

# MarketNews

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Highlights



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# Egg Markets

# Week of May 16, 2022

**TONE: Retail demand poor. Supplies long. Market weak.**

The regional egg markets are as follows:

	Northeast	Midwest	Central	Southeast
Lg	\$2.59	\$2.54	\$2.69	\$2.68
Md	\$2.47	\$2.41	\$2.50	\$2.48

Source: Esbenshade, Inc.



## Egg Markets Overview

The weekly Egg Markets Overview is now available on our website and may be accessed by clicking on the link or graphic below.



<https://www.ams.usda.gov/sites/default/files/media/Egg%20Markets%20Overview.pdf>

# USDA Egg Markets Overview

A weekly publication of the USDA AMS Livestock and Poultry Program, Livestock, Poultry, and Grain Market News Division

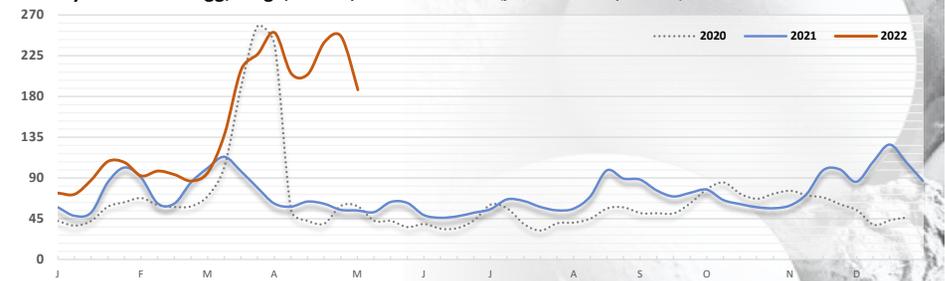
May 13, 2022

Wholesale prices for cartoned shell eggs weakened and moved lower through the week as demand declined despite light to moderate offerings. Supplies are mostly moderate and sufficient for current needs and trading is slow to moderate. Wholesale prices for graded loose eggs are moving lower on limited interest, light to moderate offerings, and sufficient supplies. Interest remains best for from buyers sourcing breaking stock. The volume of trailer load sales this week decreased 1% into next week. Prices for national trading of trucklot quantities of graded, loose, White Large shell eggs decreased \$0.59 to \$1.874 per dozen with a weak undertone. The wholesale price on the New York market for Large cartoned shell eggs delivered to retailers decreased \$0.44 to \$2.40 per dozen with a weak undertone. The Midwest wholesale price for Large, white, shell eggs delivered to warehouses increased \$0.12 to \$2.68 per dozen with a lower undertone. Prices paid to producers in the Midwest for Large cartoned shell eggs declined \$0.30 to \$2.19 per dozen with a lower undertone. The California benchmark for Large shell eggs rose \$0.11 to \$3.43 per dozen with a weak undertone. Delivered prices on the California-compliant wholesale loose egg market declined \$0.53 per dozen to \$2.475 per dozen with a weak undertone.

Consumer demand for shell eggs improved slightly over the past week but overall remains below average. As the industry begins to recover from recent outbreaks of highly pathogenic avian influenza (HPAI), the impact of the loss of over 9% of the U.S. table egg layer flock, 55% in egg products flocks, continues to impact the market. This has led to concerns over product availability and many retailers are taking a cautious stance by limiting features for shell eggs, focusing on specialty types if they do or not featuring shell eggs altogether. For the first time since 2005 when USDA began reporting retail feature prices, no average ad price for caged, white, Large shell eggs was recorded. Grocer ads are increasingly turning to specialty types, especially cage-free eggs to maintain some semblance of normalcy in the dairy case. Demand remains good from egg products manufacturers but they are becoming less aggressive in the marketplace as product becomes more available. According to the Bureau of Labor Statistics, the cost of Large shell eggs to consumers in April increased \$0.47 per dozen (23%) to \$2.52 for the month while the cost to produce Large eggs increased 83.5% in April on the producer Price Index.

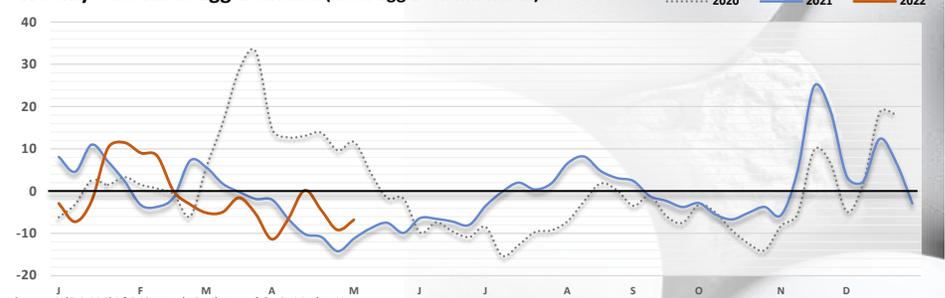
Promotional activity for conventional shell eggs in retail outlets is very limited as retailers avoid promotions over supply concerns. The average ad price stands at \$2.00, \$0.62 less than last week on a very thin test. Retail purchases for delivery into this week were estimated to be down 9% from the prior week as retailers focus on maintaining supplies in the dairy case over moving additional product. Promotional activity for specialty shell eggs slows considerably and is led by cage-free offerings this cycle. Feature activity for [UEP-defined cage-free](#) shell eggs accounts for 59% of all shell egg types on feature. The average ad price gains \$0.18 to \$2.58 per dozen. The average ad price spread between 12-packs of Large caged eggs and UEP cage-free eggs narrows by \$0.80 per dozen to a spread of \$0.58 per dozen.

Weekly Loose Shell Egg, Large, White, National Index (f.o.b. dock, cents per dozen)



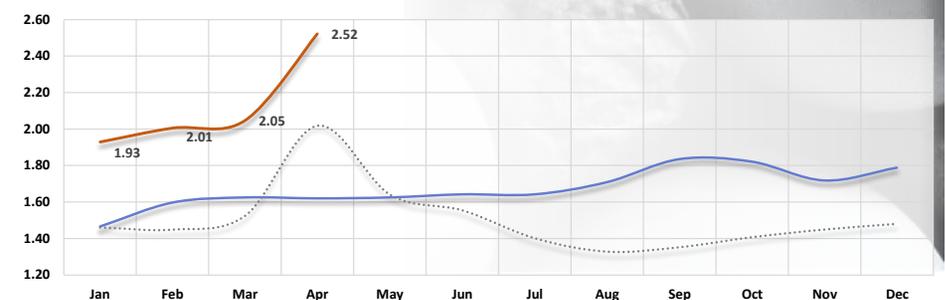
Source: USDA AMS L&P Livestock, Poultry, and Grain Market News

Weekly U.S. Table Egg Demand (Shell Egg Demand Index)



Source: USDA AMS L&P Livestock, Poultry, and Grain Market News

Consumer Price Index Average Price Data - Large A Shell Eggs per Dozen  
Bureau of Labor Statistics



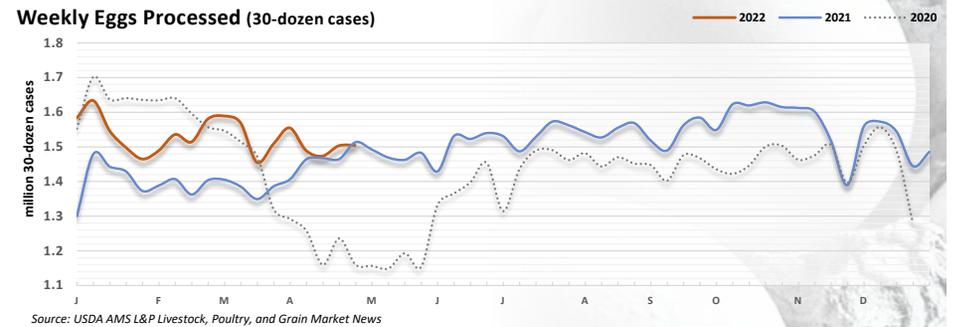
The overall inventory of shell eggs declined 4% and the nation-wide inventory of Large eggs declined 2%. Stocks of Large eggs in the key Midwest production region gained 4%. The inventory share of Large class shell eggs increased 1% to a 50% share of all shell egg stocks on inventory at the start of the week. Stocks of cage-free eggs increased 1.5% to support last week's active retail features. The inventory of nutritionally-enhanced shell eggs increased 12% as stocks were staged for expected increased retail promotions. Organic eggs stocks were down 15% with some transfer of these types to the cage-free category. Breaking stock inventories increased 9% as breakers remain aggressive to procure spot market supplies to maintain full to extended schedules. High demand among egg products manufacturers for ungraded eggs for breaking supported a 6% decline in ungraded stocks, a portion of which transferred to breaking egg stocks in inventory. Total estimated table egg production was unchanged from last week and from last year at an estimated 8.1 million cases under last year's level as HPAI outbreaks continue to hamper production.

Wholesale prices for breaking stock in the Central States decreased \$0.35 to \$2.25 with a weak undertone. Offerings are moderate and include graded loose product while supplies are light to moderate. Demand is moderate to good and trading is mostly moderate. Schedules remain full to extended as breakers work to offset production losses resulting from recent avian influenza outbreaks. The volume of eggs processed over the past week was about unchanged, representing a 33% share of weekly table egg production. Production of whole egg was down 3% and egg white production declined 2%. Yolk production decreased 6% while dried egg production was up 4%. Production of inedible egg increased 6%. Breaking yields without inedible declined 1.25 pounds to 41.45 pounds per case broken.

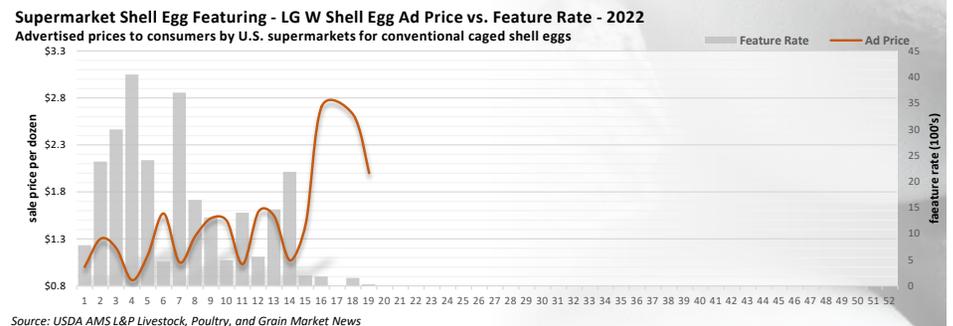
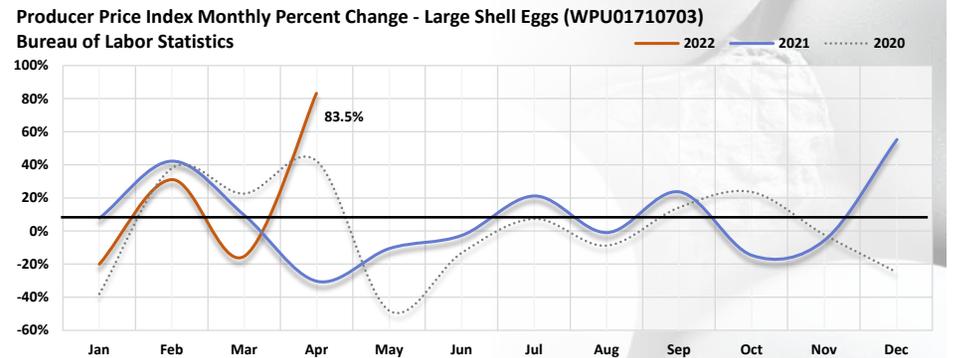
Wholesale prices for liquid and dried egg products remain too few to report with a steady to firm undertone across all types. Offerings are light, demand is good, and trading is moderate to active. Business is focused on filling contractual obligations with limited spot market orders. Prices on frozen whole eggs rose \$0.10 to \$3.00 per pound with frozen whites steady at \$2.00 per pound. Supplies and offerings are mostly light on moderate demand and moderate to active trading.

