MarketNews

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Dairy Market Link



Market Report - Eggs















Egg Markets

AJ_PY027
Atlanta, GA Fri. Oct 13, 2023 USDA Market News

SHELL EGGS: Daily National Egg Market-at-a-Glance

New York prices of eggs are unchanged on all sizes. California and regional prices are steady. Asking prices for next week's deliveries are trending unchanged to lower on all sizes. The undertone is mostly steady. Demand is light to moderate. Offerings are light to moderate. Supplies are moderate. Market activity is slow to moderate. Breaking stock supplies are moderate; breaking schedules are normal. Light type fowl supplies are light to moderate for the light demand.

SOURCE: USDA Livestock, Poultry & Grain Market News Division Atlanta, GA 404.562.5850 email: Atlanta.lpgmn@usda.gov http://www.ams.usda.gov/market-news/livestock-poultry-grain

Prepared: 13-Oct-2023 01:00 PM E NBS



Egg Markets Overview

The weekly Egg Markets Overview is now available on our website and may be accessed by clicking on the link or graphic below.

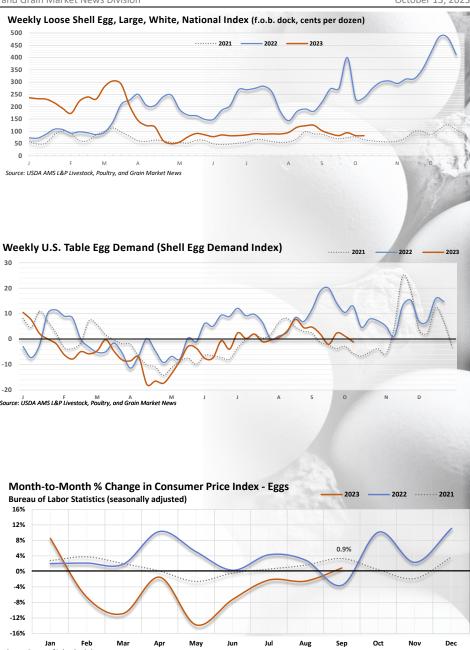


https://www.ams.usda.gov/sites/default/files/media/Egg%20Markets%20Overview.pdf https://www.ams.usda.gov/mnreports/pybshellegg.pdf https://mymarketnews.ams.usda.gov/viewReport/2733 Wholesale prices for cartoned shell eggs held steady through the week on light to moderate demand and offerings. Supplies are moderate and trading is slow to moderate. Wholesale prices for graded loose eggs are in a holding pattern with light to moderate offerings and moderate supplies. Demand ranges light to moderate and trading is slow to moderate. The volume of trailer load loose egg sales this week increased 59% from last week with 81% for near-term business. Prices for national trading of trucklot quantities of graded, loose, White Large shell eggs were about unchanged at \$0.82 per dozen with a steady undertone. The wholesale price on the New York market for Large cartoned shell eggs delivered to retailers was unchanged at \$1.30 per dozen with a steady undertone. In the major Midwest production region, the wholesale price for Large, white, shell eggs delivered to warehouses was unchanged at \$1.17 per dozen with a steady undertone while prices paid to producers for Large cartoned shell eggs held at \$0.98 per dozen. The California benchmark for Large shell eggs declined \$0,20 to \$1.71 per dozen with a weak undertone. Delivered prices on the California-compliant wholesale loose egg market decreased \$0.03 to \$1.09 per dozen with a weak undertone.

Consumer demand for shell eggs takes a step back following a brief uptick as the marketing season moved into October. Demand is following a typical pattern for this time of year approaching the key Thanksgiving consumption season which is still a few weeks away. Retailers have been following a 3-week cycle in their promotional activity for conventional caged eggs, opting to feature specialty eggs on a rotational basis with cage-free offerings next in the queue if the patten holds. Demand among egg products manufacturers has been running at a light to moderate rate as offerings remain less available in the spot market. This comes at a time when breakers are increasing their breaking schedules to take advantage of the lull before the November carton demand season to build sufficient stocks. According to the U.S. Bureau of Labor, in September, the Consumer Price Index for eggs increased 0.9%, 14.5% below the level of 2022, to an average price of \$2.07 per dozen, up \$0.03 per dozen from August.

The pace of promotional activity for conventional caged shell eggs in retail outlets rises ever so slightly from last week's reduced pace and the average ad price declines \$0.21 to \$1.15 per dozen. Promotional activity for specialty shell eggs slows cage-free types and nutritionally-enhanced types leading the category. Feature activity for UEP-defined cage-free shell eggs increases from last week and accounts for 38% of all ad activity this week. The average ad price falls \$0.52 to \$2.76 per dozen and the average ad price spread between 12-packs of Large caged eggs and UEP cage-free eggs narrows by \$0.21 per dozen to a spread of \$1.61 per dozen.

The overall inventory of shell eggs increased by 3% while the nation-wide inventory of Large eggs was up nearly 7%. The inventory level for Large eggs in the key Midwest production region saw a nearly 21% increase as movement into marketing channels slowed. The inventory share of Large class shell eggs increased by 2% to a 52.5% share of all shell egg stocks on inventory at the start of the week. Stocks of cage-free eggs increased by 4% as retail promotions slowed and stocks of nutritionally-enhanced shell



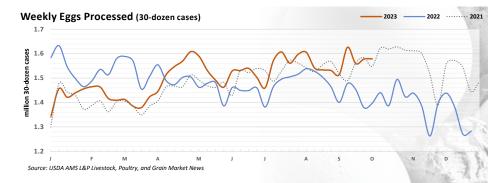
eggs declined 1% as active retail promotional activity for these types begins to wind down. Stocks of organic shell eggs declined 18% as these types cleared in response to a very active retail feature level over the most recent cycle. The inventory of breaking stock decreased 2.5% as breakers moved to counter decreased availability of spot market offerings at higher asking prices by drawing from their stocks to maintain mostly full schedules. Total estimated table egg production was unchanged from last week and down slightly from last year's level for an estimated equivalent of 3.4 million cases over last year. According to the U.S. Bureau of Labor, in September, the Producer Price Index (a measure of average prices received by producers of domestically produced goods and services), for Large shell eggs increased 7.5% from August, 41.4% below the level recorded in September 2022 when supplies were tight as a result of the impact of avian influenza outbreaks in breaking flocks.

Wholesale prices for breaking stock in the Central States declined \$0.03 for the week to close at \$0.84 per dozen with a steady undertone. Offerings are light to moderate but more available with a very light to moderate level of demand. Supplies are moderate for full to occasionally extended schedules with slow to moderate trading. The volume of eggs processed over the past week was unchanged, representing a 31.5% share of weekly table egg production, also unchanged. Production of whole egg declined one percent while egg component production was mixed with whites down just over 4.5% and yolk production up nearly 7%. The production of dried eggs rose 12% as breakers look to build stocks ahead of the November carton demand season when spot market offerings are typically limited and asking prices firm. Production of inedible egg was unchanged. Breaking yields without inedible were down nearly a half a pound to 41.20 pounds per case broken.

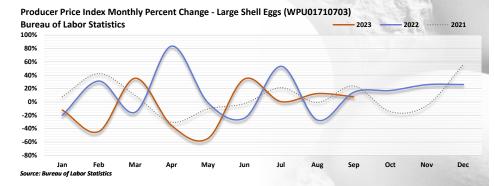
Wholesale prices for certified liquid whole eggs remain untested with a steady to weak undertone. Demand is moderate, best for whole egg and yolk. Offerings are light to moderate with mostly moderate trading. Prices on frozen liquid whole eggs were unchanged at \$0.95 per pound as were those for frozen liquid whites at \$1.06 per pound. The undertone is mostly steady. Demand is moderate for light to moderate supplies and offerings. Trading is slow to moderate. Prices for dried whole eggs are unchanged at \$7.00 per pound and the price for dried yolk declined \$0.35 to \$5.45. Prices for dried albumen were too few to report. The undertone is steady for all types with light offerings and supplies. Demand ranges light to moderate and trading is slow to moderate.

