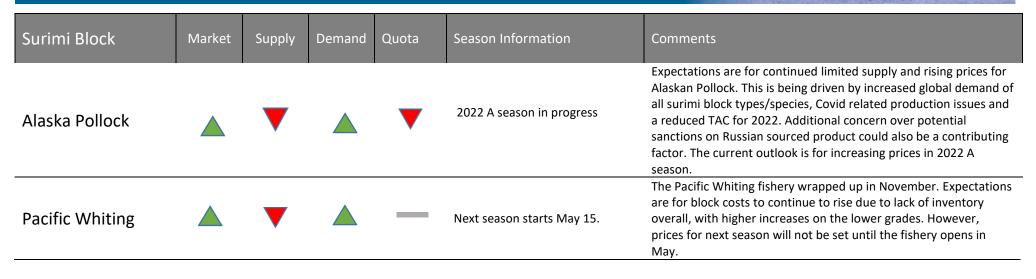
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March 2022

Species WATCH



Whitefish	Market	Supply	Demand	Quota	Season Information	Comments
Pollock		▼		▼	The 2022 A season Opened on January 20, 2022.	2022 A season is going well so far. Fish size has been favorable and is allowing us to get a good start on DS FLT BLK needed for the Domestic VA production. IQF fillet production is starting up slowly and production is increasing weekly. Prices will remain firm and edge up on DS and PBO fillet blocks as the market remains short. The domestic IQF WAP fillet market also appears to remain in short supply until more 2022 A season product arrives.
Cod		▼			The 2022 Cod fishery is going well, and we are good effort from the fleet.	The 2022 Quota was increased in both the Bering Sea and Gulf of Alaska. The domestic pacific cod supply remains very limited, and prices will continue to be firm into Q2. Primary focus in Alaska has been IQF fillets for VA production although we are increasing Shatter pack cod production and will start to see that product arrive over the next couple weeks into New Cold. The twice frozen Cod products from China will also continue to be a challenge due to labor and shipping constraints.

Species WATCH March 2022

Rockfish	▼		▼	_	The next fishery will begin in May 2022.	Good inventory on all sizes of fillets and B&B portions.
Flounder	_	▼			2021 Gulf of Alaska fishery closed due to bycatch concerns	All sizes of fillets are tight due to no 2021 fishery. Next opportunity on 1x fillets will be Spring 2022
Halibut		▼			The 2022 Season officially opens on March 6,2022. The quota is slightly up across all areas, about 9% in total.	Steady demand for frozen fletches remains high, and inventory continues to move at record high prices.
SALMON	Market	Supply	Demand	Forecast	Season Information	Comments
Sockeye		_		_	2021 Harvest: 57.014 million fish 2021 Forecast: 46.5 million fish	Season is finished. Increased worldwide demand is putting extreme pressure on pricing. Bristol Bay Sockeye size was the smallest since 1979
Atlantic		▼		N/A	Prices continue to be strong	Pricing continues to be very strong. Prices are not showing signs of relief, the expectation is that Q1 and Q2 in 2022 will continue to see higher prices.
Coho		▼	▼		2021 Harvest: 2.731 million fish 2021 Forecast: 3.8 million fish	Season is finished. Harvest has come in under forecast, majority of production went to a very strong fresh market
Keta		▼		▼	2021 Harvest: 12.837 million fish 2021 Forecast: 15.272 million fish	Season is finished. The Keta fishery did see a good push of late season cost recovery fish that bolstered the overall number of fish. Late season fish are traditionally more pale meat than good meat color fish.
Pink					2021 Harvest: 160.99 million fish 2021 Forecast: 124.2 million fish	Season is finished. Pink harvest had a very good, odd year harvest, coming in over forecast.

Species WATCH March 2022

SHELLFISH	Market	Supply	Demand	Quota	Season Information	Comments
Langostino Lobster		▼		▼	Quota for 2022 season down ~10%.	2021 season challenges at both processing and harvest resulted in ~15% of the TAC being left in the water. Supply chain issues continue to remain a challenge. New season product likely will not arrive until July and we have limited product coming in from Chile still.
Gold King Crab	▼	▼	—	▼	2021-22 season ongoing; 2022-23 quota TBD.	100% of the Eastern Alaskan fishery has been landed with some fishing left to go in Western Alaska. Pricing has come down in the last several weeks due to slower demand at high price levels.
AK Red King Crab	_	_	_	▼	2021 season closed due to low biomass.	Alaskan fishery closed for 2021. Pricing has come down in the last several weeks due to slower demand at high price levels. >90% of USA supply of King Crab is Russian origin.
Opilio Snow Crab	_	▼	-	▼	2021-22 season fishing has begun; 68% of that TAC landed through 2/28.	Still some fishing left to go and ice pack covering the northern fishing grounds has led to a decrease in % of 8+'s mid-season. Due to logistical challenges presented by the nearly 90% quota cut ETA will mostly be in April. ~29.6% of USA Snow Crab imports in 2021 were from Russia. Market unsettled with rumors of TAC increase out of Canada but possible impacts to market from sanctions.
Bairdi Snow Crab	_	_	_	_	2021-22 season fishing has begun; KDK/PEN fisheries completed while Bering Sea 57% landed. SE AK ongoing.	Fishing is mostly complete in the GOA and inventories of cooked are available out of Seattle area cold storages. Limited opportunity overall for this niche species and pricing on larger sized Snow Crab holding at higher levels.
Dungeness Crab	▼		_	_	No quota fishery. Alaska closed until May 2022. WOC all opened on December 1 st .	New season harvest from Alaska is available. WOC fisheries opened on December 1 st for first time in several years and fishing is ongoing. Pricing has fallen from highs in fall of 2021 and is a great opportunity for crab buyers for both Commodity or Value added products.
EXOTICS	Market	Supply	Demand	Quota	Season Information	Comments
Mahi Mahi		▼	_	N/A	The season has ended	Raw material needs for our value-added programs is secure

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