According to NASS, the March monthly volume of frozen eggs in storage decreased 12% from February, 8% below the 2021 level. Stocks of whole frozen egg declined 22% from last month and were 3% under year ago levels. The share of whole egg stocks declined 5% to 39% of total frozen stocks. Stocks of frozen yolk declined 21%, 13% under last year's level while stocks of frozen egg whites were down 10%, 29% under last year. Stocks of unclassified eggs declined 1%, 5% below 2021 levels. The share of unclassified frozen stocks increased 5% to 46%. Stocks of egg products have been drawn down across the board as a result of the HPAI outbreaks.

Cage-free commitments as of April 2022 remain about unchanged, requiring 66.7 billion cage-free eggs per year to meet 100% of needs from an approximate cage-free flock of 221 million hens (73% of the U.S. non-organic flock), indicating a shortage of 130 million hens from the current non-organic cage-free flock of 90.5 million hens. These numbers reflect recent flock losses due to highly pathogenic avian influenza. The average lay rate for non-organic cage-free production is currently estimated at 83.4%.



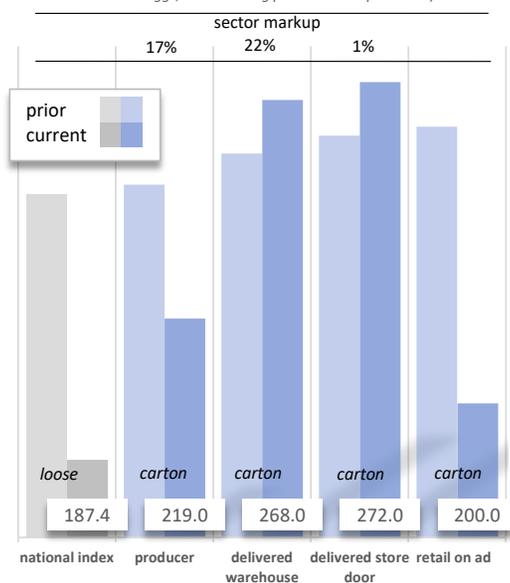
Eggs Processed Week-to-Week Change						
total	share	whole	whites	yolks	dried	inedible
▲ 0.1%	▲ 0.4%	▼ -3.0%	▼ -2.3%	▼ -5.9%	▲ 3.9%	▲ 6.0%



## Shell Eggs Market Price Comparisons

(as of May 13, 2022)

(National Index on a loose-egg basis, all other prices for cartoned eggs; LG White avg prices in cents per dozen)



Producer, warehouse, & store door = MW; retail no sale NY market; retail on sale Nat'l Retail Feature; loose eggs include minimal

## Key Egg Markets Overview

	13-May	% Change	Recent History				
			6-May	29-Apr	22-Apr	15-Apr	8-Apr
<b>SHELL EGGS (Large, White, conventional in cents per dozen)</b>							
National, Loose, (f.o.b. dock prices)	187.43	-24%	246.81	240.23	204.74	205.47	250.58
New York, Cartoned (price to retailers)	240.00	-15%	284.00	275.00	258.00	253.00	297.00
Midwest, Cartoned (price dlvr'd to warehouse)	268.00	5%	256.00	238.00	238.00	285.00	285.00
California, Cartoned, benchmark (cage-free)	343.00	3%	332.00	305.00	305.00	356.00	363.00
<b>National Retail Shell Egg (avg. ad price in dollars per dozen)</b>							
Conventional, Large, White	2.00	-24%	2.62	n/a	2.71	1.47	1.07
Cage-Free, Large, Brown	2.58	8%	2.40	2.88	2.74	2.40	2.37
<b>EGG PRODUCTS (f.o.b. dock prices; dollars per pound)</b>							
Central States Breaking Stock (dlvr'd prices per doz)	225.00	-13%	260.00	250.00	250.00	220.00	252.00
Whole Frozen Eggs	300.00	3%	290.00	280.00	n/a	n/a	300.00
Whole Dried Eggs	n/a		n/a	n/a	n/a	n/a	16.00
Processed Share of Weekly Egg Production	33.0%	0.1%	32.8%	31.6%	31.6%	32.6%	31.2%
<b>SHELL EGG DEMAND INDICATOR (no units)</b>	-6.8	2.4	-9.2	-4.4	0.2	-6.6	-11.4

Source: USDA AMS Livestock, Poultry, and Grain Market News

## Key Shell Egg Markets Snapshot - 2022

(Large, White, Conventional Shell Eggs in cents per dozen)	13-May	Change	06-May	2022 High		2022 Low	
National, Loose, (f.o.b. dock prices)	187.4	▲ -24%	246.8	252.7	11-Apr	71.4	12-Jan
New York, Cartoned (price to retailers)	240.0	▼ -15%	284.0	300.0	31-Mar	126.0	13-Jan
Midwest, Cartoned (price dlvr'd to warehouse) <sup>1</sup>	268.0	▲ 5%	256.0	285.0	04-Apr	111.0	18-Jan
California, Cartoned, benchmark	343.0	▲ 3%	332.0	363.0	04-Apr	194.0	07-Mar
Central States Breaking Stock (delivered prices) <sup>1</sup>	225.0	▼ -13%	260.0	260.0	05-Apr	73.0	07-Jan
Whole Frozen Egg Products (f.o.b. dock prices)	300.0	▲ 3%	290.00	320.0	01-Apr	115.0	07-Jan
Whole Dried Egg Products (f.o.b. dock prices)	n/a	■ 0%	n/a	16.00	01-Apr	4.12	07-Jan
Natl Average Retail Ad Price - Conventional	2.00	▼ -24%	2.62	2.71	22-Apr	0.86	28-Jan
Natl Average Retail Ad Price - Cage-free <sup>2</sup>	2.58	▲ 8%	2.40	2.88	29-Apr	2.11	11-Mar
Shell Egg Demand Indicator	-6.8	▲ 2.4	-9.2	11.5	02-Feb	-11.4	06-Apr

<sup>1</sup> mostly high; <sup>2</sup> non-organic



# FLOUR FACTS

Information Provided by General Mills Foodservice  
GeneralMillsCF.com



## Weekly Market Highlights

MAY 12, 2022

- Traders are looking toward the USDA World Ag Supply and Demand Estimates which will offer key insights into production estimates.
- Wheat prices are continuing to move higher on a variety of factors: poor US crop quality, a drought in France impacting their wheat, and limited export capacity in Ukraine.
- Winter wheat crop conditions improved slightly but are still a large concern with only 29% of the crop good-excellent, two points higher than last week and a point higher than expectations. Spring wheat planting is at 27%, a point lower than expectations. Last year we were already at 67% and the five-year average is 47%, so we're well behind right now.

## Facts on Flour

### Flour Protein

Gluten is developed from flour protein. When combined with water under mixing stress, the proteins in the flour will form gluten, which provides extensibility, elasticity and gas-retaining properties to yeast-leavened baked goods. The quantity of gluten is proportionate to the amount of protein in the flour, so gluten increases as the protein content increases.

Wheat flour is unique because it is the only cereal grain that possesses gluten-forming proteins – gliadin and glutenin. These comprise roughly 80 percent of the total wheat protein. The remaining proteins in flour are non-gluten forming and contribute nothing to dough strength.

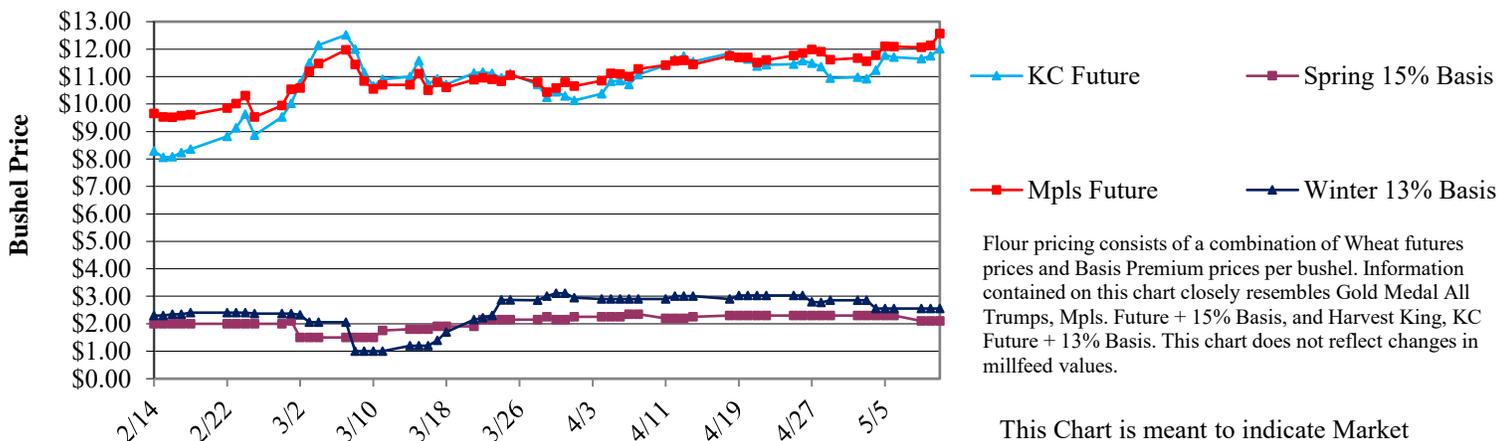
The major flour types and their relative protein levels are:

High Gluten.....	13.5-14.5%	Pastry....	8-10%
Bread.....	12-13%	Cake.....	7-9%
All Purpose.....	10-12%		

To buy flour purely by a protein specification will not necessarily guarantee baking performance. Protein quality is a key component and will be discussed next week. Protein is a common term when discussing flour, however, globally gluten is quite often used in the same manner.

◇ ◇ ◇

### Futures & Basis Markets



Flour pricing consists of a combination of Wheat futures prices and Basis Premium prices per bushel. Information contained on this chart closely resembles Gold Medal All Trumps, Mpls. Future + 15% Basis, and Harvest King, KC Future + 13% Basis. This chart does not reflect changes in millfeed values.

This Chart is meant to indicate Market Direction Only.

General Mills Foodservice is your trusted partner in baking – providing quality products, innovative business solutions and technical support to baking professionals. With product solutions for cakes, pizzas, bagels and breads, we're backed by trusted brands and recognized industry experts to offer a holistic approach to build your business.

Experience inspires confidence.