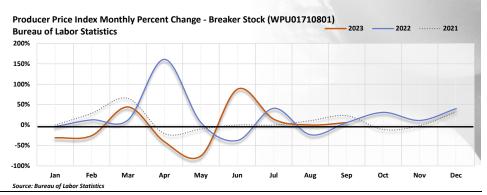
According to NASS, the August monthly volume of frozen eggs in storage increased 13% from the prior month, 29% over the year ago level. Stocks of whole frozen egg gained 14%, 49% over last year's reduced production due to avian influenza. The share of whole egg stocks was unchanged at a 43% share of total frozen stocks. Stocks of frozen yolk decreased 1% from last month and were 15% over last year while stocks of frozen egg whites increased 7%, 5% under year ago levels. Stocks of unclassified eggs gained 14% from last month, up 23% from last year. The share of unclassified frozen stocks gained 1% to a 46% share of total frozen stocks.

Cage-free commitments as of September 2023 remain about unchanged, requiring 66.7 billion cage-free eggs per year to meet 100% of needs from an approximate cage-free flock of 221.4 million hens (70% of the U.S. non-organic flock), indicating a shortage of 114.0 million hens from the current non-organic cage-free flock of 107.4 million hens. The average lay rate for non-organic, barn/aviary cage-free production is currently estimated at 81.7%.



Eggs Processed - Week-to-Week Change							
total share whole whites yolks dried ine							
0.0%	-0.1%	-1.1%	-4.6%	6.8%	12.2%	-0.2%	

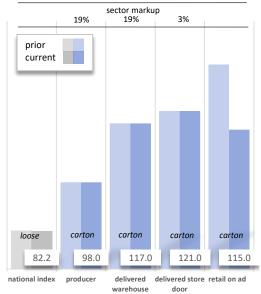




Shell Eggs Market Price Comparisons

(as of October 13, 2023)

(National Index on a loose-egg basis, all other prices for cartoned eggs; LG White avg prices in cents per dozen)



Producer, warehouse, & store door = MW; retail no sale NY market; retail on sale Nat'l Retail Feature; loose eggs include minimal

Key Egg Markets Overview				Recent History			
	13-Oct	% Change	6-Oct	29-Sep	22-Sep	15-Sep	8-Sep
SHELL EGGS (Large, White, conventional in cents per doz	en)						
National, Loose, (f.o.b. dock prices)	82.21	0%	82.42	94.20	82.55	89.89	102.00
New York, Cartoned (price to retailers)	130.00	0%	130.00	130.00	130.00	136.00	164.00
Midwest, Cartoned (price dlvrd to warehouse)	117.00	0%	117.00	117.00	127.00	156.00	158.00
California, Cartoned, benchmark (cage-free)	171.00	-10%	191.00	181.00	182.00	211.00	213.00
National Retail Shell Egg (avg. ad price in dollars per d	lozen)					(3)	1
Conventional, Large, White	1.15	-15%	1.36	1.38	1.41	1.70	1.07
Cage-Free, Large, Brown	2.76	-16%	3.28	2.71	2.98	3.52	2.86
EGG PRODUCTS (f.o.b. dock prices; dollars per pour	nd)					1	
Central States Breaking Stock (dlvd prices per doz)	84.00	-3%	87.00	86.00	86.00	100.00	100.00
Whole Frozen Eggs	95.00	0%	95.00	105.00	98.00	95.00	103.00
Whole Dried Eggs	7.00	0%	7.00	7.00	7.80	7.80	8.00
Processed Share of Weekly Egg Production	31.6%	-0.1%	31.6%	31.4%	32.8%	30.6%	31.0%
SHELL EGG DEMAND INDICATOR (no units)	-1.2	-2.3	1.1	2.4	-2.1	1.9	4.7

Source: USDA AMS Livestock, Poultry, and Grain Market News; "n/a" = not available.

Key Shell Egg Markets Snapshot - 2023

(Large, White, Conventional Shell Eggs in cents per dozen)	13-Oct Change	06-Oct	2023 High	2023 Low
National, Loose, (f.o.b. dock prices)	82.2 ▼ 0%	82.4	304.6 17-Mar	47.1 02-May
New York, Cartoned (price to retailers)	130.0 — 0%	130.0	474.0 03-Jan	91.0 02-May
Midwest, Cartoned (price dlvrd to warehouse) 1	117.0 - 0%	117.0	517.0 03-Jan	78.0 08-May
California, Cartoned, benchmark	171.0 🔻 -10%	191.0	737.0 03-Jan	148.0 08-May
Central States Breaking Stock (delivered prices) 1	84.0 🔻 -3%	87.0	367.0 03-Jan	43.0 02-May
Whole Frozen Egg Products (f.o.b. dock prices)	95.0 — 0%	95.00	300.0 06-Jan	84.0 09-Jun
Whole Dried Egg Products (f.o.b. dock prices)	7.00 - 0%	7.00	14.3 24-Mar	7.00 29-Sep
Natl Average Retail Ad Price - Conventional	1.15 🔻 -15%	1.36	4.94 24-Mar	1.02 01-Sep
Natl Average Retail Ad Price - Cage-free ²	2.76 🔻 -16%	3.28	4.99 10-Feb	2.00 27-Jan
Shell Egg Demand Indicator	-1.2 ▼ -2.3	1.1	10.5 04-Jan	-19.0 10-May
4				

¹ mostly high; ² non-organic



FLOUR FACTS

nformation Provided by General Mills Foodservice GeneralMillsCF.com





Weekly Market Highlights

OCTOBER 12, 2023

- Wheat was up early in the week on news of the attacks in Israel and fears that countries would start hoarding wheat but down through the week as U.S. wheat remained competitive in the global market.
- Winter wheat planted is at 77% per the USDA's report which is ahead of last year and on par with the five-year average. The corn crop is now 34% harvested. Good/excellent condition has been holding steady at 53%. Soybean harvest is 43% complete, which is ahead of both last year and the five-year average. Condition sacrificed 1% in the good/excellent category from the previous week, down to 52%.
- The Australian wheat harvest continues with poor yields but great quality.

Facts on Flour

King Wheat

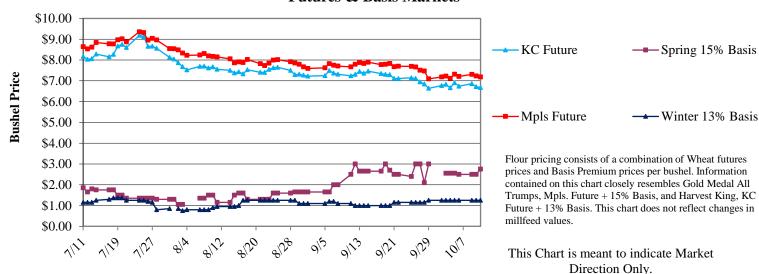
The standard of the winter wheat flours, King wheat is widely used in bakeries from the largest wholesaler to the smallest retailer. It has very good tolerance and is recommended for all types of yeast-raised products.

Description: A high quality malted flour milled from a selected blend of Hard Red Winter Wheat, King wheat is available bleached or unbleached.

