



BELGIOIOSO[®]

FOODSERVICE

2024 RESTAURANT REWARDS PROGRAM

BELGIOIOSO CHEESE is committed to crafting consistently high quality traditional Italian cheeses.

Our Rewards Program is BelGioioso's VIP program to reward our loyal customers! Qualify for enticing rebates in return for increased purchases of our cheeses.

Enroll today to save your profits and not skimp on quality and flavor!

SIGNING UP FOR OUR VIP PROGRAM IS EASY!

- ✓ Order from *any* distributors.
- ✓ All BelGioioso branded cheese qualifies you for the program.
- ✓ Two qualifying periods (1/1 to 6/30 and 7/1 to 12/31)
- ✓ Rewards payments issued at end of each qualifying period

Contact your representative for more information, most operators qualify with just a few cases per week!

SPECIAL NOTES

- Low Moisture Mozzarella and low moisture blends do qualify for payment brackets but not paid pounds.
- Our artisan specialty cheeses qualify for higher rebate at *any* tier of the program.
- Fresh Mozzarella Curd is *excluded* from the program.

This program replaces any and all programs between BelGioioso Cheese Inc. and the operator and cannot be combined with other programs. W-9 required for payment. Program for restaurants only.

EXAMPLE OF QUALIFYING PURCHASES AND PAYMENT ON BACK.

REBATE AMOUNT

TIER 1

BUY 1,000 POUNDS TO EARN

10¢ / lb

TIER 2

BUY 4,000 POUNDS TO EARN

15¢ / lb

TIER 3

BUY 8,000 POUNDS TO EARN

20¢ / lb

EVERY

LA BOTTEGA PURCHASE EARN

30¢ / lb

NEW



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Proof of Purchase must be submitted within 90 days after the end of the 6 months. Payments will be processed within 60 days of receipt of proof of purchase along with submission form in excel.

EXAMPLE

Fresh Mozzarella Curd	1,200
Low Moisture Mozzarella	3,400
All other BelGioioso Products	<u>1,000</u>
Total Pounds Purchased	5,600#
Omitted Payment Bracket Pounds	<u>-1,200</u>
Total for Payment Bracket	4,400# - \$0.15/# payment bracket
Omitted Pounds to be Paid	<u>-3,400</u>
Total Pounds Paid	1,000# @ \$0.15/# = \$150.00

ESTIMATED PAYMENT

Fresh Mozzarella Curd	_____
Low Moisture Mozzarella	_____
All other BelGioioso Products	_____
Total Pounds Purchased	_____
Omitted Payment Bracket Pounds	_____
Total for Payment Bracket	_____ - \$0.____/# payment bracket
Omitted Pounds to be Paid	_____
Total Pounds Paid	_____ @ \$0.____/# = \$_____

2024 BelGioioso Restaurant Rewards Program



SIGN UP FORM

Are you a new customer of BelGioioso: YES NO

Name of operation _____

Address _____

City _____ State _____ Zip _____

Manager name _____

Manager email/phone number _____

Manager signature _____

Broker sales name/email _____

BelGioioso Regional Manager _____

Please list all current items being purchased before signing up for reward program:

Please list any/all new items to be purchased:

The BelGioioso Restaurant Rewards Program is offered to promote the growth of all qualifying BelGioioso products and will be paid on a 6 month - proportional basis with terms and conditions listed below:

Terms and conditions

- All pounds purchased under BelGioioso (including La Bottega di BelGioioso and Casaro) brands will qualify as outlined in the program.
- All proposed elements of this program are based on invoiced pounds (deductions will be adjusted out) within these dates and completed submission to BelGioioso Cheese Inc.
- Proof of Purchase must be submitted within 90 days after the end of the 6 months.
- Six month periods are considered as follows: January-June, July-December.
- Payments will be processed within 60 days of receipt of proof of purchase along with submission form in excel.
- **This program replaces any and all other programs in place between BelGioioso Cheese Inc. and the operator.**
- Agreement can be terminated with a 30-day written notice by either party.
- Due to IRS regulations W9's must be submitted before payment.
- Please submit all sign up forms to the portal as you get customers signed up for the promotion:
 - If form is received before or on the 15th of the month, then that month will be considered the official start date. If submitted after the 15th, then the start date will be the following month.