# Weekly Market Update



## Produce Market Update

For the week of: May 15<sup>th</sup>, 2022

"Produce from the Ground Up"

## Cobb Salad



This Cobb salad has some of my favorite ingredients: chicken, egg, tomatoes, blue cheese, and avocado. I was asked by one of our readers, just last week, "Do you try every recipe before putting into *"Produce from the Ground Up"*", well no, but this one I did, and it is really good.

### Ingredients

- 6 slices bacon
- 3 eggs
- 1 head iceberg lettuce, shredded
- 3 cups chopped, cooked chicken meat
- 1 (8 ounce) Ranch-style salad dressing
- 2 tomatoes, seeded and chopped
- $\frac{3}{4}$  cup blue cheese, crumbled
- 1 avocado - peeled, pitted and diced
- 3 green onions, chopped

### Instructions

Place eggs in a saucepan and cover completely with cold water. Bring water to a boil. Cover, remove from heat, and let eggs stand in hot water for 10 to 12 minutes. Remove from hot water, cool, peel and chop.

Place bacon in a large, deep skillet. Cook over medium high heat until evenly brown. Drain, crumble and set aside.

Divide shredded lettuce among individual plates.

Evenly divide and arrange chicken, eggs, tomatoes, blue cheese, bacon, avocado, and green onions in a row on top of the lettuce.

Drizzle with your favorite dressing and enjoy.

## **WEATHER**

The weather will continue to be cool the first part of the week with temperatures rising at the end of the week. Salinas possibly reaching 80 and King City hitting 98 by Saturday. Meanwhile, in the Mid-West we are doing our best to keep up with King City.

## **EXTENDED WEATHER**

A heat wave is expected to continue this weekend into early next week with max temps up to the 90s. However, another upper low arrives Wed, May 18 increasing cloudiness, cooling temps back near normal, but no rainfall is expected. "May Gray" conditions and near to below average temps are expected to linger afterward thru next weekend.

**ARUGULA --** Quality has improved with much better available supplies, market is steady

**ASPARAGUS --** Movement of Mexican asparagus crossing through Arizona, California and Texas expected to increase. Trading was active at higher prices, with most orders being booked at previously committed prices and very few spot market sales. Movement of Peru asparagus through South Florida ports of entry expected to increase seasonally. Trading fairly active at higher prices. Vessel delays continue, keeping supplies relatively light. Quality so far is reported as generally good.

**AVOCADO --** Mexican avocado crossings through Texas are expected to increase slightly. Trading was fairly slow at lower prices. Cinco de Mayo demand is over, and shippers are well supplied for the most part, with demand and prices decreasing day by day throughout the week. Avocado movement from Southern California expected to decrease slightly. Trading was moderate with prices on conventional lower, organic higher. Demand slowing throughout the week same as the Mexican market, but shippers report steady movement on most sizes.

**BOK CHOY --** We are back in Salinas 100%. Supply side is a little tight.

**BROCCOLI --** Supplies are good this week. Crop showing good quality and color overall.

**BRUSELL SPROUTS --** Sprout volume will remain below budget this week for the coming week. Expect reduced fill rates on both VA and bulk categories. Production in Mexico is wrapping up and yields are dropping which is driving the market higher. Quality is generally good. Some insect injury and elongated seed core is noted.

**CABBAGE --** The USDA mostly market prices took a significant jump on California green cabbage in the past several days. Extreme supply shortages have been driven by both adverse weather and crop gaps caused by growing transitions. With that said, the major processors have taken an increase in diced cabbage.

**CARROTS --** Supply is good on every size except Jumbo carrots. Shortage on jumbo is industrywide and due to the cooler weather, that put the Imperial crop behind. Expecting the jumbos to improve in May. Stick production is expecting to pick up in the next week.

**CAULIFLOWER --** Supply is back on budget. Quality, sizing & texture look good.

**CELERY** -- Slightly better supplies for us. Quality is better. The market is higher in Oxnard. I looked at Sleeve Celery yesterday, and the quality was outstanding.

**CILANTRO** -- supplies are really good, in spite of a very strong pull through last week.

**GREEN BEANS** -- Prices are up. Previous cold weather is delaying the harvesting transition and resulting in low plant yields.

**GREEN ONIONS** -- Supplies are light and quality is fair.

**KALE** -- supplies are expected to be very good this week.

**LETTUCE** -- Supplies are projected to be lighter than normal due to the cold weather. Lighter weights and lower pounds per acre are predicted. Quality has been very good with the current weather situation. Demand has been higher than normal. The market is currently active and will continue to improve.

**LEAF / ROMAINE** -- Production in Salinas is steady. Overall quality in the desert is good with some signs of bacteria and light fringe burn. Markets are slightly stronger with good demand, on Leaf. Romaine supplies are at budget. Quality is good and plants that are healthy are exhibiting dark green color. Light windburn from wind may be noticeable. Overall demand is good and steady.



### **MUSHROOMS** --

Jersey Mike's adds portabella sub to menu; The *Mushroom Council* rejoices. Jersey Mike's worked closely with mushroom growers across the country to ensure a steady supply, said Chief Operating Officer Michael Manzo, in the release, from *PMG*. So, what are they, Portabellas look much like white mushrooms but are very large and have a meaty texture and flavor.

**NAPPA** -- Started with the second grower just this week and quality is great. Supplies this week are good; however, there is some internal burn present.

**ONIONS – Alert** Harvest is in full force in California and Texas with all three colors, and demand is good. There are some areas going out, and there are some areas just getting started. So, we'll see what it does to the market. LTL Onion trucks out of California, mission impossible, while Texas Onions are showing a lot of skin.

**PARSLEY --** supplies are expected to be off again this week.

### **PEPPERS / CUCUMBERS / SQUASH --**

**Green bell** Movement of green bell peppers from Mexico crossing through Nogales, Arizona expected to decrease seasonally. Trading on green slow at much lower prices. Current quality is reported as generally good but will be something to watch as the season nears its end due to increasing temperatures in growing areas. Prices reflect these quality concerns as well and are expected to continue to decrease. There is a wide range in quality, stay with *Pro Mark* and let us load you the right kind.

**Cucumber** Movement of cucumbers from Mexico crossings through Texas expected about the same. Trading was slow at much lower prices. Demand moderate, with most present shipments from prior bookings and/or previous commitments. Cucumbers from Central and South Florida movement expected to remain about the same. Trading waxed moderate. Prices much lower. Demand overall moderate to good throughout the week. Quality is good.

**Zucchini and yellow squash** Excellent supply and quality available out of Florida and Crossing through Nogales. Roasting vegetables is a simple and easy side dish or entrée for any lunch or dinner. Slice zucchini and trim broccoli and place both onto a sheet pan. Then drizzle olive oil, and sprinkle with chopped garlic, salt, pepper, and a squeeze of lemon juice. Once roasted, sprinkle with parmesan cheese

**POTATOES --** We have finished our Norkotah crop, and we will conclude our season with Burbank variety. It appears to be a bit of a mixed profile depending on the different growers around the state. Some are in a larger size profile, whereas some are heavier to smaller potatoes. Overall, the market continues to remain relatively 'flat' in terms of pricing this month. However, we are beginning to see the market tighten on large size count cartons throughout the state. We are seeing smaller size profiles on potatoes than we previously had, which is helping to lower the FOBs on those items. Non-size A potatoes, and #2s are more plentiful than they have been in recent months as well.

**SALAD MONTH IS MAY --** Did you know May is National Salad Month? When warm weather sets in, entrée salads make a comeback to the menu. And why not? Light, refreshing, satisfying – they fill you up without weighing you down! However, they turn up on your table, just be sure to keep the dressing!

**SPINACH --** Supplies are good this week.

**SPRING MIX --** Same as spinach

**SWEET POTATOES --** Availability continues to be good out of North Carolina on jumbos, #1's and #2's. Volume has picked up the past few weeks in anticipation of the Easter holiday. The market has been relatively flat all season, but we should expect to see prices gradually start to climb as we enter the summer months.

### **TOMATOES**

**Cherry:** Strong numbers continue out of all regions and quality is outstanding.

**Grape:** Excellent volume and quality available

**Roma:** Older growing areas in Mexico are coming to an end. Newer ones have not come into any volume yet. The Mexican national market is firm, and they are sending less to the border. On top of that, quality is an issue from mainland, Mexico. Markets for the top-quality labels are higher than the older poor-quality Roma's. Baja, Mexico has started production. Their markets are high, but what little volume they have is for Los Angeles and San Diego. Florida has Roma's but they are following Mexico's lead on the market with higher pricing.

**Round:** Good supply available out of Immokalee as well as the Ruskin/Palmetto areas. Quality is outstanding

**APPLES --** Quality overall is still very good. The small sizes remain tight. East coast apples are available as well. Market price remains firm on small fruit as local schools take most of the volume.

**BLUEBERRIES --** While Central Mexico is good volume, the San Joaquin valley is also under way. I have been hearing for years they are good for you, I just read an article that confirmed it. Eat more Blueberries, this is a Pro Mark editorial opinion. Back to business, Blueberries are versatile and tasty. Great for snacking, cooking, and baking!

**BLACKBERRIES --** Clearly we are in transition as we are attempting to move from Mexico back to California and North Carolina. USA regions will be on the uptrend. Quality is good. Berries and summer are synonymous. And right on cue, the sweet, juicy little orbs are making their way across North America as temperatures warm and consumers head outdoors. Strawberries, blueberries, raspberries, and blackberries are being harvested throughout the U.S.

## **CITRUS --**

**Oranges:** The California navel season is nearing its end with growers expecting to ship through the end of May. Supplies of smaller sizes (113s and 138s) are tightening, with elevated prices expected for the remainder of the navel season. The quality and taste are still both just outstanding, when packed in the *Pro Mark* label. California's Valencia harvest will begin around the first week of May and run through September

**Lemons:** Packed in the premier *Pro Mark* label, we have all sizes and grades. Lemons are either an ingredient or a garnish, so they have plenty of cross-merchandising opportunities, including fish, pie crusts, juicers, peelers, and salad vegetables. Our *Pro Mark* Lemons' citrusy goodness is available year-round.

**Limes:** Prices are rising due to tight supplies and quality issues caused by poor weather conditions in Mexico. Continual rain in the growing region of Veracruz, Mexico is reducing availability of high-quality fruit. 25-35% of the crop yield is being culled on arrival into South Texas. We have seen, Styler, oil spots, and scarring caused by wet weather and wind have reduced yields.



## **GRAPES – Photo of the Week**

***We are only a few days away from starting in Coachella, CA.***

production will begin in Coachella about a week earlier than normal--it's set to begin the week of May 16. He also notes that generally production out of Coachella has been dropping over the past few years largely due to costs and pricing. The Coachella window of production competes directly with Mexican grape production and with increasing labor and other costs in the region, many growers there have diverted their land to other crops. Looking ahead at the bulk of the California crop, it will begin in July out of San Joaquin. The crop size was up, and it looked like there was going to be a big crop. But then a couple of weeks ago, they had a bit of a freeze that hit growers throughout the whole valley. That's going to take some of that crop out of production and they're now estimating 98 million boxes out of California after the freeze.