Uses: Pan breads, soft rolls, sweet goods, thick crust pizza.



Futures & Basis Markets



General Mills Foodservice is your trusted partner in baking – providing quality products, innovative business solutions and technical support to baking professionals. With product solutions for cakes, pizzas, bagels and breads, we're backed by trusted brands and recognized industry experts to offer a holistic approach to build your business.



Stratas Foods Market Watch 10.13.23

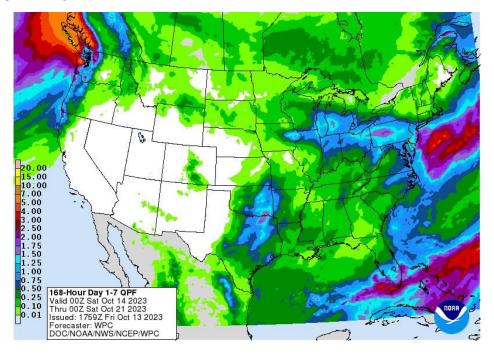
What to Watch For in the Week Ahead

•Fundamentals— CFTC COT, Weekly Export data, Crop progress, NOPA

•Weather – It's harvest season... at this point rain is back to being bullish as it will slow the crop coming out of the ground. Mississippi River levels are starting to be a concern. South American planting is moving along without major concerns. Oncoming rains in S Brazil and Argentina should help restore soil moisture after last year's drought

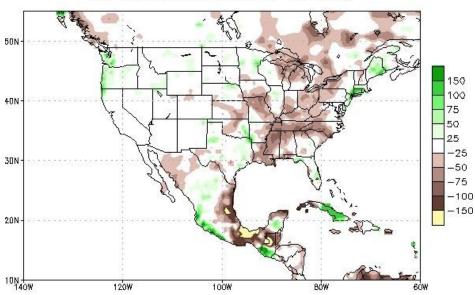
• **Politics/Macro** – Middle East conflict is creating a lot of weekend risk. Gold, Energy and Ags all rallied into the close Friday.

US 7 Day Precipitation



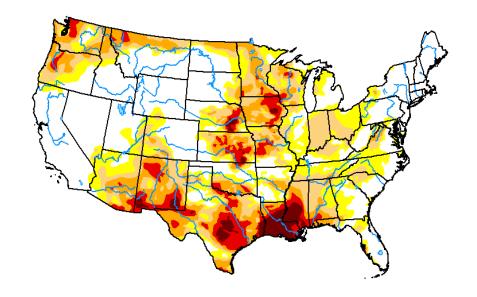
US 30 Day Anomalies





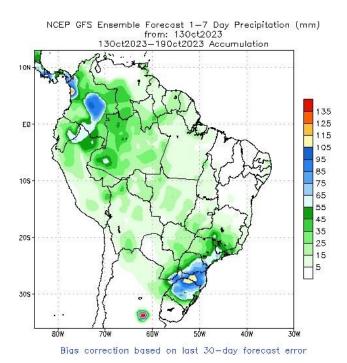
Data Source: CPC Unitied (gauge—based & 0.5x0.5 deg resolution) Precipitation Analysis Climatology (1991—2020)

US Drought Monitor

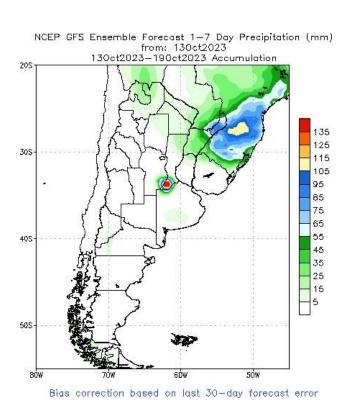


7 Day Precipitation

Brazil

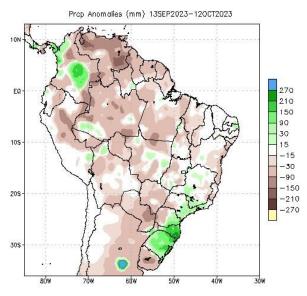


Argentina



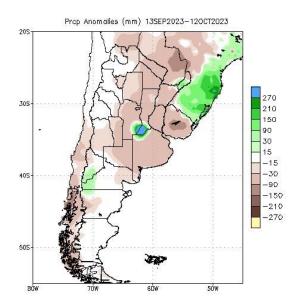
30 Day Anomalies

Brazil



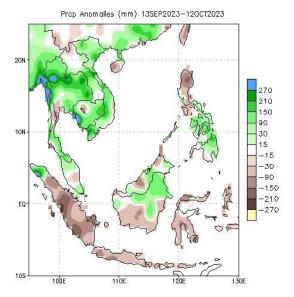
Data Source: CPC Unified (gauge-based & 0.5×0.5 deg resolution) Precipitation Analysis Climatology (1991-2020)

Argentina



Data Source: CPC Unified (gauge—based & 0.5x0.5 deg resolution) Precipitation Analysis Climatology (1991—2020)

Southeast Asia



Data Source: CPC Unified (gauge—based & 0.5x0.5 deg resolution) Precipitation Analysis Climatology (1991—2020)

Tropical Oils



North American Oils



Moving Averages

10/13 Price
9-day MA
20-day MA
50-day MA
200-day MA

CBOT	вот		Palm Olein	Coconut	
	54.38	71.38	55.50	63.50	
	54.60	71.93	55.17	64.30	
	57.02	74.59	55.53	65.46	
	61.51	81.14	57.21	67.74	
	58.68	76.77	62.33	69.42	

Soybean Oil

WASDE

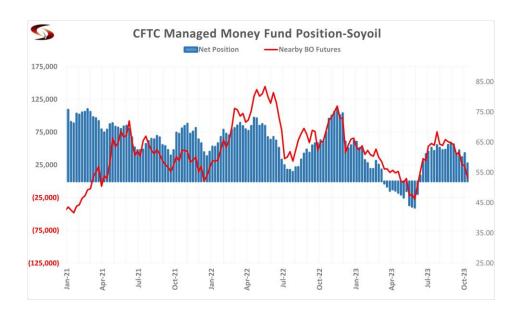
- Yield dropped on soybeans from 50.1 bushels per acre in September to 49.6 bushels per acre in October
- Soybean oil beginning stocks dropped 100 million pounds from 1,861 to 1,761 million pounds.
 - Soybean oil ending stocks reduced from 1,821 to 1,736 million pounds.
 - Biofuel line was increased by 300 million pounds to 12,800 million pounds.

CFTC COT

- Fund longs 67,521 cts (-6,327 on the week) as of 10/10
 - Fund shorts 33,733 (+9,197 on the week)
 - Net Fund position: +27,461 (-15,524 on the week)

Soybean Oil Outlook

- Thursday and Friday moved up in the soybean oil complex after breaking through the 52 cent mark on Thursday morning. The week still ends beneath last week as Monday's big sell-off was tough to overcome.
- Energy was the story of the week as the conflict unfolding in the Middle East has scared crude oil and heating oil. Energy was up 5% on Friday.
- 20 day moving average closed beneath the 200 day moving average. Not exactly a bearish close
 on Friday as we rallied hard into the final hour.
 - WASDE report was neutral to slightly bullish on Thursday but the harvest continues on and is slightly above the 5 year average.
- Big drop in oilshare on the week as we briefly approached 40% on Thursday. Finishes the week at 41.6% as last week was around 43%.
 - Expected CBOT Range 52.00-58.00



Canola/Rapeseed Oil



Fundamental Updates

- Stats Canada reported 22.1M Acres for 2023 (+0.5 from March estimates)
- US August 2023 Canola crush was 190,240 vs 209,247 tons in July and Aug'22 was 171,334 tons.
- Canola oil production was at 155 mln lbs in July'23. This was down 7% vs July and up 15% vs Aug 2022.