**MANGO --** Though mangos are the most heavily consumed fruit in the world, in the US and Canada, this nutritious tropical fruit is still on the way up, as growth continues at an impressive pace: Per capita consumption doubled every six years from 1970 to 2020, according to U.S. Department of Agriculture statistics, and since has continued to show near double-digit annual increases.

## **MELONS --**

**Cantaloupe:** production remains consistent with grower projections. However, they continue to face challenges with limited availability with ocean carriers which is not allowing them always to send their fruit to preferred destination ports. Recent sizing has been primarily 9cts and larger, with a considerable amount of jumbo fruit being packed. This trend has left 12/15cts in an extremely limited position. The cause for this has been hotter temperatures in the growing areas. Melons are coming in with some of the best exterior color of the season, and we are seeing average brix levels increasing slightly.

**Honeydew:** production is even shorter than the cantaloupe. Growers are harvesting mostly 5cts and larger leaving the 6/8cts in an extremely limited position. With lower overall production, the significant shift in sizing to larger fruit truly magnifies the shortage of the smaller sizes. Fortunately, incoming fruit has been very good quality with good brix levels.

**Watermelon's --** So ... How do you pick out a good watermelon? I believe it is a three (3) step process.

- 1.) Look at it, any gashes, or soft spots?
- 2.) A watermelon is about 92% water so, it should be heavy for it's size.
- 3.) Ground spot – look for that spot where it laid on the ground; should not be too white, nor too yellow, just a nice buttery colored yellow spot.

And, now you know.

**RASPBERRIES –** Right now, it is all going our way, good volume almost everywhere. .

**STAWBERRIES** – This is just my opinion, but I think that as the northern district ramps up, combined with increased volumes from Santa Maria, they will more than offset what we lose in Oxnard. That said, the cooler temps are not helping the berry growth. Despite some of the negatives, we are seeing nice berry quality.



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## Stratas Foods Market Watch 05.13.22

### *What to Watch For in the Week Ahead*

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•**Fundamentals**—NOFA (Sunday), CFTC COT, Weekly Export data

•**Weather** – It might be time to worry. Will crops begin to switch? Will Wheat's run put it on the seed request list for farmers? When is the prevent plant end date for different regions? This week should see some increased progress, but the market needs to see substantial gains to feel comfortable

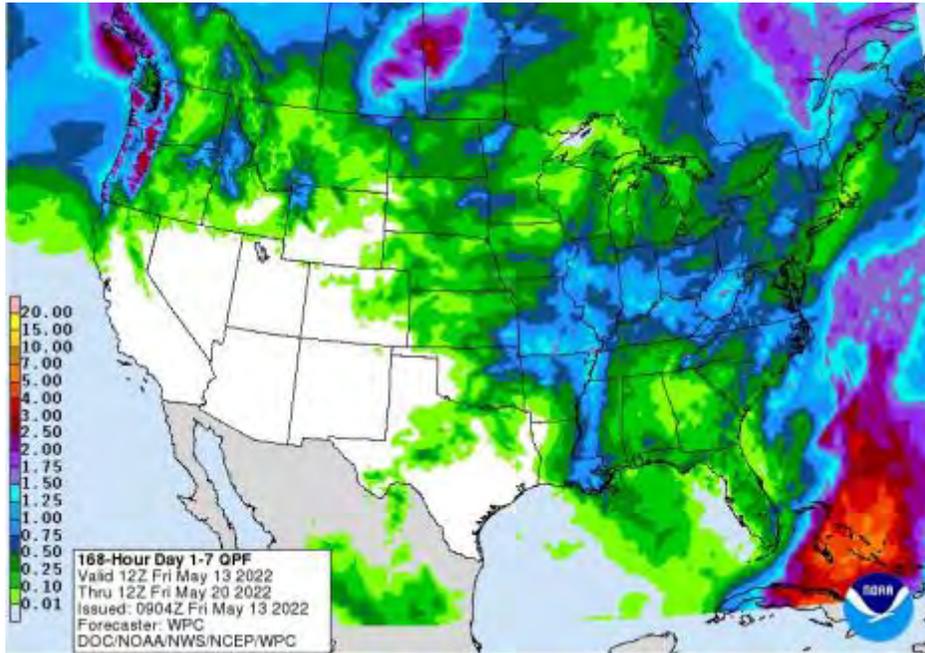
•**Politics/Macro**—Indonesia? Malaysia? Ukraine? Who's next? We are a global market place and it looks like many stores are putting up "Closed" signs. We are seeing the restricted supply priced in. What happens when they flip the signs back to "Open"?

*Indonesian officials continue to have the attention of the world. There are plantations and farm operations shutting down without outlets for their palm.*

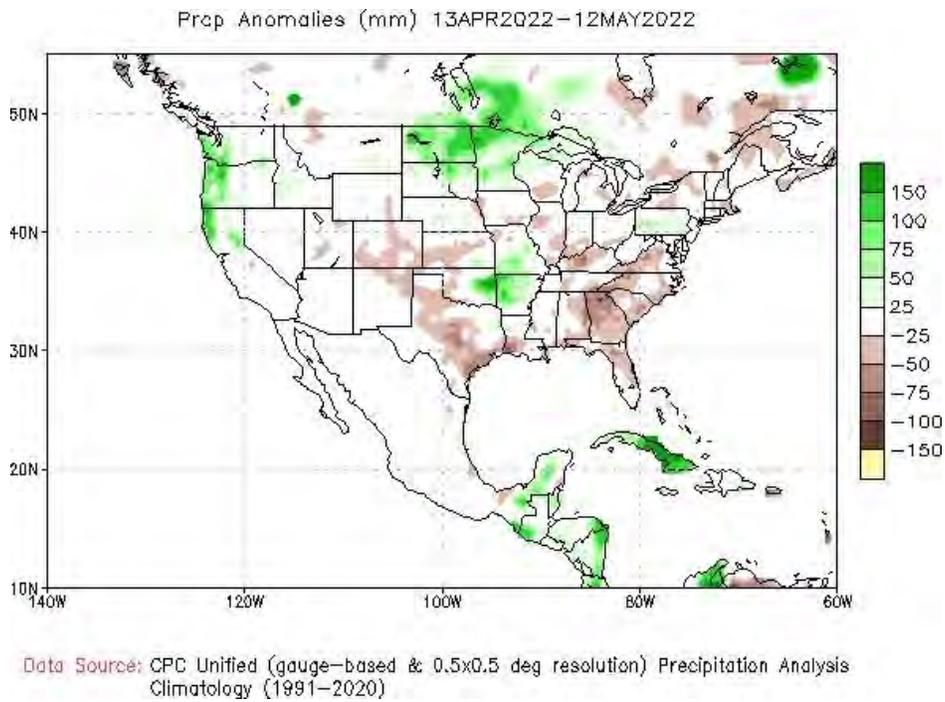
*It's Friday the 13th. Are you triskaidekaphobic?*

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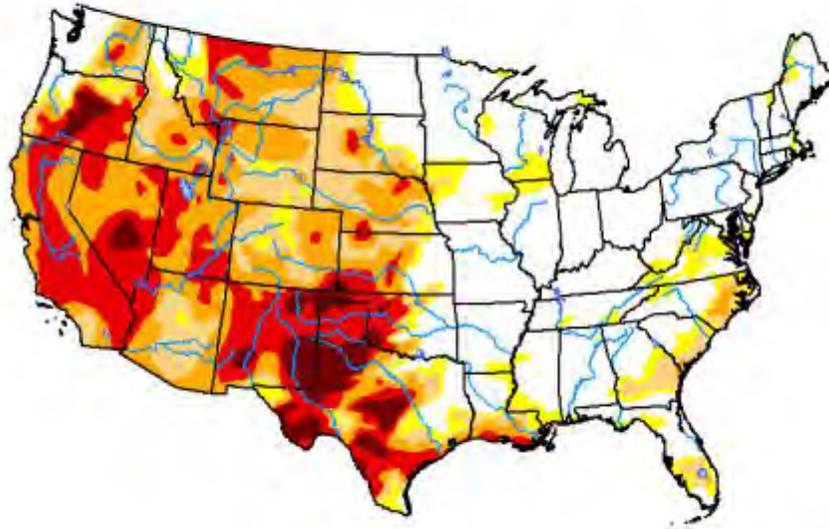
## US 7 Day Precipitation