Flash Summary

- Canola seed futures found buying as the US ag markets rallied.
- Canola crush margins suffered on the week as the seed out paced the products, but overall, the weekly prices ended well off their lows.
- Canola harvest is almost (if not completely) done. New crop seed looks good and prices into the US are competitive with Soy Oil in most markets.
 - Biofuel interest in Canola is expected to grow in 2024. Basis for Q1-Q3 should be considered given the smaller well to draw from vs soybean oil. Once it starts to trade, it could move higher quickly.

Tropical Oils



Fundamental Updates

MPOB September Actual vs Estimates:

• Production: **1.83** vs 1.86 MMT

• Exports: **1.20** vs 1.32 MMT

- Ending Stocks: 2.31 vs 2.41 MMT
- BMD futures rallied into the close of the week. US processors taking protection as well as domestic oil markets are rallying.
- Prices rallied back to 3800 MYR, but we will have to see follow through above before calling for a bottom.
 - Indian imports for August had Palm volume up 13.7% and Sun up 12%, taking stocks to recent highs at 3.7 mmt. Coupled with concerns over the Chinese economy, this creates some uncertainty over forward export demand.
- El Nino concerns remain on the horizon with potential production impacts in 2024 though rains thus far have largely been normal. With that said we are starting to hear more about some pockets of dryness, particularly in Indonesia.
- A counter to the El Nino production concerns voiced by the MPOB suggest that increased labor availability and higher yielding younger trees could minimize the weather impact. The market will trade the weather ahead of the harvest so any dampening of the El Nino bull effect would come later on real production.



October 12, 2023

OVERVIEW

Weather in the Southeast this week will slow down production on squash, cucumbers, corn, and bell pepper out of South Georgia, but it should ramp back up over the weekend. Squash and slicer cucumber volume continues to increase out of the Sonoran Desert with bell peppers to follow over the next three weeks. Tomatoes will wrap up out of the local and mountain regions over the next week, and South Georgia and Quincy are scratching. Supply is expected to be stable on rounds and romas through October, then transition to the Ruskin Palmetto region in early November. The California season is finishing up over the next two weeks while we expect the early fall and winter programs out of Central Mexico to increase over the next three weeks. Grape tomatoes are very short as Mexico transitions and in the east supply is limited as local production winds down. Hot pepper will be very active over the next several weeks, Hurricane Lidia hit the major growing regions of Nyarit bringing heavy rain damaging crops, and inventories will be extremely light over the next week and could get worse. Habanero and serranos are the shortest, but others are following, and prices are climbing. Aventajada is now the volume majority, and there is plenty of fruit on the trees with a more 'normal' size curve. Promotions are still welcome on all sizes, but to balance the harvest outputs that are sizing up, the industry needs to continue increasing demand on bigger fruit. A balanced size curve produces stability, which leads to increasing overall consumption. Huron will be starting over the weekend with Lettuce and leaf items. Early reports are for good quality, but we anticipate lighter weights to continue. Regarding the political unrest reported in Guatemala, we have been informed there are several protests throughout the country which are limiting the ability to get tropical trade to the ports for export. At this time, there are some commodities being impacted more than others, such as highly perishable like french beans. Freight and logistics companies in Guatemala are beginning to close until access to the ports is safe. Should this not get resolved soon, it will escalate and affect arrivals and unloading at the U.S. Ports which receive Guatemalan product. The following commodities may be affected: bananas, plantains, french beans, peeled baby carrots/peeled baby carrots tricolor, broccoli florets, snow peas, sugar snap peas, baby squash, and specialty tomatoes.

MARKET ALERTS



AVOCADOS - ESCALATED (48 CTS & LARGER)

Last week, there was a considerable volume reduction, closing at 43.7M pounds for the U.S. A drop of 26% is causing the market to strengthen again. We haven't seen a week this low since early April. Projections are calling for 51M pounds from Mexico this week, but rain is in the forecast most every day, and volumes will likely come in lighter. Two weeks of volume in the 40M pound range will cause the market to get stronger. There is a higher percentage of 48s & larger coming off the trees, and the pricing gaps between large sizes are narrowing.



ASPARAGUS - ESCALATED

Ads are starting to pull next week, which will take up the volume of standard and large from the West Coast. Peru's volume is steady, but quality is still fair at best. With more fields opening in the south, we will see larger sizing available starting at the end of next week. Markets have become very active, with less volume available from Mexico.



BROCCOLI/BROCCOLI CROWNS - ESCALATED

Although pricing remains escalated, supplies are increasing and quality is good.



TABLE GRAPES – ESCALATED

Lighter supply and firmer markets will continue as growers continue to harvest and put grapes away for the storage season, which is expected to be shorter than normal due to the impacts of Hurricane Hillary. Growers are doing the best they can, but we do expect to see quality issues as storage fruit gets into the supply chain. We could experience supply GAPs between December and January and ask you to scale back portions or consider subbing to diced apples, or mixed melon chunks.



HOT PEPPER – EXTREME

In the east, the hot pepper market is hit or miss out of South Georgia. On the mainland of Mexico, we are we are seeing very light volume as the growing regions are recovering from Hurricane Lidia. Serrano, Poblano, and Habanero seem the shortest. There is some volume out of Baja which seems to be improving post-Hilary. California production remains hit or miss currently. Tomatillo will firm up and quality will be fair at best on all varieties.



PARSLEY (CURLY & ITALIAN) - ESCALATED

Quality is improving, market remains active.



Market Report



BRUSSELS SPROUTS - ESCALATED

We are seeing steady supplies, and most shippers will be covering averages. Sizing is heavier to medium and small, large sizes remain short. Market remains strong although we should see pricing start to settle over the next few weeks although demand will increase significantly as we head into the holidays.



CAULIFLOWER - ESCALATED

Supplies are light due to lower yields, market reacted quickly to lower supplies. Open market may be strong through Thanksgiving pull.



CARROTS (Jumbo) - ESCALATED

Very limited supply on Jumbo Carrots in California and growers are in a demand exceeds supply situation. Fields in the Salinas region are not sizing up. Expect Jumbo carrots to remain in light supply, well into Q1, 2024.



BLUEBERRIES - EXTREME

We are currently facing a significant gap in the supply chain; this shortage is expected to persist through the entire month of Oct. Demand has far exceeded our available supply and force majeure is activated for all contracts, no open market available.



GREEN ONIONS - EXTREME

Supplies are finally increasing coming from Mexico and quality is improving. Look for supplies to continue to improve over the next several weeks with improved quality. As we get into the Holiday season, expect some volatility in the market as labor becomes hard to find with workers heading home for the holidays.



GREEN BEANS - ESCALATED

Markets are very strong, and supply is limited. There is a wide range of quality as transitions have been impacted by weather. A lot of rusting on the body of the bean and poor shelf life currently. This is expected to improve over the next few weeks.



LIMES - EXTREME

Pricing remains elevated on large sizes, and market has strengthened again on the small sizes also. Large sizes remain in a demand exceeds supply situation and we expect this to continue for several weeks. Limes have moved to the new growing areas, and we continue to see the impacts to the new bloom impacted by severe weather events over the last few months. We anticipate availability to sharply decline in Q4, with growers reporting supplies to be at an extreme low during the month of October. Pricing will continue to climb with a volatile market through all Q4, possibly into Q1 2024. In addition, extreme heat and humidity have impacted quality and shelf life, which is also contributing to low availability. Quality continues to reach seasonal lows, with growers seeing very low pack-outs of the total harvested yields.



POTATOES - ESCALATED

We are beginning to see some stability in the market at the current price levels. Even though potatoes have not been through the sweat yet, and cannot be stored, there is not much room left for the market to fall. Growers will likely have the luxury of being able to turn down prices if they are too low and focus on storing. We are seeing Washington's early potatoes sizing on the larger range so 40ct through 70ct have been plentiful, and there have been a lot of straight load deals. In Idaho, tuber counts are high, which tells us that yields are strong. The unknown there will be how the crop is sizing overall. Due to the high levels of heat, they have experienced over the last several weeks, it is possible we see smaller potatoes more plentiful this season. The outlook remains optimistic this season on yields, sizing, and quality. Barring any unforeseen weather events that would negatively impact harvest or storage, the industry should be in for some much-needed relief on fresh potatoes this season. Truck rates continue to increase back to more healthy rates as well and should continue to remain firm or increase as we move into Q4.



SNOW & SNAP PEAS – ESCALATED

Guatemala's production of both peas continues to improve but may be affected by political unrest. Peruvian pea production is basically done due to seasonality. Snow pea supply is steady out of the west, and the market is high with fair to good quality. Sugar snap supply is gapping out of California, and the market is very active.



PINEAPPLE - ESCALATED

We expect to see tighter availability on pineapples through the remainder of the quarter due to a decrease in yields throughout the tropics; most of this can be attributed to the changing of the weather patterns from La Nina to El Nino. As a result of this, many farmers saw their fruiting season start approximately five weeks earlier than normal; factor this with the high drought conditions we are now seeing, the result is some of the lowest fruit production in this current cycle we have seen in years for this time of year. We are also seeing some growers decide to cease operations due to inflationary pressure which is limiting their cashflow for day-to-day farming costs such as labor and fertilizer. Our growers are doing everything they can to navigate through this to ensure we keep the supply chain stable. However, we do feel there might be occasional shortages or pro-rates until we resume a normal availability cycle. We recommend staying in front of this condition by keeping additional inventory on hand as well as planning and placing orders well ahead of time and not on the same day. We hope these adjustments, as well as the ability to be flexible on sizing, will avoid the need to make product substitutions or cause any major shortages. Overall quality remains good.



TOMATOES (GRAPE) – ESCALATED

EAST COAST: Grape tomato supply will be short this week, and FOB prices will continue to escalate. We may see lighter markets for the next two to three weeks.

MEXICO: Lighter supply and increased demand form the east has pushed pricing higher this week on volume



Market Report



NAPA - ESCALATED

Supplies are still very light, and the market remains very active.

crossing through McAllen, Nogales and Otay. Overall quality is good off the mainland crossing in McAllen while it is still hit and miss in Otay from the Baja. We could see stronger markets for the next 2-3 weeks.

GOOD BUYS

Commodity	Expert Tip
Persian Cucumber -	A super tasty, sweet, and salty treat that we know you are going to love is a persian cucumber salad!
Mexico	Add sliced persian cucumbers with rice vinegar, sesame oil, soy sauce, maple syrup, garlic and
	ginger. Mix together and let it marinade, add a little chili paste for some spice!

WEATHER



SALINAS, CA							
Thu 10/12	Fri 10/13	Sat 10/14	Sun 10/15	Mon 10/16	Tue 10/17	Wed 10/18	Thu 10/19
75° 50°F	69° 51°F	74° 55°F	77° 54°F	72° 58°F	72° 54°F	73° 56°F	79° 59°F
Partly Cloudy	Partly Cloudy	AM Clouds/PM Sun	Partly Cloudy	Mostly Cloudy	Partly Cloudy	Partly Cloudy	Sunny
OXNARD, CA		Suii					
Thu 10/12	Fri 10/13	Sat 10/14	Sun 10/15	Mon 10/16	Tue 10/17	Wed 10/18	Thu 10/19
75° 54°F	72° 56°F	71° 57°F	76° 58°F	75° 58°F	75° 58°F	74° 59°F	76° 60°F
Mostly Sunny			Partly Cloudy	Mostly Sunny	Partly Cloudy	Sunny	Mostly Sunny
CULIACAN, SIN	N in		0 in				
Thu 10/12	Fri 10/13	Sat 10/14	Sun 10/15	Mon 10/16	Tue 10/17	Wed 10/18	Thu 10/19
90° 74°F	94° 74°F	99° 75°F	99° 77°F	100° 76°F	97° 75°F	94° 74°F	96° 73°F
11/1					11/1	11/1	
PM	Mostly Sunny	Sunny	Sunny	Sunny	PM	PM	Sunny
Thunderstorms				_	Thunderstorms	Thunderstorms	
JALISCO, NAY	ARIT				_	_	
Thu 10/12	Fri 10/13	Sat 10/14	Sun 10/15	Mon 10/16	Tue 10/17	Wed 10/18	Thu 10/19
77° 62°F	80° 65°F	82° 66°F	83° 67°F	80° 66°F	79° 64°F	77° 63°F	79° 63°F
<i>///</i>			1111		1111	1111	1111
PM Showers	Mostly Sunny	Partly Cloudy	PM	Mostly Cloudy	Isolated	Scattered	PM
/IZCAINO, BA.	JA SUR		Thunderstorms		Thunderstorms	Thunderstorms	Thunderstorms
Thu 10/12	Fri 10/13	Sat 10/14	Sun 10/15	Mon 10/16	Tue 10/17	Wed 10/18	Thu 10/19
82° 55°F	86° 58°F	92° 62°F	97° 66°F	99° 66°F	96° 64°F	92° 64°F	91° 64°F
Partly Cloudy	Sunny	Partly Cloudy	Sunny	Sunny	Sunny	Sunny	Sunny
ARVIN, CA							
Thu 10/12	Fri 10/13	Sat 10/14	Sun 10/15	Mon 10/16	Tue 10/17	Wed 10/18	Thu 10/19
80° 56°F	86° 56°F	84° 58°F	85° 62°F	88° 60°F	81° 60°F	84° 63°F	92° 66°F
Sunny	Partly Cloudy	Sunny	Sunny	Mostly Sunny	Sunny	Sunny	Sunny



PA Market Alert: Hurricane Lidia October 11, 2023



We are tracking a hurricane that will make landfall near Puerto Vallarta with intent to impact on some growing regions of Nayarit, Jalisco, and Zacatecas to name a few. Items grown in these regions are **tomatoes**, **limes**, **chilies**, **tomatillos**, **bell peppers** and **some berries**. Although it is too soon to assess or predict impacts, we do anticipate delays in supply due to washed out roads and cancelled harvest schedules.

We will keep you posted as we receive updates from our grower/partners.