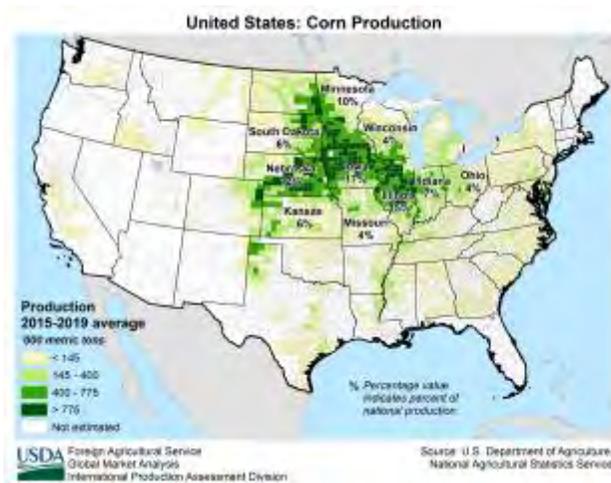
## US 30 Day Anomalies



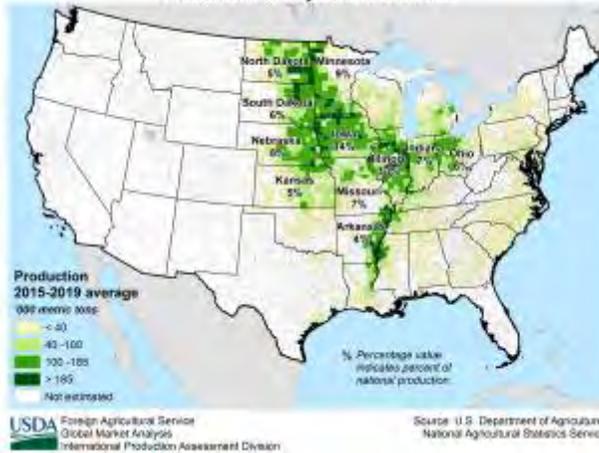
## US Drought Monitor



## US Crop Production



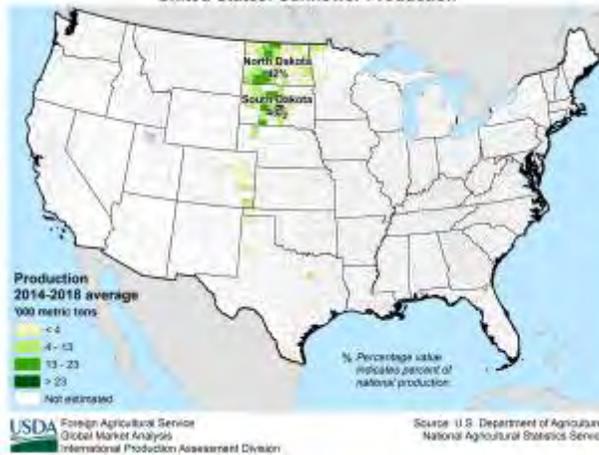
### United States: Soybean Production



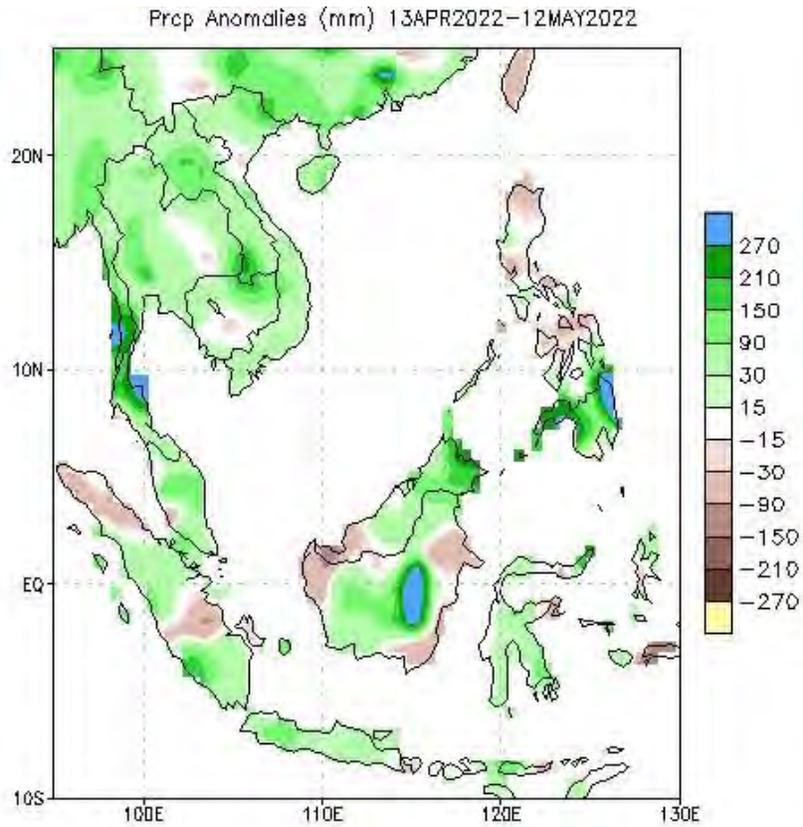
### United States: Rapeseed Production



### United States: Sunflower Production



## 30 Day Anomalies

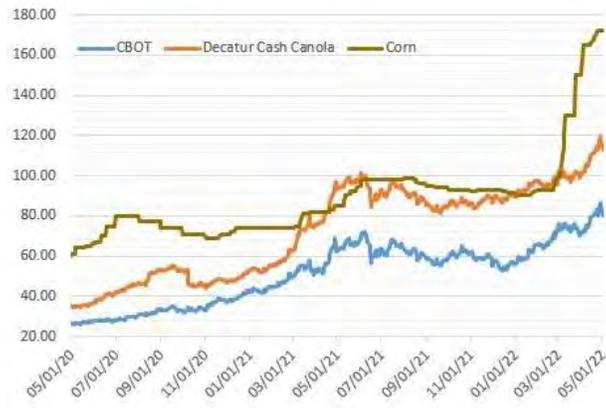


Data Source: CPC Unified (gauge-based & 0.5x0.5 deg resolution) Precipitation Analysis Climatology (1991-2020)

## Tropical Oils



## North American Oils



## Moving Averages

	CBOT	Canola	Palm Olein	Coconut
5/13 Price	83.79	119.79	106.00	113.00
9-day MA	81.78	116.78	107.67	113.00
20-day MA	81.99	115.39	106.45	113.60
50-day MA	77.16	107.02	102.80	116.58
200-day MA	64.76	93.89	82.61	103.72

## Ukraine Production



### Ukraine: Corn Production



USDA Foreign Agricultural Service  
U.S. DEPARTMENT OF AGRICULTURE

Source: State Statistics Service of Ukraine (Rosstat for Crimea Oblast)  
Average Corn Production 2016-2020

### Ukraine: Wheat Production



USDA Foreign Agricultural Service  
U.S. DEPARTMENT OF AGRICULTURE

Source: State Statistics Service of Ukraine (Rosstat for Crimea Oblast)  
Average Wheat Production 2016-2020

## Soybean Oil

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### **MAY WASDE HIGHLIGHTS:**

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- *US soybean exports increased for this year and carryout reduced (each 25 M bu)*
  - *US Soybean oil balance sheet unchanged for 2022*
    - *Estimated 2023 soybean numbers:*
  - **Supply:** *Harvest Acres = 90.1 / Yield = 51.5 bu/ac / Production = 4.64 B bu*
    - **Demand:** *Crush = 2.255 B bu / Exports = 2.2 B bu*
      - **Carryout:** *310 M bu*
    - *Estimated 2023 soybean oil numbers:*
      - **Supply:** *Production = 26.43 B lb*
  - **Demand:** *Biofuel = 12.0 B lb / Food = 13.8 B lbs / Exports = 1.4 B bu*
    - **Carryout:** *1706 M lbs*

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## Flash Summary

- *Futures were higher on the week as the stock market and other outside concerns stabilized pricing and helped rally the market firmer.*
- *Technical picture: the 9- and 20-day MAs are moving up together while the 50-day's hanging out near 75.50*
- *Fundamental news from the USDA is a bit quizzical. Biofuel is up but food use and exports are down.*

- *Exports are well below the bottom of recent years' trends and makes one wonder if the experts are counting on the high prices to push away exports. There had better be Indonesian palm to buy in that scenario*
  - *Human food use dropping domestically is a puzzler as well as that has grown steadily. Canola and other competitive oils are firmer than soy, so what is getting displaced?*
    - *Food vs Fuel debate on the table?*
    - ***Expected CBOT Range 75.00 - 85.00***
- 

## Canola/Rapeseed Oil



## Fundamental Updates

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- *Stats Canada showed 3.94 MMT of canola stocks as of March 2022. This is down from 7.769 in March 2021 and 7.553 in December 2021.*
  - *USDA estimates that Canola Acres for 2022 are more or less unchanged at 2.158M Acres*
  - *US Canola crush for March was 163,923T vs 130,398 T last month and 207,096 T last year. Crude canola oil production was 151M lbs - down 3% vs last year.*
-

## Flash Summary

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- *Canola seed futures recovered some of last week's losses as the wheat rally is lifting the canola.*
  - *Canola crush margins ended the week weakly as Friday the 13th appeared to have a negative effect on them.*
  - *As veg oil exports become harder to source, when does the Far Eastern trading program begin to look to Vancouver for Canola? New crop prices are close to attractive levels in the general scheme of things.*
  - *Long term, if oilseeds are grown for their oil (and not the protein meal), can Canola win farmers' hearts and minds? There is roughly 50% more oil per acre of Canola vs Soy. How about Wheat prices? Will canola lose acres to the grain trade?*
  - *Three major producers are going to have limited production runs in Q2 which is keeping the industry tight. The Q3 oil availability will be largely focused on how Q2 downtimes go.*
- 

## Tropical Oils



## Fundamental Updates

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**MPOB:**

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- *Production: 1.46 MMT (+4.9%)*
    - *Export: 1.05 MMT (-5.6%)*
    - *Stocks: 1.64 MMT (+5.2%)*
  - *Indonesia did not bless the market with a removal of the ban this week as many hoped.*
    - *Malaysian markets are not surging forward as if they are the only game in town.*
  - *Just as the US cannot store 3 months of palm oil, Indonesia suffers from the same issues. Some mills will begin to shut down this weekend due to lack of tank space. Reports of local farmers losing their income due to mills being unable to buy/process palm is beginning to trickle out to the world. The government has painted itself in a corner and the market is waiting to see what can be done.*
  - *Boats are being repositioned and wait times at anchor are adding up. What will be the supply chain disruptions as a result?*
  - *Chinese lockdowns have forward demand somewhat in question, however, the Black Sea conflict could have the market firm for edible oils well into the summer*
  - *If Chinese soybean imports continue to fall, that means there is less soybean oil being created domestically. This should be imported in the form of palm oil. How will this be affected by the domestic lockdowns of a 0 Covid policy?*
-

**Hogs and Pork**

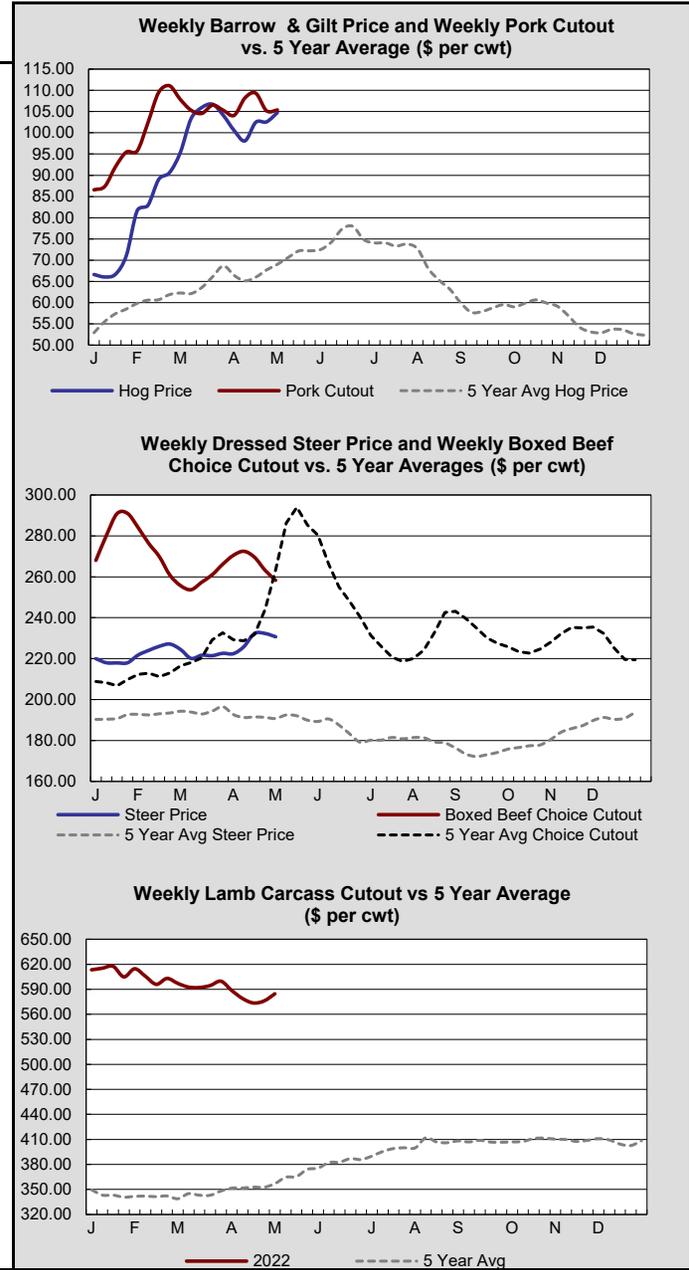
	Current Week	Change From Past Week	Change From Past Year
Nat'l Purchased Carc Wtd Avg Price - Barrows & Gilts (\$/cwt)	104.75	2.1%	-9.0%
Pork Carcass Cutout FOB Plant (\$/cwt)	105.39	0.2%	-6.3%
Segregated Early Weaned (SEW) Feeder Pigs (\$/head)	47.12	-19.1%	-6.8%
Iowa/So. Minn Avg Weight Barrows & Gilts (lbs)	288.5	-0.1%	1.2%
Est. Hog Slaughter	2,427,000	1.6%	1.3%
YTD Est. Hog Slaughter	43,942,000	N/A	-5.4%
Est. Pork Production (mil lbs)	529.9	1.5%	2.8%
YTD Est. Pork Production (mil lbs)	9,597.5	N/A	-5.1%

**Cattle and Beef**

Live Wtd Avg Steer Price, 5 Area FOB (\$/cwt)	143.42	0.1%	21.2%
Dressed Wtd Avg Steer Price, 5 Area Del (\$/cwt)	230.69	-0.7%	22.4%
Boxed Beef Cutout, Choice (\$/cwt)	258.29	-1.9%	-14.9%
Boxed Beef Cutout, Select (\$/cwt)	246.83	-2.4%	-13.9%
Boxed Beef, Choice/Select Spread (\$/cwt)	11.46	1.07	-5.35
By-Product Drop Value, Steer (\$/cwt live)	13.63	1.4%	13.7%
CME Feeder Cattle Index (\$/cwt)	155.51	-0.1%	18.9%
Est. Cattle Slaughter	657,000	1.2%	2.8%
YTD Est. Cattle Slaughter	11,658,000	N/A	0.5%
Est. Beef Production (mil lbs)	545.5	1.2%	3.6%
YTD Est. Beef Production (mil lbs)	9,741.1	N/A	0.8%

**Lamb and Veal**

Slaughter Lamb, Comprehensive, Carc. Wtd Avg Price (\$/cwt)	216.47	-2.6%	10.2%
Lamb Carcass Cutout (\$/cwt)	584.60	1.5%	25.9%
Est. Sheep Slaughter	35,000	0.0%	-14.6%
YTD Est. Sheep Slaughter	614,000	N/A	-12.4%
Est. Lamb Production (mil lbs)	2.2	-4.3%	-15.4%
YTD Est. Lamb Production (mil lbs)	40.7	N/A	-12.5%
Veal Carcass Wtd Avg Packer & Non-Packer Owned (\$/cwt)	403.79	1.3%	30.8%



**Grain**

	Current Week	Change From Past Week	Change From Past Year
Central Illinois Avg Corn Price (\$/bu)	7.7800	-2.1%	4.5%
Central Illinois Avg Soybean Price (\$/bu)	16.2700	-3.7%	0.6%
Central Illinois 48% Soybean Meal, Rail (\$/ton)	434.60	-4.9%	1.5%
Hard Red Winter Wheat Truck to Kansas City (\$/bu)	11.7550	5.8%	51.3%
Dark Northern Spring Wheat, 14%, MN, Rail (\$/bu)	13.8875	2.4%	51.4%
Soft White Wheat Portland (\$/bu)	10.7500	-3.8%	38.3%
Sorghum, Kansas City, Truck (\$/bu)	7.8300	-1.1%	4.9%

**Broilers**

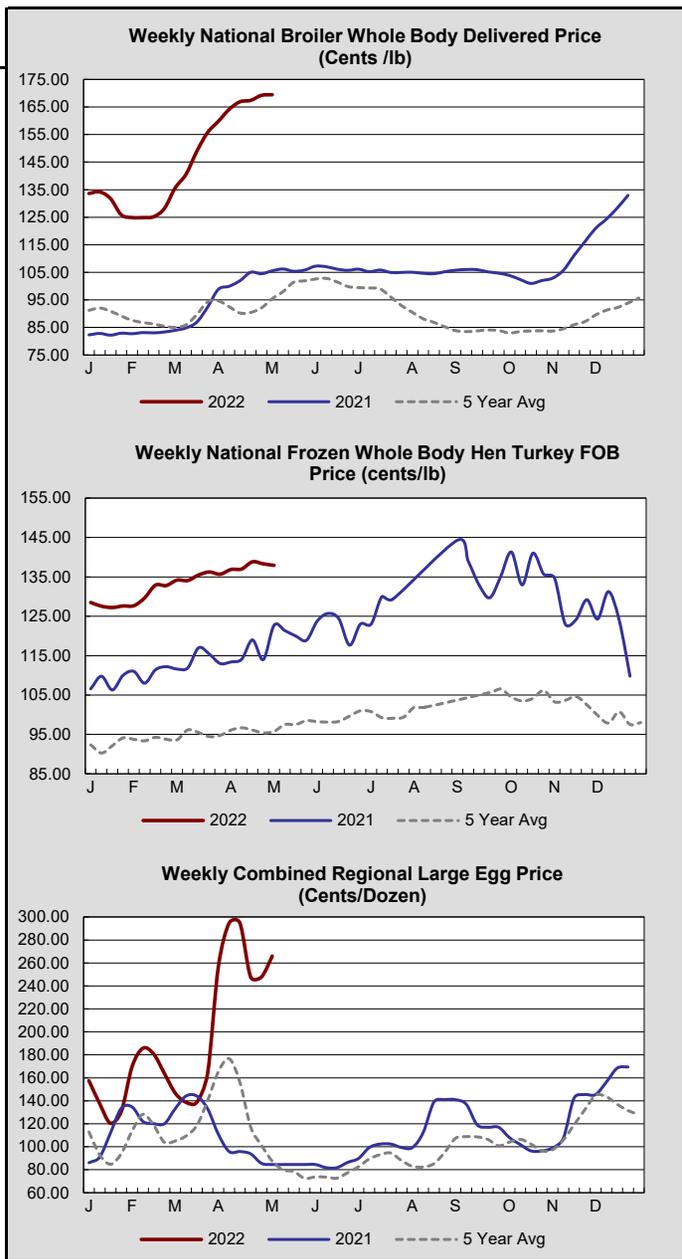
Nat'l Delivered Whole Body Price (cents/lb)	169.45	0.1%	62.2%
Est. Young Chicken Slaughter - Current Week (000's)	153,891	-2.4%	N/A
Actual Slaughter of Young Chickens (000's)	165,625	3.0%	1.2%
YTD Actual Slaughter of Young Chickens (000's)	2,935,191	N/A	1.2%
Actual RTC Pounds of Young Chickens (000's)	780,425	1.3%	-1.6%
YTD RTC Pounds of Young Chickens (000's)	14,114,615	N/A	1.0%

**Turkeys**

Nat'l FOB Frozen 8-16 lb. Hens,Wtd Avg Prices, cents/lb	137.92	-0.3%	21.0%
Actual Slaughter of Turkeys (000's)	3,464	-5.7%	-1.1%
YTD Actual Slaughter of Turkeys (000's)	66,343	N/A	0.6%
Actual RTC Pounds of Turkeys (000's)	86,093	-7.7%	-1.6%
YTD RTC Pounds of Turkeys (000's)	1,741,876	N/A	-0.7%

**Eggs**

Combined Regional Large Eggs (cents/dozen)	265.96	7.4%	210.8%
National Shell Egg Inventory (30 doz. Cases/000,s)	1450.8	-3.7%	N/A
Shell Egg Demand Indicator (SEDI)	-9.20	1.09	5.00
Central States Breaking Stock Av. Price (cents/dozen)	255.00	4.1%	410.0%
National Breaking Stock Inventory (30 doz. Cases/000's)	346.4	8.9%	N/A
Eggs Broken Under Federal Inspection (30 doz cases)	1,502,927	2.0%	-0.7%
YTD Eggs Broken Under Federal Inspection (30 doz cases)	25,983,759	N/A	7.7%



Source: [USDA AMS Livestock, Poultry & Grain Market News Portal](https://www.ams.usda.gov/market-news-portal)  
[LSWLPGMrktHighlight](#)



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## Market Update — May 6th, 2022

Spot resin trading opened May with a yawn, there was a slowdown in activity and a decline in completed volumes; upward pricing momentum stalled and many transactions that seemed likely simply did not come through. Nonetheless, prime prices for both Polyethylene and Polypropylene were steady, as relatively strong resin demand and hard to source prompt grades kept spot values buoyed. April Polypropylene contracts slid a cent following the same drop in upstream PGP costs. Polyethylene producers caved to large contracts buyers' demands for April contract prices to roll flat to March levels, after industry indices estimated the same. The \$.06-.07/lb PE increase will be attempted again in May, while another increase of the same magnitude will be pushed off until June.

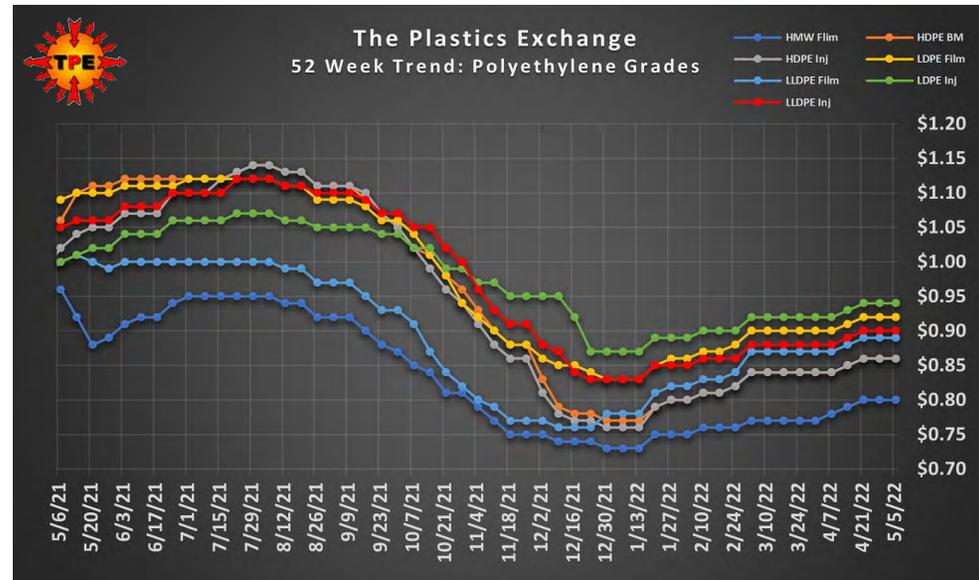
The May contract price initiatives come at a time when there has been no significant widespread event affecting production, unlike 2021 which saw that unforgettable Texas freeze, followed by a noteworthy hurricane season. However, a number of resin producers for PE, PP and even PS have force majeure (FM) in place with some temporary supply allocations in place for product sales. These FMs and allocations, combined with the ongoing logistical issues that include clogged railways, packed warehouses, port bottlenecks, limited railcars and trucks, and elevated freight rates all continue to complicate supply chains. Buyers and sellers also have to contend with lofty energy prices, and geopolitical uncertainty with the conflict in Eastern Europe and Covid lockdowns in China, not to mention the upcoming hurricane season, which officially starts on June 1.

The Energy complex remained very volatile and was up across the board for a second straight week as global supply concerns stemming from upcoming sanctions on Russian crude supported WTI and Brent markets. Nat Gas was also lifted higher by strong demand for LNG exports due to the ongoing war between Russia and Ukraine, and strong cooling demand in the southern US region as summer temperatures emerged.