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Weekly Livestock, Poultry & Grain Market Highlights October 10, 2023

Hogs and Pork	Current Week	Change From Past Week	Change From Past Year	Weekly Barrow & Gilt Price and Weekly Pork Cutout vs. 5 Year Average (\$ per cwt)
Hogo una Fork				120.00
Nat'l Purchased Carc Wtd Avg Price - Barrows & Gilts (\$/cwt)	72.46	-4.9%	-20.6%	110.00
Pork Carcass Cutout FOB Plant (\$/cwt)	94.70	-3.2%	-5.4%	100.00
Segregated Early Weaned (SEW) Feeder Pigs (\$/head)	22.67	-1.9%	-28.8%	90.00
Iowa/So. Minn Avg Weight Barrows & Gilts (lbs)	281.9	0.6%	0.3%	80.00
Est. Hog Slaughter	2,564,000	-1.3%	-0.2%	70.00
YTD Est. Hog Slaughter	96,663,000	N/A	1.3%	60.00
Est. Pork Production (mil lbs)	533.8	-0.8%	-2.7%	
YTD Est. Pork Production (mil lbs)	20,585.4	N/A	0.1%	50.00 J F M A M J J A S O N D
Cattle and Beef				Hog Price Pork Cutout 5 Year Avg Hog Price
Live Wtd Avg Steer Price, 5 Area FOB (\$/cwt)	182.72	-0.5%	25.0%	Weekly Dressed Steer Price and Weekly Boxed Beef Choice Cutout vs. 5 Year Averages (\$ per cwt)
Dressed Wtd Avg Steer Price, 5 Area Del (\$/cwt)	289.26	-0.3%	25.6%	360.00
Boxed Beef Cutout, Choice (\$/cwt)	299.94	-0.3%	21.5%	340.00
Boxed Beef Cutout, Select (\$/cwt)	275.60	-1.0%	25.8%	320.00
Boxed Beef, Choice/Select Spread (\$/cwt)	24.34	1.80	-3.44	300.00
By-Product Drop Value, Steer (\$/cwt live)	13.51	-0.6%	N/A	280.00
CME Feeder Cattle Index (\$/cwt)	249.73	-0.9%	43.0%	260.00 240.00
Est. Cattle Slaughter	628,000	2.6%	-6.1%	220.00
YTD Est. Cattle Slaughter	24,868,000	N/A	-4.5%	200.00
Est. Beef Production (mil lbs)	519.2	2.8%	-6.4%	180.00
YTD Est. Beef Production (mil lbs)	20,364.0	N/A	-5.2%	J F M A M J J A S O N D Steer Price Boxed Beef Choice Cutout 5 Year Avg Steer Price
				Weekly Lamb Carcass Cutout vs 5 Year Average
Lamb and Veal				(\$ per cwt)
Slaughter Lamb, Negotiated, Live Wtd Avg Price (\$/cwt)	206.63	5.8%	75.0%	470.00
Lamb Carcass Cutout (\$/cwt)	464.11	-0.1%	-5.7%	450.00
Est. Sheep Slaughter	34,000	3.0%	3.0%	440.00
YTD Est. Sheep Slaughter	1,377,000	N/A	3.1%	430.00
Est. Lamb Production (mil lbs)	2.0	0.0%	-4.8%	410.00
YTD Est. Lamb Production (mil lbs)	86.7	N/A	-3.1%	400.00
Veal Carcass Wtd Avg Packer & Non-Packer Owned (\$/cwt)	441.38	0.5%	0.7%	390.00 380.00 J F M A M J J A S O N D
				—— 2023 5 Year Avg

Source: USDA AMS Livestock, Poultry & Grain Market News Portal LSWLPGMrktHighlight



Weekly Livestock, Poultry & Grain Market Highlights October 10, 2023

Grain	Current Week	Change From Past Week	Change From Past Year	Weekly National Broiler Whole Body Delivered Price (Cents /lb)
Grain				175.00
Central Illinois Avg Corn Price (\$/bu)	4.5900	3.6%	-30.2%	165.00
Central Illinois Avg Soybean Price (\$/bu)	12.2500	-0.8%	-8.0%	155.00 145.00
Central Illinois 48% Soybean Meal, Rail (\$/ton)	378.35	-3.8%	-19.0%	135.00
Hard Red Winter Wheat Truck to Kansas City (\$/bu)	7.0675	1.4%	-31.6%	125.00
Dark Northern Spring Wheat, 14%, MN, Rail (\$/bu)	8.7050	0.2%	-18.5%	115.00
Soft White Wheat Portland (\$/bu)	6.9278	4.8%	-24.8%	105.00
Sorghum, Kansas City, Truck (\$/bu)	5.1250	1.5%	-28.6%	95.00
Broilers				85.00 J F M A M J J A S O N D
Broners				2023 ——— 2022 5 Year Avg
Nat'l Delivered Whole Body Price (cents/lb)	113.91	-1.9%	-6.6%	Weekly National Frozen Whole Body Hen Turkey FOB
Est. Young Chicken Slaughter - Current Week (000's)	159,021	0.2%	N/A	Price (cents/lb)
Actual Slaughter of Young Chickens (000's)	170,648	-1.2%	-1.7%	190.00
YTD Actual Slaughter of Young Chickens (000's)	6,488,678	N/A	0.3%	170.00
Actual RTC Pounds of Young Chickens (000's)	848,189	-0.1%	-2.7%	160.00
YTD RTC Pounds of Young Chickens (000's)	31,381,344	N/A	0.3%	150.00
Turkeys				140.00 130.00 120.00 110.00
Nat'l FOB Frozen 8-16 lb. Hens,Wtd Avg Prices, cents/lb	0.00	-100.0%	-100.0%	100.00
Actual Slaughter of Turkeys (000's)	3,874	-2.6%	-1.6%	90.00 J F M A M J J A S O N D
YTD Actual Slaughter of Turkeys (000's)	150,236	N/A	4.8%	2023 2022 5 Year Avg
Actual RTC Pounds of Turkeys (000's)	97,976	-2.1%	-1.7%	
YTD RTC Pounds of Turkeys (000's)	3,786,433	N/A	4.7%	Weekly Combined Regional Large Egg Price (Cents/Dozen)
Eggs				550.00 510.00 470.00
Combined Regional Large Eggs (cents/dozen)	124.22	0.0%	-69.9%	430.00
National Shell Egg Inventory (30 doz. Cases/000,s)	1479.8	3.0%	N/A	350.00
Shell Egg Demand Indicator (SEDI)	1.10	-0.54	-9.4	270.00
Central States Breaking Stock Av. Price (cents/dozen)	81.00	0.0%	-70.6%	230.00
National Breaking Stock Inventory (30 doz. Cases/000's)	341.3	-2.4%	N/A	150.00
Eggs Broken Under Federal Inspection (30 doz cases)	1,578,019	1.2%	14.5%	110.00
YTD Eggs Broken Under Federal Inspection (30 doz cases)	58,608,475	N/A	0.7%	70.00 J F M A M J J A S O N D 2022 5 Year Avg

Source: USDA AMS Livestock, Poultry & Grain Market News Portal LSWLPGMrktHighlight



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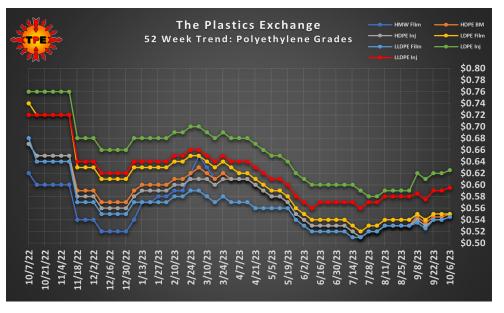
Market Update — October 6th, 2023

The spot resin markets were very active, kicking off the 4th quarter with a big bang. Domestic demand was very good and buy orders streamed in throughout the week, the supply situation was also better as resellers offered some of their forecasted Prime railcars into our marketplace to get a head-start on their October sales. Altogether this generated a high volume of completed orders, it was our busiest week of 2023 so far and the results were even impressive compared to our historic averages. Export demand remained very strong and we concluded some sizable PE transactions including sales to Europe and LatAm and smaller PP deals to Mexico. Our Prime resin prices continued to climb, though gave back a little of the advancement later in the week after the Oil market took a big hit. Still, Polyethylene held on to half-cent gain and Polypropylene picked up another penny. Some export availability emerged later in the week as international buyers took pause while Oil corrected lower. The overall supply / demand balance is somewhat snug for both PE and PP and producers are looking to leverage market momentum in October by adding to their successful September increases.

Polyethylene trading was very strong as October ushered in, buyers aggressively approached the market to secure resin for the month ahead and beyond. High volumes of material changed hands across most of our PE grades with the largest deals done in HDPE for Blow Molding and LDPE / LLDPE for Film. There was better availability for the main commodity grades, while the fringe materials were tough to source, including LLDPE for Injection, Granular, and Rotomolding as well as LDPE Frac, 2 Melt Bare for Film, and High Flow Injection. Nova and CP Chem are still under Force Majeure at selected facilities; however, Baystar just commissioned its new PE unit located in Pasadena, TX, which has an annual capacity of 1.4 billion lbs, more than doubling the facility's potential resin output. PE producers are looking to score their third straight 3-cent monthly increase inspired by strong exports and some domestic restocking, and undeterred by the lack of an impact from hurricane season and growing production capacity.

The calendar flipped to October and the Polypropylene market was off to the races; a substantial amount of resin transacted and HoPP out-stripped our CoPP sales, while packaged truckloads commanded a nice premium.

Resin for Sale 15,	Spot	Range	TPE Market		
Resin	Total lbs	Low	High	Bid	Ask
LDPE - Film	2,526,876	\$ 0.495	\$ 0.585	\$ 0.505	\$ 0.550
PP Homo - Inj	2,258,970	\$ 0.500	\$ 0.610	\$ 0.530	\$ 0.590
HDPE - Blow	2,158,780	\$ 0.490	\$ 0.575	\$ 0.500	\$ 0.550
PP Copo - Inj	2,015,875	\$ 0.530	\$ 0.680	\$ 0.590	\$ 0.650
LLDPE - Film	1,984,560	\$ 0.485	\$ 0.575	\$ 0.495	\$ 0.545
HDPE - Inj	1,322,760	\$ 0.470	\$ 0.565	\$ 0.495	\$ 0.545
HMWPE - Film	1,154,852	\$ 0.485	\$ 0.550	\$ 0.505	\$ 0.555
LLDPE - Inj	1,085,956	\$ 0.540	\$ 0.610	\$ 0.545	\$ 0.595
LDPE - Inj	624,460	\$ 0.550	\$ 0.640	\$ 0.575	\$ 0.625



Michael Greenberg 312.202.0002

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TPE

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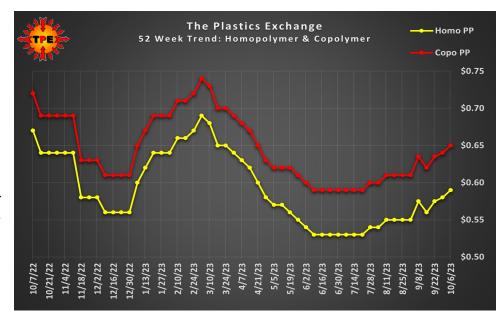
bringing the market to you

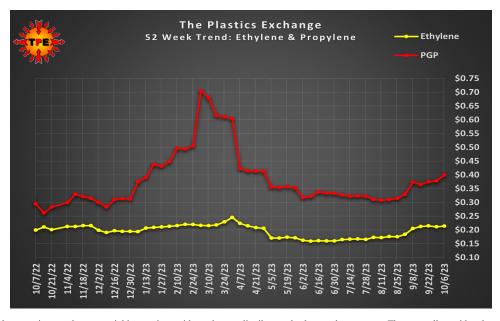
Market Update — October 6th, 2023

Spot PGP held around the \$.40/lb level, and this elevated monomer cost kept upward pricing pressure on the PP resin market, which stepped up another cent. Processors, facing another cost-push price increase, tapped the spot market to secure generic prime and offgrade resins which are still discounted to their pending Oct contract levels. While a tepid flow of offgrade railcars continued to flow, the higher quality offers were snapped up at ever-rising levels. Braskem has indefinitely idled a line at their Marcus Hook Plant in Pennsylvania while Ineos is still under FM at the only US PP plant out on the West Coast. Tighter PP supply / demand dynamics and an engaged export market place pricing power gently into the hands of sellers. LyondellBasell has nominated a 3-cent margin enhancing increase for October, which is beyond the pending rise in contract monomer costs, though we have not seen the other producers follow in mass.

After several weeks of very hearty activity, spot monomer trading slowed back down a bit. Ethylene began the week with good trader interest and a deal for 2H'24 deliveries was concluded Monday at \$.215/lb. On Tuesday, prompt prices moved a half-cent higher and a pair of transactions for 4Q'23 deliveries was completed at \$.2175/lb. The rally continued into Wednesday and several deals were finalized for Louisiana Ethylene; Oct changed hands at \$.215/lb, traders flipped Oct/Nov delivery timeframes, and Oct Ethylene was brokered at Ethane + 9cpp. Ethylene in TX also sold midweek at \$.225/lb, a penny premium to LA. The market eased on Thursday and prices peeled back the early week gains when Ethylene in Louisiana sold at \$.2075/lb. The market was relatively quiet on Friday and at week's end spot Oct Ethylene in TX stood at \$.2133/lb, a fractional net gain.

Spot Propylene held its heightened level early in the week, but then reversed some of its recent gains. Prompt October PGP awoke Monday afternoon steady with a transaction at \$.415/lb and while bids and offers continued to pelt the market, PGP did not trade again until later in the week. On Thursday, Oct and Dec PGP were both bartered at \$.40/lb and later in the day each traded again at \$.3975/lb. Market interest waned on Friday and the spot Oct PGP weighted average ended the week at \$.40/lb, down \$.015/lb. Many deferred contracts lost roughly 2 cents and the forward curve was mostly flat. As a reminder, Sept PGP contracts settled \$.045/lb higher to \$.39/lb.





Michael Greenberg 312,202,0002

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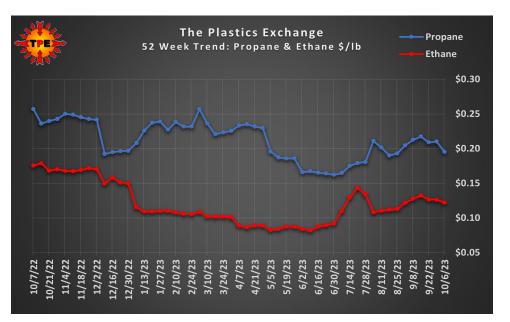
Market Update — October 6th, 2023

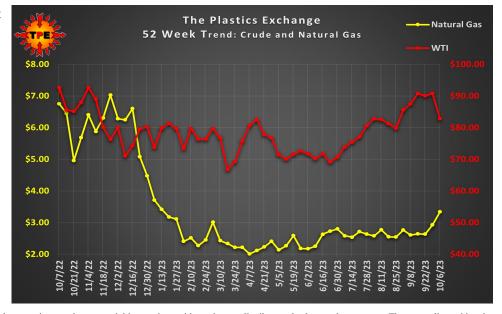
Given the trading activity seen so far this month, and the typical premium that contracts hold to spot, we currently forecast another moderate increase for October, which currently targets \$.035/lb.