June WTI set the weekly low of \$100.28/bbl on Monday and then gained roughly \$11/bbl to establish a high of \$111.37/bbl on Thursday. June WTI then eased a tad to close at \$109.77/bbl on Friday for a net gain of about \$5/bbl (+4.9%).

Disclaimer: The information and data in this report is gathered from daily exchange observations, actual transactions, and commercial interactions with producers, distributors, brokers and processors. These are all considered reliable, but the accuracy and completeness of this information is not guaranteed. Any decision to purchase or sell as a result of the opinions expressed in this report will be the full responsibility of the person authorizing such a transaction. Our market updates are compiled with integrity and we hope that you find them of value. Chart values reflect our asking prices of generic prime resin bagged in Houston, TX.

Resin for Sale 12,212,768 lbs		Spot Range		TPE Market	
Resin	Total lbs	Low	High	Bid	Ask
HDPE - Blow	2,124,760	\$ 0.795	\$ 0.890	\$ 0.830	\$ 0.880
LLDPE - Film	791,564	\$ 0.800	\$ 0.930	\$ 0.860	\$ 0.910
PP Homo - Inj	2,247,680	\$ 0.900	\$ 1.080	\$ 0.950	\$ 1.050
LDPE - Film	1,563,932	\$ 0.840	\$ 0.920	\$ 0.890	\$ 0.940
HDPE - Inj	1,682,760	\$ 0.770	\$ 0.850	\$ 0.830	\$ 0.880
PP Copo - Inj	1,443,656	\$ 0.960	\$ 1.150	\$ 1.050	\$ 1.150
HMWPE - Film	881,840	\$ 0.780	\$ 0.830	\$ 0.770	\$ 0.820
LLDPE - Inj	1,035,656	\$ 0.830	\$ 0.920	\$ 0.870	\$ 0.920
LDPE - Inj	440,920	\$ 0.870	\$ 0.940	\$ 0.910	\$ 0.960



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MARKET UPDATE

Michael Greenberg  
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## Market Update — May 6th, 2022

July Brent, which became the front month futures contract during the week, also set a low on Monday at \$103.11/bbl and jumped almost \$11/bbl to peak at \$113.99/bbl on Thursday. The week ended with July Brent at \$112.39/bbl, up a net \$5.25/bbl (+4.9%).

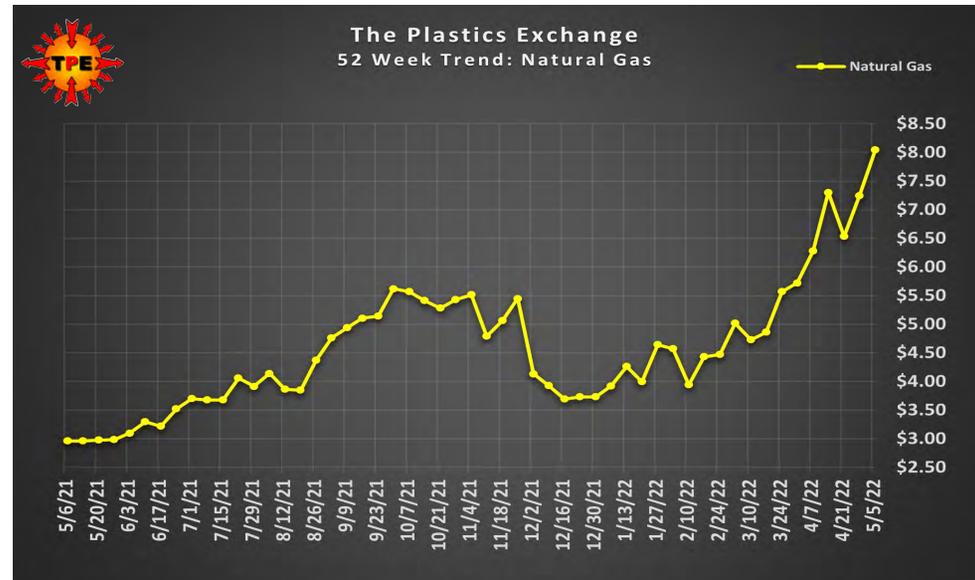
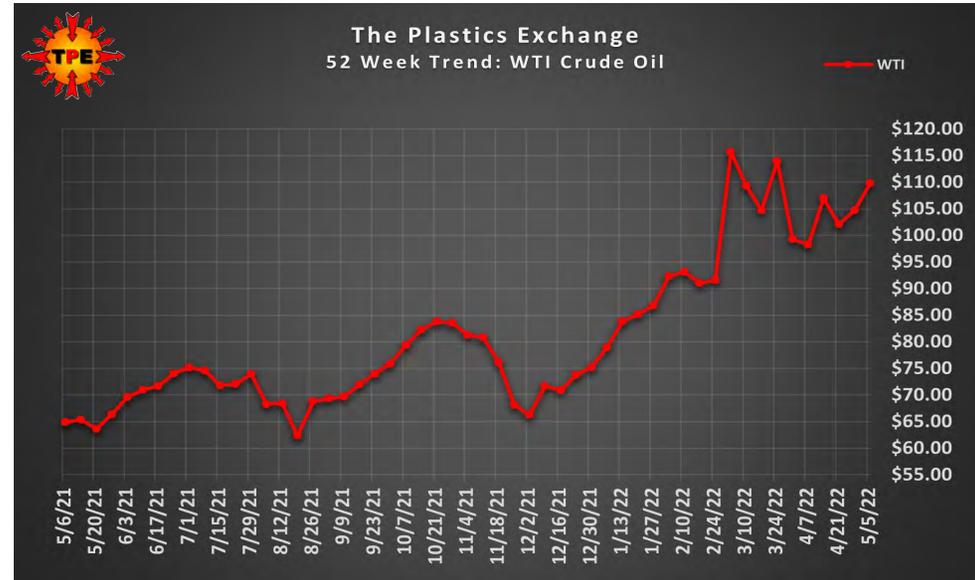
June Nat Gas followed a similar trend touching a low of \$7.22/mmBtu on Monday and then took off to the upside from there, and by Friday morning, June Nat Gas had risen a massive \$1.78/mmBtu to reach a 14-year high of nearly \$9/mmBtu. June Nat Gas lost its steam before Friday's final bell and gave back a chunk to settle at \$8.04/mmBtu, still a huge gain of almost \$.80/mmBtu (+11%) on the week. NGLs were mixed as Ethane finished at \$.60/gal (\$.253/lb) up a large \$.065/gal while Propane dropped slightly to about \$1.27/gal (\$.36/lb).

Activity in the monomer markets lacked and volume was low amid minimal trader participation. Prompt months officially rolled to May and prices moved in opposite directions with Ethylene extending its upward trend and Polymer Grade Propylene (PGP) continuing its recent downtrend trek. Ethylene began Monday with slight price advancements which continued through the week, and by Friday the TX weighted average benchmark settled just below \$.31/lb, a weekly gain of almost \$.03/lb. The forward curve bent upwards ever so slightly, barely flipping to a tightly knit contango.

Propylene trading was also relatively slow and participants were not overly involved though a few deals managed to come together. Friday finished with May PGP just a hair below \$.60/lb, down more than a penny from week ago levels. Deferred contracts through December 2023 saw steeper losses, most months were down \$.045/lb and settled below \$.51/lb, leaving the distant forward curve backdated by as much as \$.09/lb. Ample time remains for market direction to dictate the May PGP contract settlement, but current spot levels already indicate a decrease, which has been growing, and if the trend continues, the loss could possibly reach double-digits from the April settlement of \$.71/lb.

Polyethylene activity and completed volumes slowed and overall pricing remained unchanged. Completed volumes in our marketplace were well spread between HDPE, LDPE and LLDPE grades, with no particular standouts to highlight.

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MARKET UPDATE

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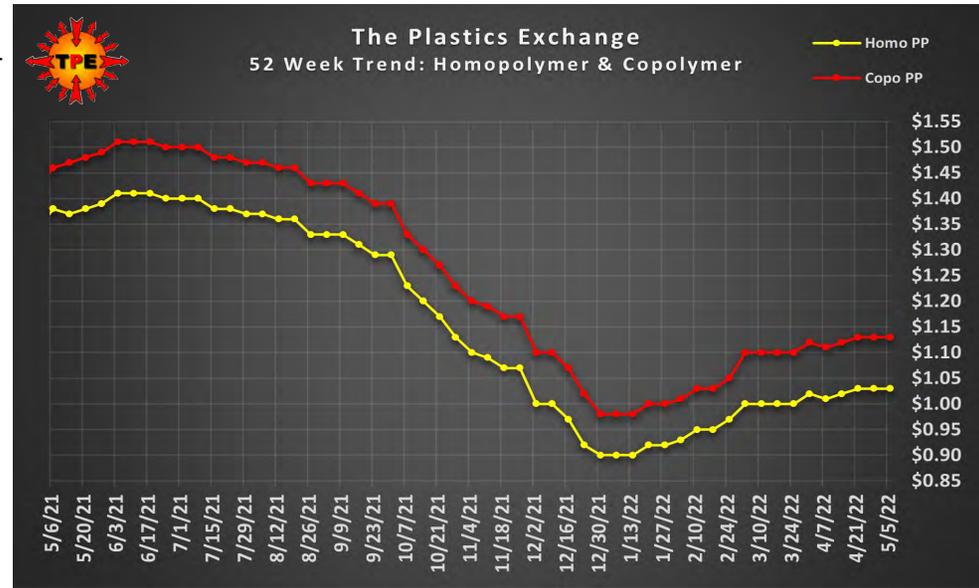
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Market Update — May 6th, 2022

Processors and resellers still faced difficulties obtaining material due to limited railcar offerings, which have led to a run on packaged truckloads. PE producers have been providing limited spot prime railcar offers based on full proposed contract increases (along with price protection) rather than notching prices up a penny or two at a time as the month progresses. The all of none approach has complicated transactions.

With Houston warehouses jammed full of resin, it seems there would be plenty available for spot sales; however, most of the material is already sold or destined for export shipment awaiting ship space, which has been getting better. March PE exports were amongst the highest on record, representing nearly 40% of total PE sales. It will be interesting to see if the export log jam cleared more to break through the 2 Billion lb monthly barrier in April. Regardless of the upward pricing pressure brought on by strong demand and the challenge to secure material, April PE contracts settled flat from March. Producers already have plans to give it another go in May, with proposed increases at \$.06-.07/lb.



Polypropylene trading remained subdued, while prices remained steady, but firm, as Crude ended higher and monomer continued to falter. PP resin supplies remained tight though with many prime grades difficult to source. Like many others in the market, we practiced caution in our re-stocking the past several weeks while taking a wait-and-see approach to supply chain and geopolitical factors. Of the deals that were done, widespec CoPP and prime HoPP for injection were the main movers, and very high melt HoPP was in demand, but there was little to be had. In the meantime, after April PP contracts dropped a penny, in line with same level decline in April PGP, producers are looking to rebound in May with a collective push for a \$.06/lb margin enhancing increase which would somewhat offset the likely large cost-related decrease coming down the pike.