The energy complex was very volatile and prices ended mixed as Crude Oil posted its steepest weekly losses since March amid continued demand concerns. Nat Gas firmed on the back of production declines and colder weather in some of the US. They say that the cure for high prices is... high prices, as demand can take a hit, and indeed the Crude market just got hit pretty hard. November WTI futures started the week higher, and ran up about a buck on Monday to a high of \$91.88/bbl, before dropping a staggering \$10.38/bbl to a Friday low of \$81.50/bbl. The Nov futures contracts did recover a bit before the close, and the week ended at \$82.79/bbl, down exactly \$8/bbl. December Brent rolled to the front month and followed the same trajectory, making a Monday high of \$93.32/bbl before falling \$9.87/ bbl to a Friday low of \$83.45/bbl. At the final Friday bell, December Brent ended at \$84.58/bbl for a net loss of \$7.62/bbl. November Nat Gas went the other way; its low was made Tuesday at \$2.82/mmBtu and then rose just over 54 cents to a Friday peak of \$3.364/mmBtu, the highest level since January. Nov Nat Gas finished Friday at \$3.338/mmBtu, a net gain of \$.409/mmBtu. Nov Ethane was up a cent to \$.289/gal (\$.122/lb), but was down about a penny from the previous week's expiring October price. Prompt Nov Propane finished at \$.688/gal (\$.194/lb), down about 2 cents from its level last week, and about 3.5 cents below last week's October expiring price.

Visit our website or contact our trading desk for your spot resin needs.

312.202.0002





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10/13/2023

Dairy Market

BLOCK:	Unchanged	@ \$ 1.7000	0 Sales
BARRELS:	Unchanged	@ \$ 1.6450	0 Sales
BUTTER:	Down .0350	@ \$ 3.3600	3 Sales
NFDM Grade A:	Unchanged	@ \$ 1.2200	0 Sales
CME Dry Whey	Up .0050	@ \$.3350	18 Sales

<u>Date</u>	<u>Blocks</u>	Block Change	Block Sales	<u>Barrels</u>	Barrel Change	Barrel Sale	<u>Spread</u>
10/09/2023	1.7025	Unchanged	0	1.5775	Unchanged	0	0.1250
10/10/2023	1.7025	Unchanged	0	1.6100	Up .0325	2	0.0925
10/11/2023	1.7025	Unchanged	0	1.6175	Up .0075	0	0.0850
10/12/2023	1.7000	Down .0025	2	1.6450	Up .0275	1	0.0550
10/13/2023	1.7000	Unchanged	0	1.6450	Unchanged	0	0.0550
Average Market:	1.7015		2	1.619		3	

<u>Date</u>	<u>Butter</u>	Butter Change	Butter Sales	Grd A	Grd A Change	Grd A Sales
10/09/2023	3.5000	Down .0025	0	1.1850	Up .0050	2
10/10/2023	3.4800	Down .0200	2	1.1850	Unchanged	0
10/11/2023	3.4800	Unchanged	0	1.2150	Up .0300	8
10/12/2023	3.3950	Down .0850	3	1.2200	Up .0050	4
10/13/2023	3.3600	Down .0350	3	1.2200	Unchanged	0
Average Market:	3.443		8	1.205		14

<u>Date</u>	Dry Whey	Dry Whey Change	Dry Whey Sales
10/09/2023	0.3025	Up .0050	7
10/10/2023	0.3100	Up .0075	4
10/11/2023	0.3150	Up .0050	21
10/12/2023	0.3300	Up .0150	20
10/13/2023	0.3350	Up .0050	18
Average Market:	0.3185		70

Year Ago									
<u>Date</u>	<u>Blocks</u>	<u>Barrels</u>	<u>Butter</u>	NFDM Grade A	Dry Whey				
10/11/2022	2.0350	2.1850	3.1850	1.5300	0.4100				
10/12/2022	2.0525	2.2000	3.1850	1.5250	0.4100				
10/13/2022	2.0550	2.2150	3.1850	1.5000	0.4425				
10/14/2022	2.0500	2.1250	3.1750	1.4900	0.4425				

THE OUTLOOK.

Seneca Foods Corporation's crop report newsletter for our valued customers



Fall is here, but warmer temperatures are remaining, with the addition of much-needed rain in most of our growing regions. This year's pack remains on track and we are nearly complete on corn and snap beans, along with currently well into the harvest and packing of carrots, beets, cabbage and pumpkin. See our Planting Progress Report on the next page for a full run down on all of our crops.

IN THIS ISSUE

VEGETABLE: GREEN BEANS

PLANTING PROGRESS REPORT

WEATHER SNAPSHOTS

DID YOU KNOW?



There are two types of green beans grown in the US. One is the pole bean that grows up, much like a vine, and needs structural support. The other is the bush bean that grows in a bush that spreads out up to two feet, these are the kinds of beans that we grow and love!

CORN

Harvest is approximately 75% complete to date. We have seen crop variability in some areas due to this summer's dry conditions, but the overall pack looks good and is tracking near plan. We expect to complete corn pack in early October.

SNAP BEANS

Harvest has completed in some Midwest areas, and winding down in the ones remaining. We are now roughly 88% complete overall and projecting to finish with a slightly below budget pack for this year.

LIMA BEANS

Lima bean pack was completed at Glencoe on August 25th, with just over 300 acres remaining between Janesville and Mayville. We are at 86% harvested to date. Remaining beans look good.

CARROTS

Carrots are progressing with some variability / yield loss expected in our Hollandale growing area due to the continued dry conditions in that area; we have secured additional slicer tons from one of our northern irrigated growers to cover our slicer needs; we are still reviewing options to cover the estimated dicer shortfall.

BEETS

Harvest for Leicester and Clyman continues well as yields continue to hold close to plan in NY and above plan to-date in WI. Harvest is now roughly 62% complete overall, with canning beets being 66% complete and color beets being 34% complete.

ROOT CROPS

Janesville continues to run russet Bs and potatoes are readily available. MGV will start when corn is complete.

CABBAGE

Cabbage harvest for sauerkraut in NY is continuing well with all growers delivering, good head size and density has continued giving slightly above plan cut recovery to date. Geneva is set to begin canning the first Kraut of the fall pack on 9/16.

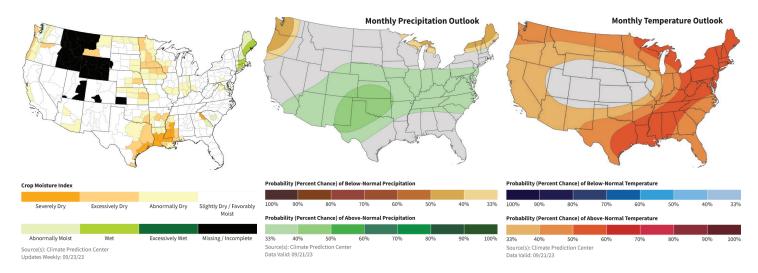
Red cabbage harvest for Clyman is projected to start the week of 10/1.

PUMPKIN

48% harvested to date. Yields are projected to be just under budget for this year. Organic continues to look good and is near full color.

WEATHER SNAPSHOTS





CROP MOISTURE INDEX

For the week ending September 23rd as can be seen by the Crop Moisture Index map, the Midwest and Northwest growing regions continue to experience areas of abnormal to excessively dry soil conditions. This is an improvement from last months' conditions as areas are now experiencing small amounts, but more frequent, rainfall.

30 DAY PRECIPITATION OUTLOOK

Our Northwest growing region is likely to receive below-normal precipitation in the next month while the Midwest and New York growing areas will likely be at normal levels.

30 DAY TEMPERATURE OUTLOOK

All regions are currently experiencing slightly higher than normal temperatures and this is expected to continue through the next month.