The May PP price initiatives comes as 3 major North American producers remain on FM. Adding another layer of potential support to the May price nominations this past week, one producer announced it will allocate its PP resin products, while another producer has put a hold on all PP spot purchases, both of which likely to put further strain on availability. Altogether the lack of prime PP railcars, but an abundance of offgrade, alongside a slide in spot monomer prices could be evidence that producers have cut reactor rates below optimal levels. So while contract prices should see a net decrease in May, the spot market could remain snug.

**Be sure to follow us on Twitter and LinkedIn for daily news updates!**

**Visit our website or contact our trading desk for your spot resin needs.**

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MARKET UPDATE

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05/13/2022

**Dairy Market**

BLOCK: Unchanged @ \$ 2.3075 0 Sales  
 BARRELS: Unchanged @ \$ 2.3950 0 Sales  
 BUTTER: Unchanged @ \$ 2.7050 0 Sales  
 NFDM Grade A: Up .0025 @ \$ 1.7300 0 Sales  
 CME Dry Whey Down .0225 @ \$ .5325 4 Sales

<u>Date</u>	<u>Blocks</u>	<u>Block Change</u>	<u>Block Sales</u>	<u>Barrels</u>	<u>Barrel Change</u>	<u>Barrel Sale</u>	<u>Spread</u>
05/09/2022	2.2900	Down .0600	4	2.3575	Down .0225	0	-0.0675
05/10/2022	2.2625	Down .0275	9	2.3400	Down .0175	0	-0.0775
05/11/2022	2.3075	Up .0450	1	2.3950	Up .0550	2	-0.0875
05/12/2022	2.3075	Unchanged	0	2.3950	Unchanged	0	-0.0875
05/13/2022	2.3075	Unchanged	0	2.3950	Unchanged	0	-0.0875
<b>Average Market:</b>	2.2950		<b>14</b>	2.3765		<b>2</b>	

<u>Date</u>	<u>Butter</u>	<u>Butter Change</u>	<u>Butter Sales</u>	<u>Grd A</u>	<u>Grd A Change</u>	<u>Grd A Sales</u>
05/09/2022	2.6150	Down .0250	1	1.7350	Down .0050	1
05/10/2022	2.6100	Down .0050	3	1.7350	Unchanged	1
05/11/2022	2.6350	Up .0250	8	1.7225	Down .0125	1
05/12/2022	2.7050	Up .0700	6	1.7275	Up .0050	3
05/13/2022	2.7050	Unchanged	0	1.7300	Up .0025	0
<b>Average Market:</b>	2.6540		<b>18</b>	1.7300		<b>6</b>

<u>Date</u>	<u>Dry Whey</u>	<u>Dry Whey Change</u>	<u>Dry Whey Sales</u>
05/09/2022	0.5850	Unchanged	0
05/10/2022	0.5675	Down .0175	0
05/11/2022	0.5675	Unchanged	0
05/12/2022	0.5550	Down .0125	5
05/13/2022	0.5325	Down .0225	4
<b>Average Market:</b>	0.5615		<b>9</b>

--Year Ago--

<u>Date</u>	<u>Blocks</u>	<u>Barrels</u>	<u>Butter</u>	<u>NFDM Grade A</u>	<u>Dry Whey</u>
05/11/2021	1.7700	1.6900	1.8125	1.3225	0.6275
05/12/2021	1.8125	1.7550	1.8500	1.3075	0.6300
05/13/2021	1.7875	1.7800	1.8650	1.3100	0.6350
05/14/2021	1.7250	1.7300	1.8750	1.3000	0.6400

Clemens Food Group

Pork Market Commentary Sunday, May 1, 2022 1:27 PM

- Total pork in US frozen stocks at the end of March was 487 million pounds, up 8% over last year.
- Belly stock levels are 57 million pounds, an increase over last year of 60% and a build of 13% from February.
- Ribs stock levels are nearly 117 million pounds, 16% over last year, but 20% below the average needed for the US summer.

**Hams:**

- Hams continued aggressively higher last week, as anticipated, with buyers jumping in to secure product ahead of the summer for sliced deli meat.
- The increase is in line with the seasonal movement as well as with last year, though maintaining a discount to last year's prices when China was targeting hams.

**Bellies:**

- Belly prices reset sharply, keeping in line with last year's price action.
- The concessions could have been sooner, but cold storage programs were still building somewhat through April.
- Now that product does not make it into cold storage rotation, more bellies are making it to the fresh market for the time being.

**Butts:**

- Butts showed neutral price direction last week, expected to be the last week of softer demand, getting ready to ramp up through May.
- Low levels in cold storage, as well as consistently fresh buyers, are keeping the market supported, while harvest levels decline on the availability of hogs, put butts successively higher for the next five to six weeks.

**Ribs:**

- Spareribs moved higher last week, as expected, in line with seasonality.
- Ribs in cold storage are certainly more plentiful than last year, but roughly, 20% behind the average needed for a US summer.
- Successive gains are expected into June, but could be muted for the short term as cold storage rotations actually see product rotate out in May.

**Trim:**

- Total trimmings in cold storage at the end of March showed 53 million pounds, an increase of 32% over 2021, but still on the low side of average, especially given demand these last few years for everything sausage.
- Prices are firming and on a par with last year, risk higher the next few months.

May 2022

# Species WATCH



Surimi Block	Market	Supply	Demand	Quota	Season Information	Comments
Alaska Pollock					2022 A season is complete.	The A season fishery wrapped up in April. Overall season was positive but lower quotas and disruptions for the Ukraine/Russian war have left a void in supply globally. Expectations are for continued limited supply and rising prices for Alaskan Pollock in 2022 B season as well.
Pacific Whiting					Next season starts May 15.	The Pacific Whiting fishery will reopen next month. Expectations are for block costs to continue to rise as they typically mirror Alaska pollock in these interconnected markets. On a positive note, the TAC has increased by 14% over last year. While this may provide some relief longer term, it will likely not be enough to cover the overall gap in world markets. Prices for next season will not be set until the fishery opens in May.

Whitefish	Market	Supply	Demand	Quota	Season Information	Comments
Pollock					The 2022 A season is winding down, B season will open on 6/10	2022 A season is going well so far. The fishery is at approx. 95% of the A season Quota harvested. Prices will remain firm and edge up on DS and PBO fillet blocks as the market remains short. The domestic IQF WAP fillet market also appears to remain in short supply until more 2022 A season product arrives.
Cod					The 2022 Cod fishery is going well, and we are good effort from the fleet.	Fishing and production have been going well. The domestic pacific cod supply remains very limited, and prices will continue to be firm. Primary focus in Alaska has been IQF fillets for VA production. Shatter pack cod production has been slow, with product arriving over the next couple weeks into New Cold. The twice frozen Cod products from China continue to be a challenge due to labor and shipping constraints.
Rockfish					The next fishery will begin in May 2022.	Good inventory on all sizes of fillets and B&B portions.

**Species WATCH**  
**May 2022**

**Flounder**           2021 Gulf of Alaska fishery closed due to bycatch concerns      All sizes of fillets are tight due to no 2021 fishery. Next opportunity on 1x fillets will be Spring 2022

**Halibut**           The 2022 Season officially opened on March 6th. The quota is slightly up across all areas, about 9% in total.      Most of the fish is still going into fresh market. Steady demand for frozen fletches remains high, and inventory continues to move at record high prices.

SALMON	Market	Supply	Demand	Forecast	Season Information	Comments
<b>Sockeye</b>					2022 Forecast: 74 million fish 2021 Harvest: 57.014 million fish	Record Sockeye salmon season expected in Alaska during 2022. While it may be a record number of fish, fish size has been decreasing so it may not be a record number of pounds
<b>Atlantic</b>				N/A	Prices continue to be strong	Prices are higher than the past ten years' record. The expectation is that this will continue during 2022
<b>Coho</b>					2022 Forecast: 3.6 million fish 2021 Harvest: 2.731 million fish	2022 Coho harvest is forecasted in line with 2021 projections, 2021 harvest was ~ 1 million fish below the forecast
<b>Keta</b>					2022 Forecast: 15.4 million fish 2021 Harvest: 12.837 million fish	Chum forecast is once again in line with recent projections, although we have seen harvests well below projections the previous few years, a lot of attention will be paid to this fishery
<b>Pink</b>					2022 Forecast: 67.2 million fish 2021 Harvest: 160.99 million fish	Down year for Pink salmon is forecasted, this is in line with even year harvests within the state

SHELLFISH	Market	Supply	Demand	Quota	Season Information	Comments
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**Species WATCH**  
**May 2022**

Langostino Lobster					Quota for 2022 season down ~10%.	The 2022 season will be starting in the next two weeks. Supply chain issues continue to remain a challenge. New season product likely will start to arrive in July.
Gold King Crab					2021-22 season ongoing; 2022-23 quota TBD.	100% of the Eastern Alaskan fishery has been landed with some fishing left to go in Western Alaska. Trade ban on Russian crab will result in Golden King Crab being the only viable supply option on product USA King Crab, interest in this species will be strengthened but supplies are limited on this fishery. Demand has slowed slightly but limited supplies will keep market at strong levels relative to other crab items.
AK Red King Crab					2021 season closed due to low biomass.	Alaskan fishery closed for 2021. >90% of USA supply of King Crab is Russian origin, so buyers of King Crab will need to look to alternatives in the crab category once that supply disappears.
Opilio Snow Crab					2021-22 season fishing has begun; 76% of AK TAC landed through 4/1.	Still some fishing left to go and ice pack covering the fishing grounds has cleared so fleet will be resuming fishing in May. Inventories are available of 5-8oz. ~29.6% of USA Snow Crab imports in 2021 were from Russia. TAC increase in NL and Gulf of St Lawrence will put Canada quota above 200MM pounds.
Bairdi Snow Crab					2021-22 season fishing has begun; KDK/PEN fisheries completed while Bering Sea 100% landed. SE AK done as well.	Fishing is complete in the GOA and inventories of cooked are available out of Seattle area cold storages. Limited opportunity overall for this niche species and is a good alternative to limited King Crab from USA.
Dungeness Crab					No quota fishery. Alaska closed until May/June 2022 depending on fishing region. WOC all opened on December 1 <sup>st</sup> .	2021 season harvest from Alaska remains available. Pricing has fallen from highs in fall of 2021 and is a great opportunity for crab buyers for both Commodity or Value added products.

EXOTICS	Market	Supply	Demand	Quota	Season Information	Comments
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Mahi Mahi				N/A	The season has ended	Raw material needs for our value-added programs is secure
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# SEAFOOD FOR ALL SEASONS

Alaska Seafood is harvested seasonally and available frozen, smoked and canned year round, Alaska seafood is flash frozen after harvest to maintain the highest quality, and maximize purity and tast. Visit [wildalaskaseafood.com](http://wildalaskaseafood.com) for recipe ideas and more.

	JAN	FEB	MAR	APR	MAY	JUNE	JULY	AUG	SEPT	OCT	NOV	DEC
<b>SALMON</b>												
King												
Sockeye												
Coho												
Keta												
Pink												
<b>WHITEFISH</b>												
Halibut												
Sablefish (Black Cod)												
Alaska Pollock												
Cod												
Sole/Flounder												
Rockfish												
<b>SHELLFISH</b>												
King Crab												
Snow Crab												
Dungeness Crab												
Shrimp/Spot Prawns												
Oysters												
Weathervane Scallops												

\* Fish may be subject to sporadic openings and closings.